



# CLMC Training

Certified Lighting Management Consultant Training

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# CLMC Training

Certified Lighting Management Consultant Training

**Module 1: Course Introductions**

**Module 5: Retrofit + Design**

**Module 2: Overview of Lamps**

**Module 6: Lighting Layout**

**Module 3: Ballasts**

**Module 7: Legislation**

**Module 4: LED**

**Module 8: Sustainability**



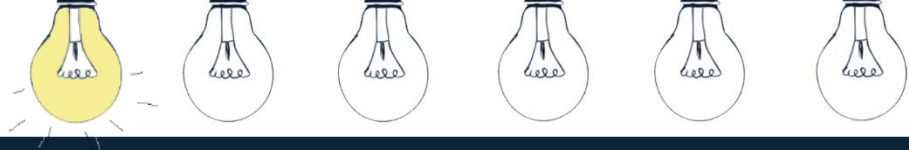


# Module One

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## Course Introduction



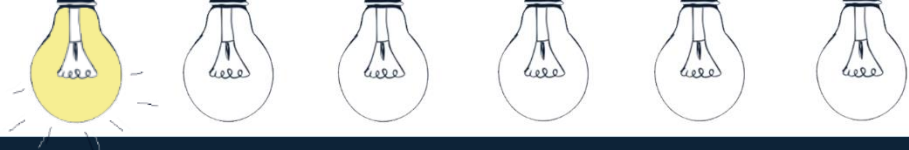


# Welcome

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## Introductions





# Logistics

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Housekeeping, Breaks  
and Technology





# WHO is NALMCO?

**Mission Statement:** NALMCO® is committed to raising the professional level of its members and the performance of lighting systems by providing education, certification and networking opportunities for the lighting industry.

The Standard for Lighting Management since 1953.

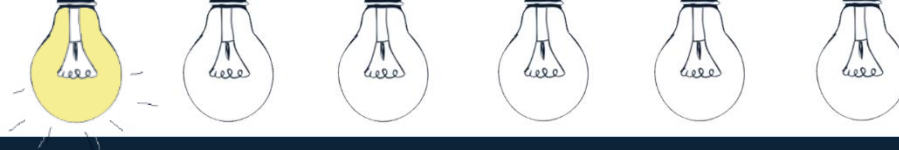




# NALMCO Value Statements

Quality lighting is the cornerstone of the lighting management profession. NALMCO is committed to promoting quality lighting through the education of members and the business community on the benefits of quality lighting as managed by a professional lighting management company.



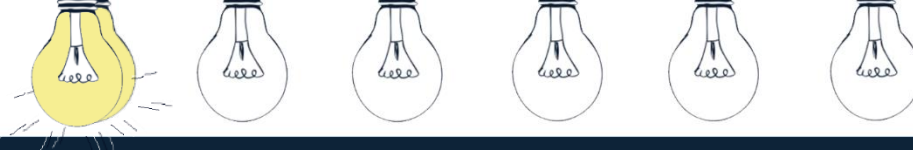


# NALMCO Value Statements

**Education:** The speed of technological development in the lighting industry necessitates rapid response by our organization to provide our members with the means to obtain this knowledge. We seek to provide information and training to our industry practitioners expeditiously and in a concise, unbiased manner.







# CLMC Training Structure



**Module One:**  
Introduction



**Module Two:**  
Overview of Lamps



**Module Three:**  
Ballasts



**Module Four:**  
LED



**Module Five:**  
Retrofit + Design



**Module Six:**  
Lighting Layout

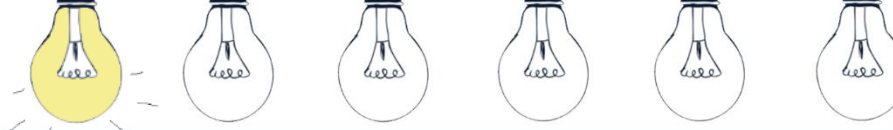


**Module Seven:**  
Legislation



**Module Eight:**  
Sustainability





# CLMC Exam

Module Number	Question Pool	%
<b>Module 1</b>	Characteristics and Proper Usage of Lamps	15%
<b>Module 2</b>	Characteristics and Proper Usage of Ballasts	6%
<b>Module 3a</b>	Characteristics and Proper Usage of Fixtures and Controls: <i>Luminaires and Reflectors</i>	
Module 3b	Characteristics and Proper Usage of Fixtures and Controls: <i>Lighting Controls</i>	14%
<b>Module 4</b>	Lighting Layout Designs and Applications	16 %
<b>Module 5</b>	Energy Conservation Issues as Related to Lighting and Controls	14%
<b>Module 6a</b>	Lighting Maintenance, Recycling, and Disposal Practices: <i>OSHA Rules and Regulations</i>	
Module 6b	Lighting Maintenance, Recycling, and Disposal Practices: <i>Recycling and Disposal</i>	
Module 6c	Lighting Maintenance, Recycling, and Disposal Practices: <i>Lighting Maintenance Practices</i>	18%
<b>Module 7</b>	Sustainable Lighting Practices	17%
	<b>Total</b>	<b>100.00</b> %





# Course Registration

- Review the CLMC Candidate Handbook and the Application requirements prior to registering for the exam.
- Register for the exam and pay the application fee online at [www.NALMCO.org](http://www.NALMCO.org)
- Watch your Inbox for exam information, including a link and unique credentials to access the exam.
  - Only open the exam link when you are prepared to begin the exam
- Prepare for the exam





# Test Protocol - In person

## 1. Know what--and what not--to bring.

- *Allowed:*
  - Pencils
  - Blank paper
  - Non-programmable calculator
- *Not Allowed:*
  - Talking
  - Notes
  - Online resources
  - Phone





# Test Protocol - In person

2. Be considerate of others; avoid behavior that could be distracting to others:

- Do not chew gum
- Turn off phone
- Please be quiet when entering or exiting
- Not adhering to the rules can lead to dismissal from the exam





# Test Protocol - Virtual

## Exam requirements:

- Google Chrome - No exceptions
- Name and Photo ID Match
  - The name on your CLMC application and photo ID must match
- Remain in camera view and active
  - Must remain in camera view and engaged with the exam until the exam is complete





# Test Protocol - Virtual

Exam requirements:

- No Communication/People
- No electronic devices.
- No Headphones
- No external resources – i.e. browser tabs
- Calculators ARE permitted





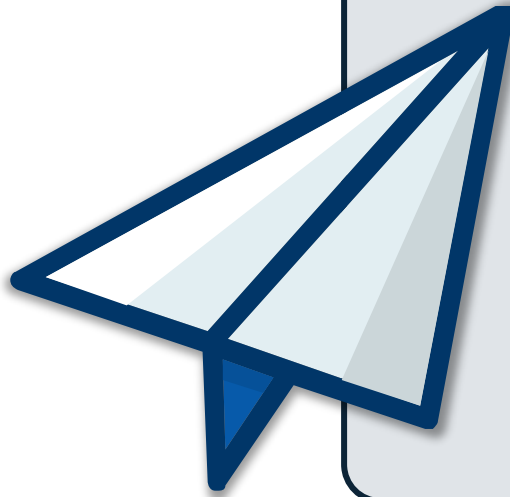
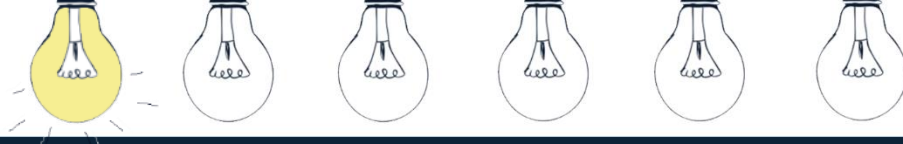
# Exam details

- 2.5 hour timed exam
- The exam monitors time
- One question is presented at a time
- Indicate your answer choice by a mouse click
- To change your answer click the new option before moving to the next question
- DO NOT click the back button
- Skip feature – moves question(s) to the end of the exam.



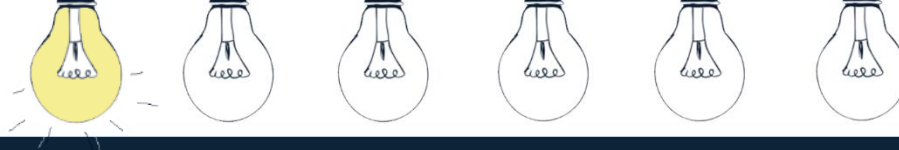


**Next**



# Module Two: Overview of Lamps





# Learning Objectives



**Explain the proper usage of lamps.**



**Describe the characteristics of lamps.**





# Lamps

*Incandescent, Fluorescent,  
HID and LED*





# Lamp Types



## Incandescent

- Halogen



## Fluorescent

- Compact Fluorescent



## High Intensity Discharge (HID)

- Mercury
- Metal Halide
- Pulse Start Metal Halide
- Low Pressure Sodium
- High Pressure Sodium

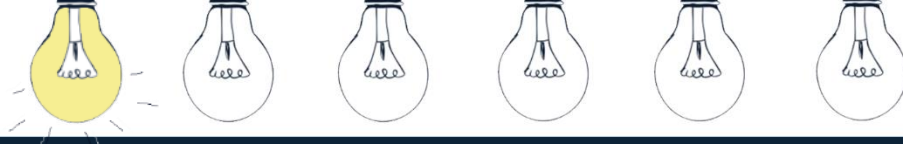


## Light Emitting Diodes (LED)

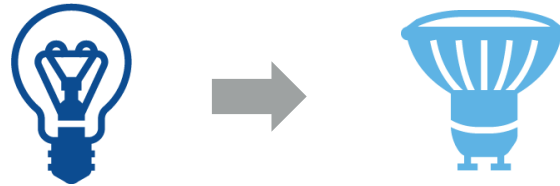




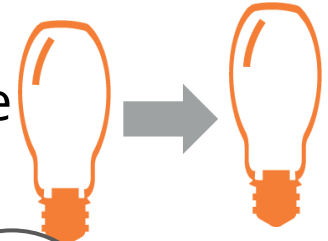
# Lighting Technology Evolution



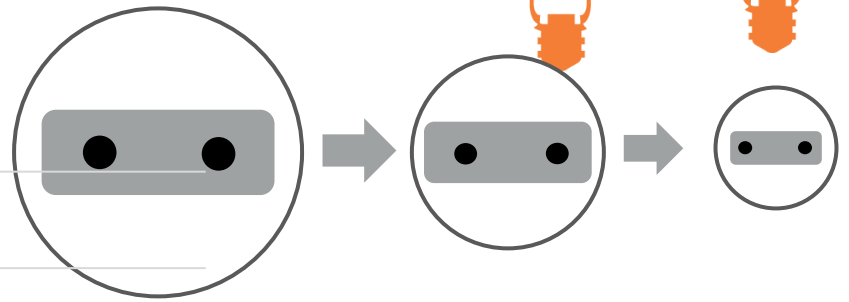
- Incandescent to halogen



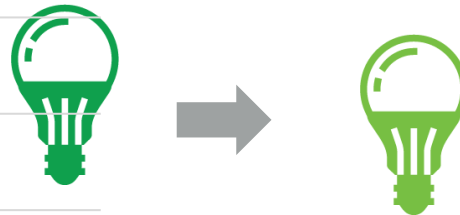
- Quartz metal halide to (PS) ceramic metal halide



- T12 to T8 to T5



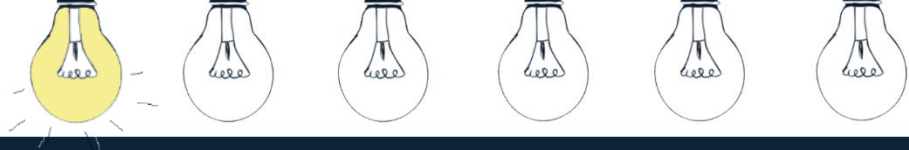
- LED to reLED



Lumens per Watt

Time





# Incandescent Lamps

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## Basics





# Incandescent Lamps

## Advantages

- Lowest Initial Cost
- Simple to install
- Excellent CRI - 100
- Instant starting
- Easy to dim

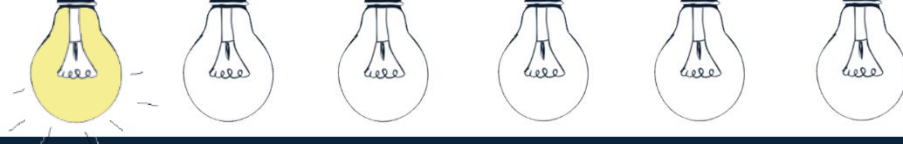
## Disadvantages

- Highly inefficient
- Short service life
- Sensitive to vibration





# Incandescent Lamp Shapes



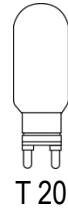
S 6



S 11



C



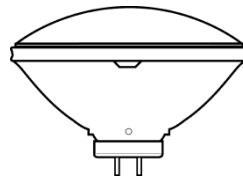
T 20



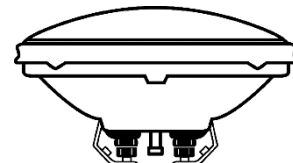
F20



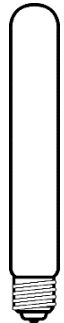
B8



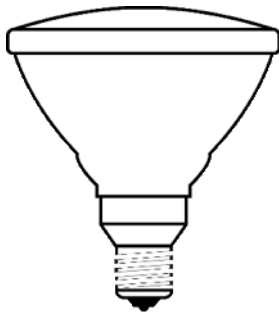
PAR56



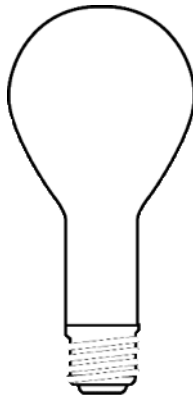
PAR 36 Screw  
Terminal



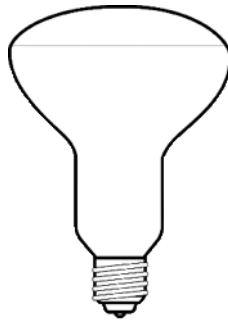
T10



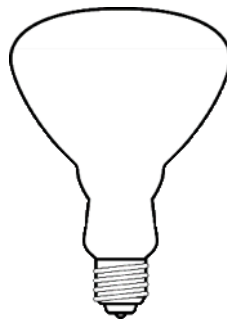
PAR38 Medium  
Skirt



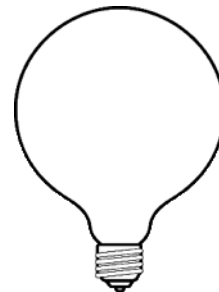
PS25



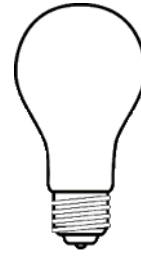
R30  
Med



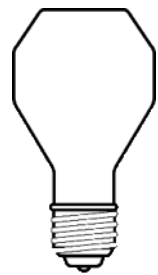
BR30  
Med



G40  
Med



A15



TB



T8 Disc







# Incandescent Lamp Type

**A** – Arbitrary, Standard

**C** – Cone

**CA** – Candle

**ER** – Ellipsoidal Reflector

**F** – Flame

**G** – Globe

**GT** – Globe, Tubular

**MR** – Multifaceted Reflector

**P** – Pear

**PS** – Pear, Straight

**R** – Reflector

**S** – Straight

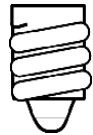
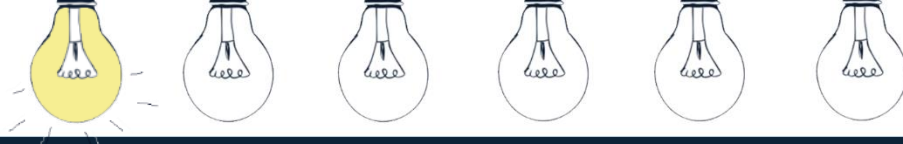
**T** – Tubular

**PAR** – Pressed Aluminized

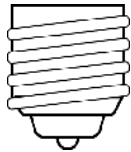




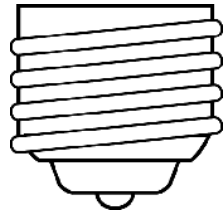
# Incandescent Common Bases



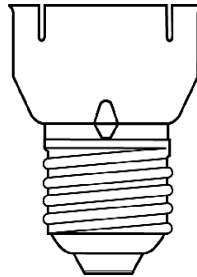
Candelabra



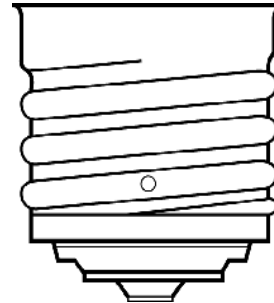
Intermediate



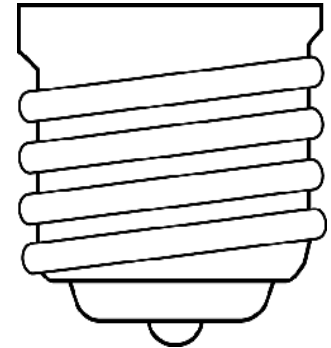
Medium



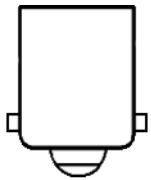
Medium Skirted



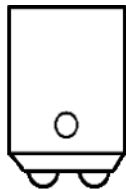
3 Contact Mogul



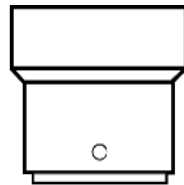
Mogul



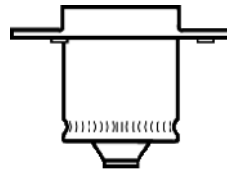
Single Contact Bayonet Candelabra



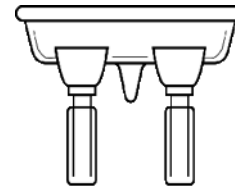
Double Contact Bayonet Candelabra



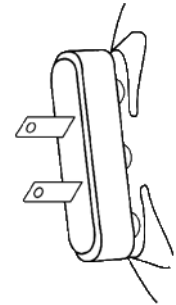
Two-Lug Sleeve



Medium Prefocus



Medium Bi-Post



End Mogul Prong

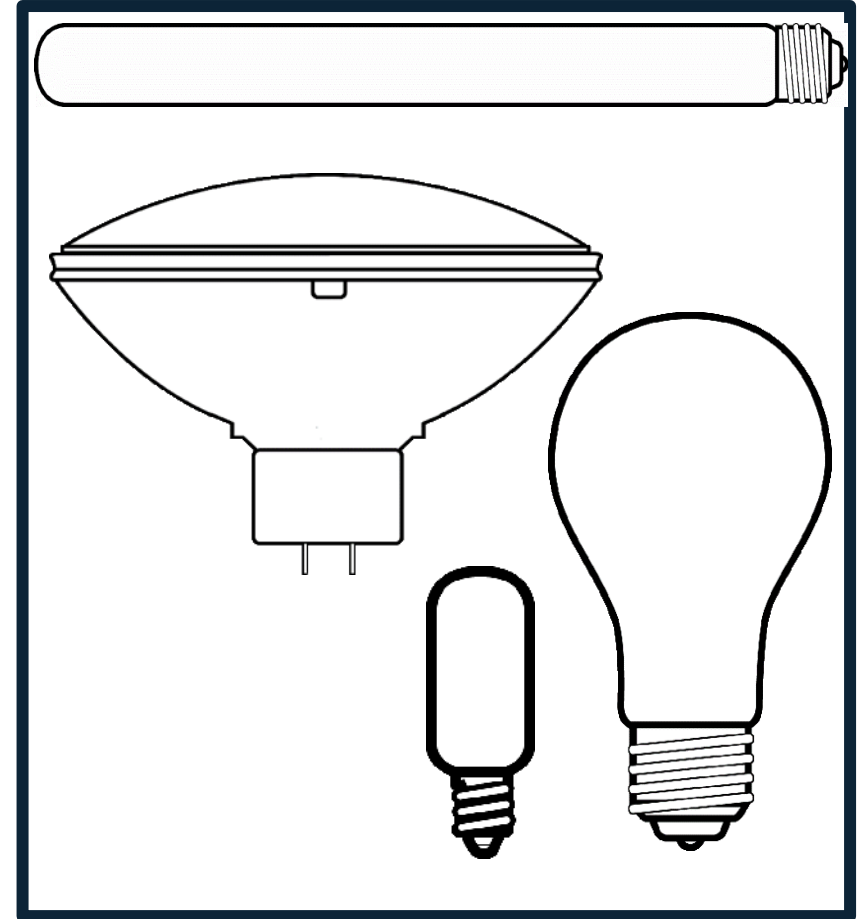




# Incandescent Fills

Incandescent bulbs have different fills, such as:

- Argon
- Krypton
- Nitrogen
- Vacuum





# Incandescent Lamp Life

Incandescent bulb *lamp life* has a *range of 620 to 8,000 hours*. Examples of lamp life for various bulb types:

- 750 hours: 40 watt, 120V T6.5
- 1,000 hours: 50 watt, 120V A21
- 2,000 hours: 50 watt, 120V R20
- 5,000 hours: 250 watt, 120V R40
- 8,000 hours: 165 watt, 120V P25 (traffic signal lamp)



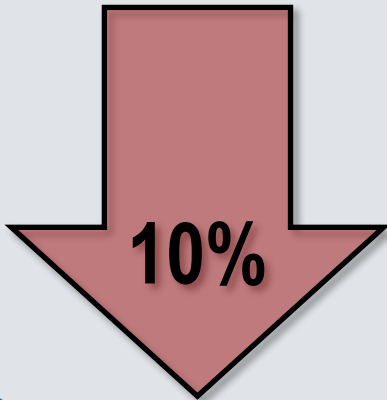


# Incandescent Lamp Life + Energy

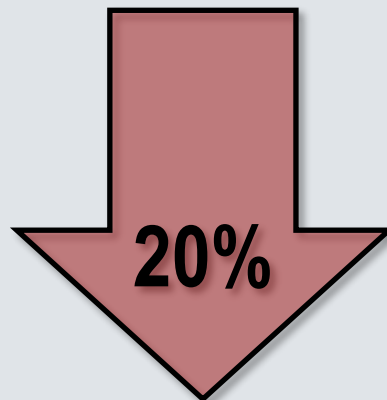
**Example:**

If you operate a 130V lamp at just 120V:

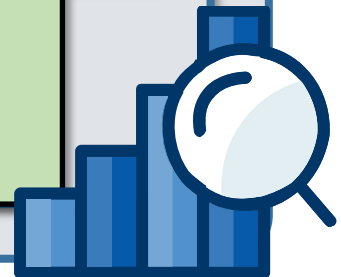
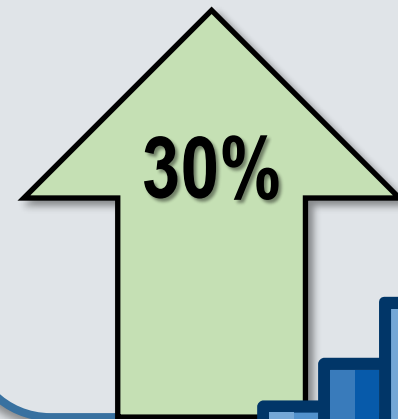
**Wattage**



**Light Output**



**Lamp Life**





# Halogen Lamps

## Advantages

- Compact size
- Excellent lumen maintenance
- Longer life
- Whiter light

## Disadvantages

- More costly
- Not the most energy efficient



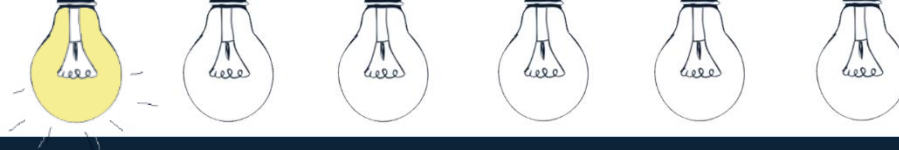


# Halogen Types: Line Voltage

Halogen lamps are usually *line-voltage lamps*, which means they use the voltage coming from the power line. Lamp types include:

- Quartz
- PAR
- A-lamp
- Tubular





# Halogen Types: Low Voltage

Halogen lamps can also be *low-voltage lamps* that include a transformer that reduces the voltage to a lower level. Lamp types include:

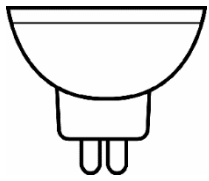
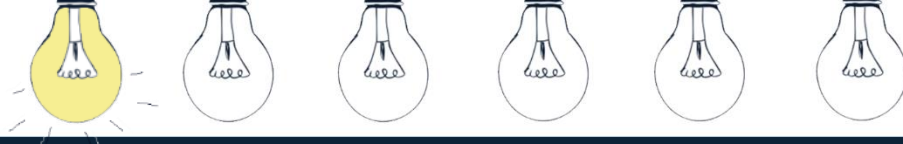
- Bi-pin
- PAR
- AR
- MR



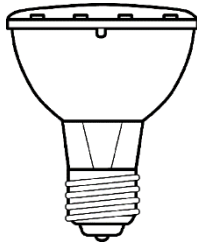




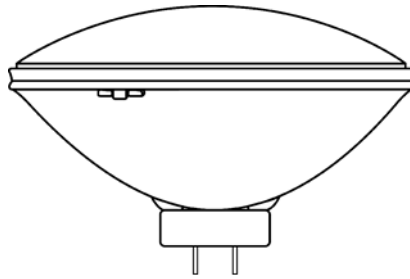
# Halogen Shapes



MR16



PAR20



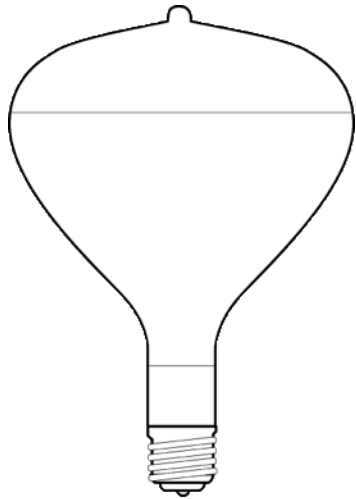
PAR56



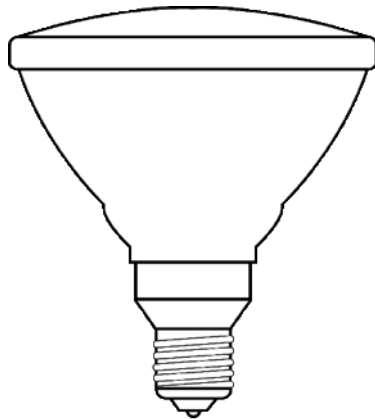
T2R75



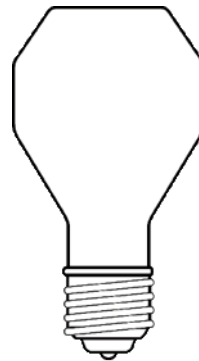
T8FL



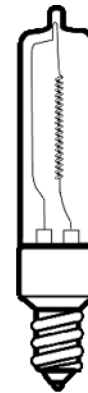
R60



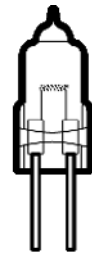
PAR38



TB19

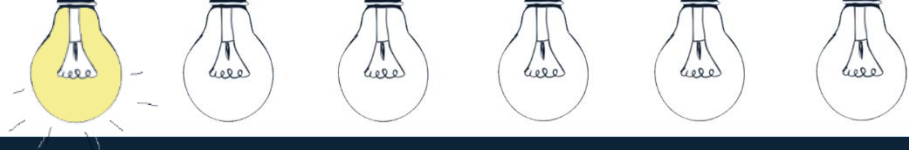


T4MC



T3G4





# Fluorescent Lamps

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## Basics





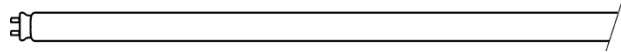
# Fluorescent Lamp Types

- Circline
- Cold Cathode
- Compact
- Linear
- Reflector
- Spiral
- U-Shape

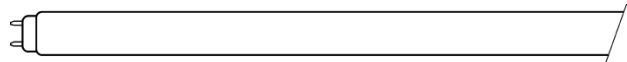




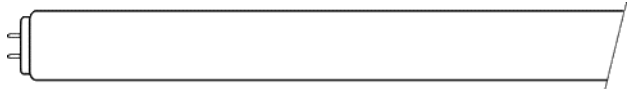
# Fluorescent Shapes



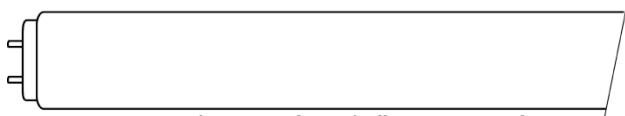
T-5 Miniature Bipin (5/8" Diameter)



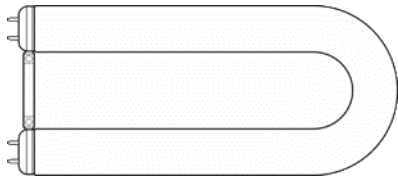
T-8 Medium Bipin (1" Diameter)



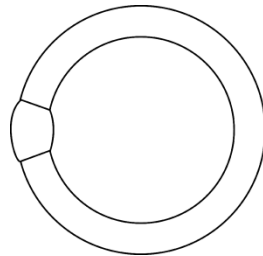
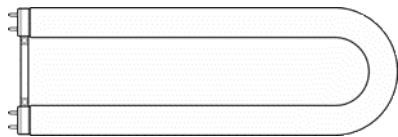
T-12 Medium Bipin (1 1/2" Diameter)



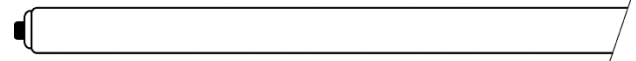
T-17 Mogul Bipin (2 1/8" Diameter)



U-Shape T-12 (1 1/2" Diameter) 6" and 3 1/2" spacing



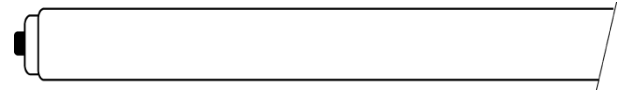
Circline 4-Pin T-9 (6 1/2", 8" 12", 16" outside diameters)



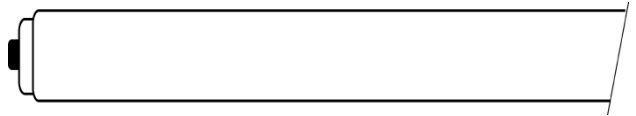
T-8 Recessed Double Contact (1" Diameter)



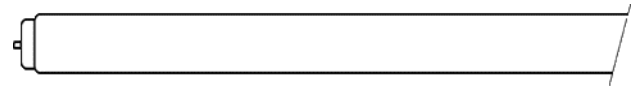
T-10 Recessed Double Contact (1 1/4" Diameter)



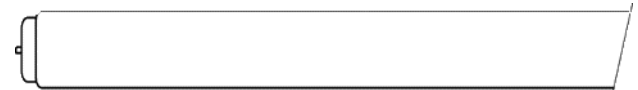
T-12 Recessed Double Contact (1 1/2" Diameter)



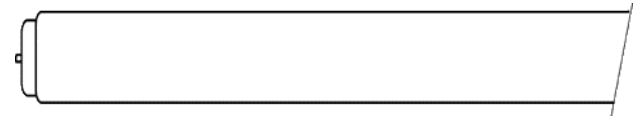
T-17 Recessed Double Contact (2 2/16" Diameter)



T-8 Single Pin (1" Diameter)



T-10 Single Pin (1 1/2" Diameter)



T-14 Single Pin (2 5/8" Diameter)



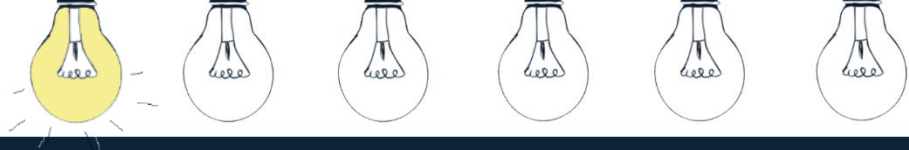


# Fluorescent Lamp Operation

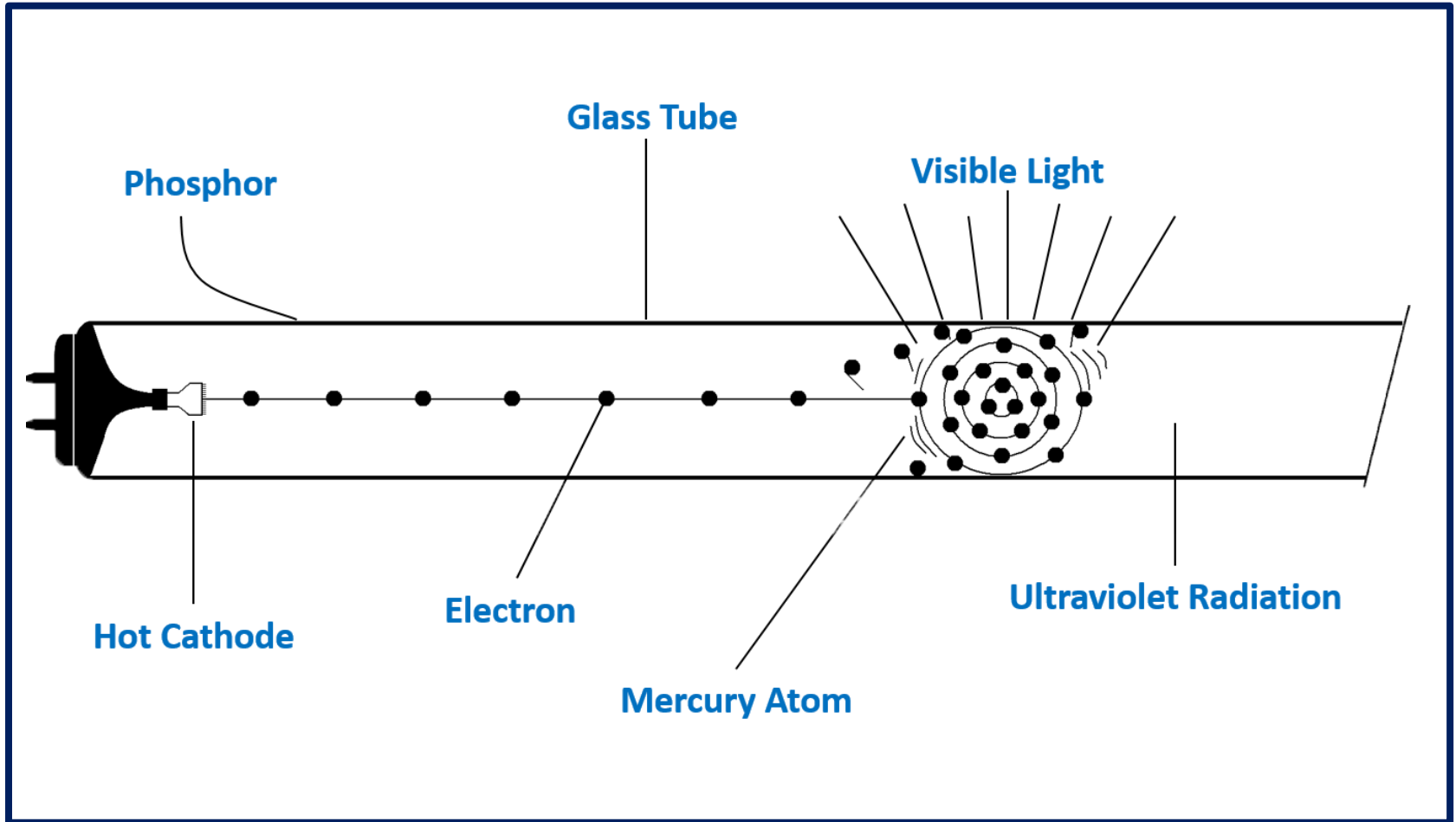
**Four** key characteristics of fluorescent lamp operation are:

1. ***Efficacy***, expressed as lumens per watt (LPW)
2. ***Temperature effects***, which include lamp striking and lumen output
3. ***Strobe effect***
4. ***High frequency operation***, which means when operation is at 20kHz or higher, light energy is converted more efficiently





# Fluorescent Lamp Diagram





# Fluorescent Lamp Families

Preheat

Instant Start

High Output (HO)

Very High Output (VHO)

Rapid Start





# Fluorescent Lamp Families

## Preheat

- External starter heats the lamps electrodes before the electric arc is made

## Instant start

- Do not heat lamps
- High voltage discharge strikes the lamp (264 ma)







# Fluorescent Lamp Families

## Rapid Start

- Ballasts heat the electrodes before lamp starting and during normal operation
- Start quickly with very little flicker
- Program Rapid Start - Only fluorescent ballast suitable for dimming





# Fluorescent Lamp Families

## High Output (HO)

- 800 ma

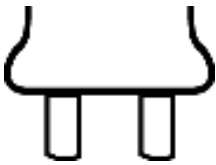
## Very High Output (VHO)

- 1500 ma





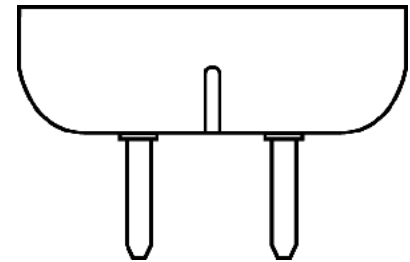
# Fluorescent Bases



Min Bipin G5



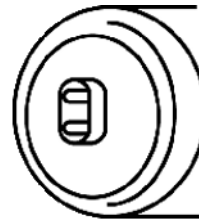
Med Bipin G13



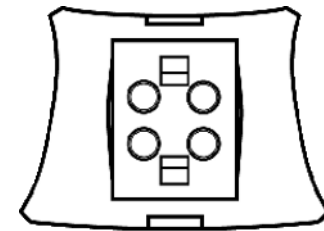
Mog Bipin G20



Single Pin Fa8



Recessed Double Contact R17d



4-Pin G10q  
(Circline)

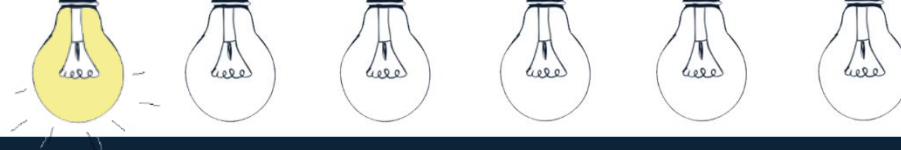




# Fluorescent Lamp Life

- 24,000-60,000 hours
- Lumen depreciation <10%
- T-5 operates more efficiently at higher temperatures (approx. 11% improvement in lumen output)





# Fluorescent Lamp Life

Some *typical lamp life ranges* for fluorescent lamps:

Lamp	3-Hour Start	12-Hour Start
T8 32w 800 XP	24,000	40,000
T8 28w XP	24,000	40,000
T8 54w F96	24,000	36,000
T5 28w HO XL	45,000	60,000
T5 54w HO ECO	30,000	40,000

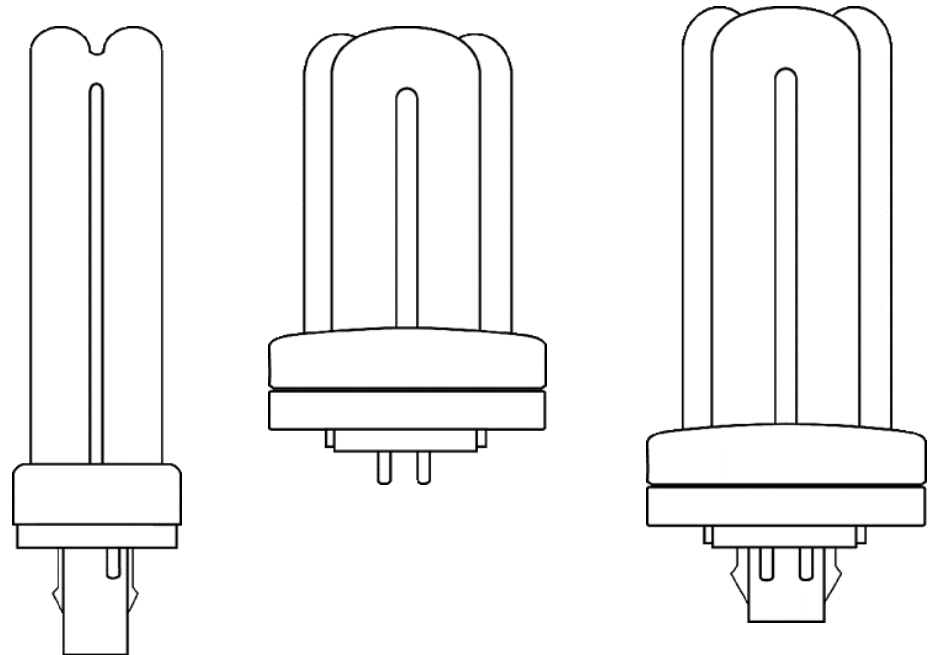
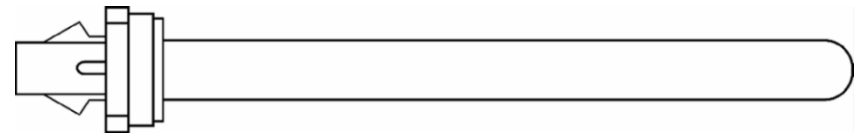




# Compact Fluorescent Lights (CFLs)

There are four types of *compact pin-base lamps*:

- Twin tube
- Triple tube
- Quad tube
- Dimmable = 4pin



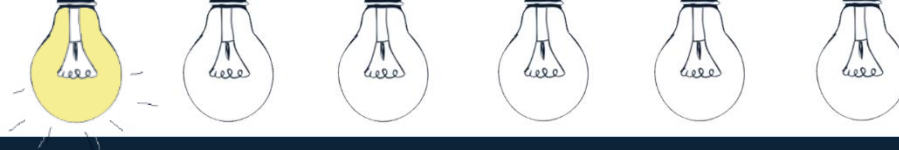


# Compact Fluorescent Lights (CFLs)

There are eight general configurations *of medium-base retrofit CFL lamps*:

- Twin Tube
- Triple Tube
- Quad Tube
- Spiral Tube
- Globe
- Reflector
- Adaptor ballasts
- Self-ballasted





# Fluorescent Lamps

## Advantages

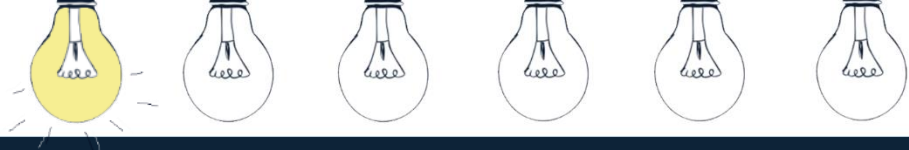
- Long service life
- High energy efficiency
- Dimmable
- CRI options
- Color temp options

## Disadvantages

- Higher initial cost over Incandescent options
- Requires ballast
- Temperature sensitivity
- Shorter lamp life with low hours per start







# High Intensity Discharge Lamps

Basics





# High Intensity Discharge Lighting

The *four main HID lighting types and families*, are:

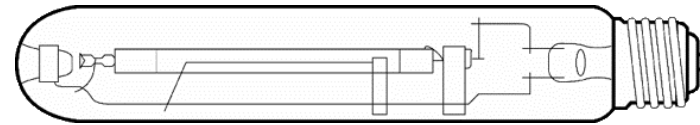
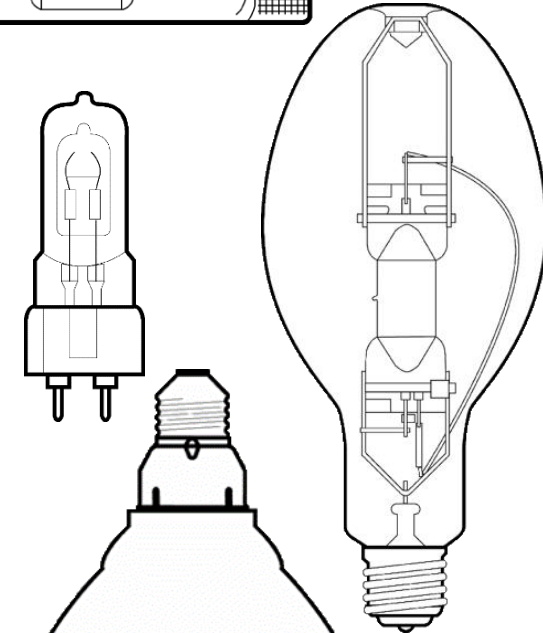
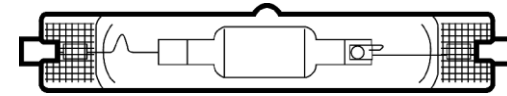
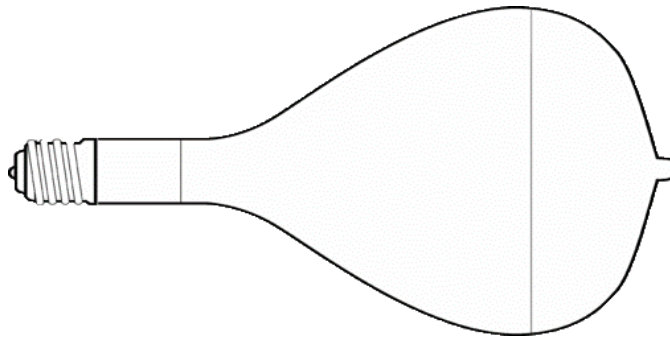
1. **High-pressure sodium (HPS):** amber or orange in color
2. **Metal halide (MH):** bright white in color
3. **Mercury vapor (MV):** blue-green in color
4. **Low-pressure sodium (LPS):** dark orange or brown in color





# HID Lamp Types

- High Pressure Sodium
- Metal Halide
  - Pulse Start Metal Halide
- Mercury Vapor
- Low Pressure Sodium





# Pulse Start Metal Halide

Advantages of *pulse-start technology* include:

- Better lumen maintenance
- More lumens per watt (LpW)
- Lower starting temperature
- Longer lamp life
- Faster warmup
- Quicker re-strike
- Superior color rendering
- Not as much tungsten deposited on lamp





# High Intensity Discharge Lamps

## Advantages

- High lumens per watt
- Long lamp life
- Multiple wattages available
- Multiple shapes and sizes
- Resistant to extreme temperatures

## Disadvantages

- High lumen depreciation
- Long restrike time
- Poor color rendering





# Lamp Comparisons

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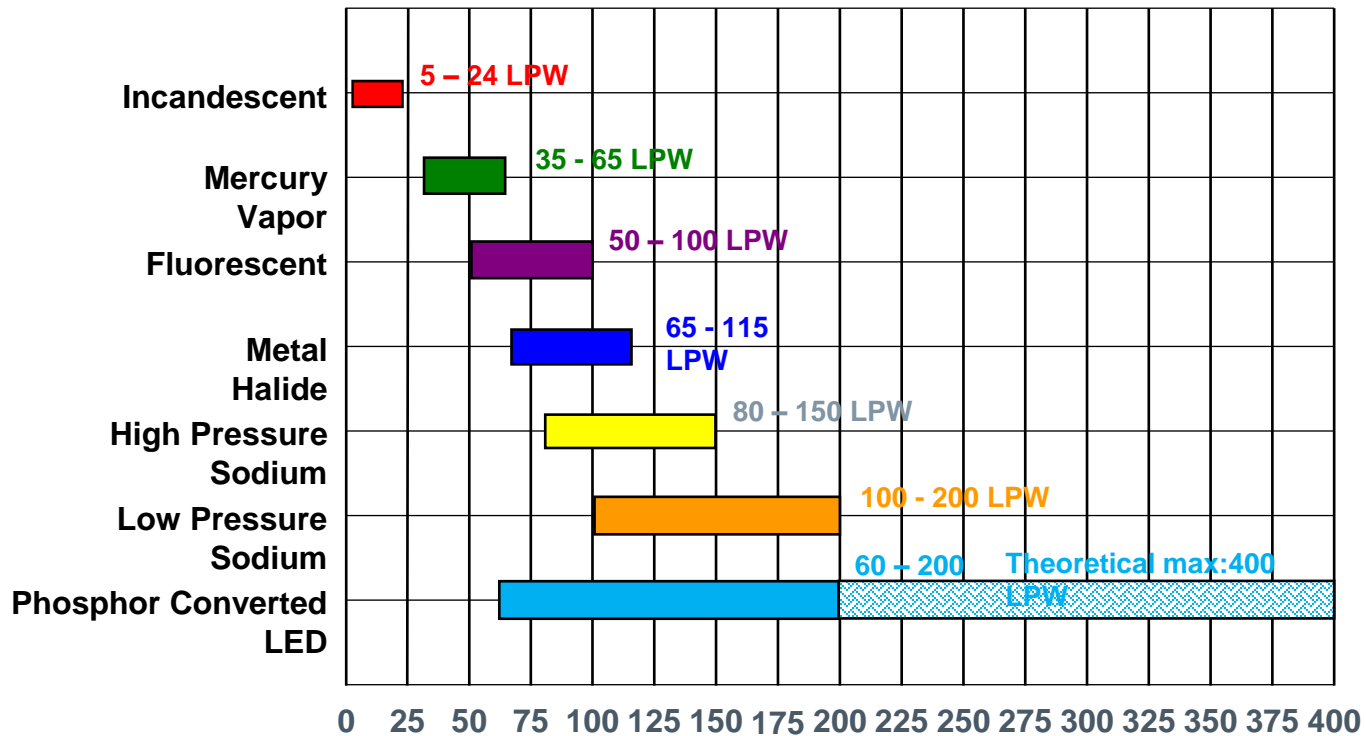
Efficacy, Depreciation  
and Lamp Life



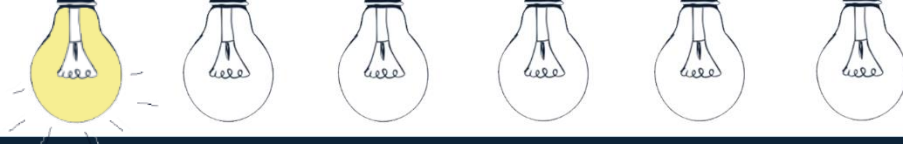


# Lamp Efficacies

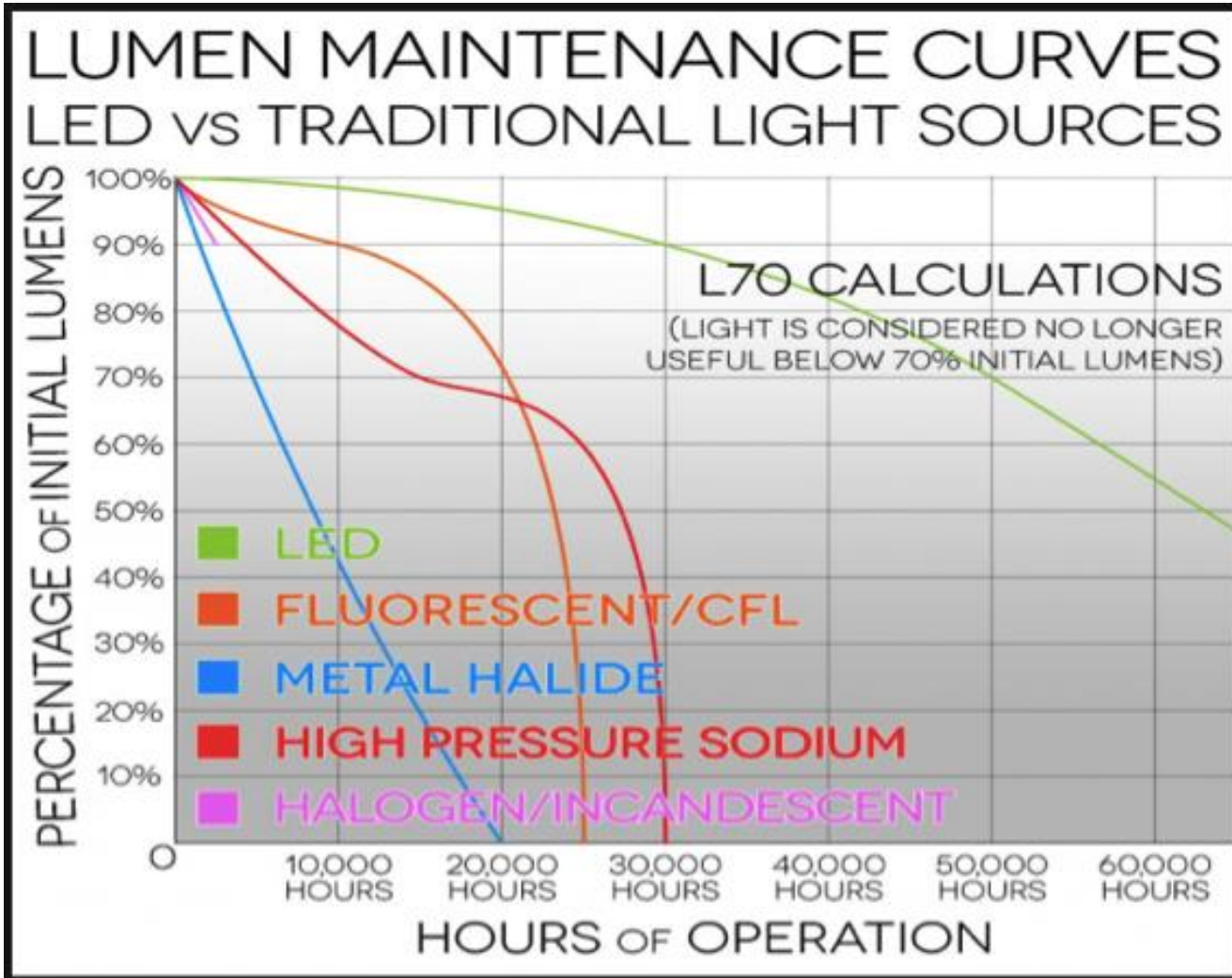
## LPW Comparisons:







# Lumen Depreciation Comparison







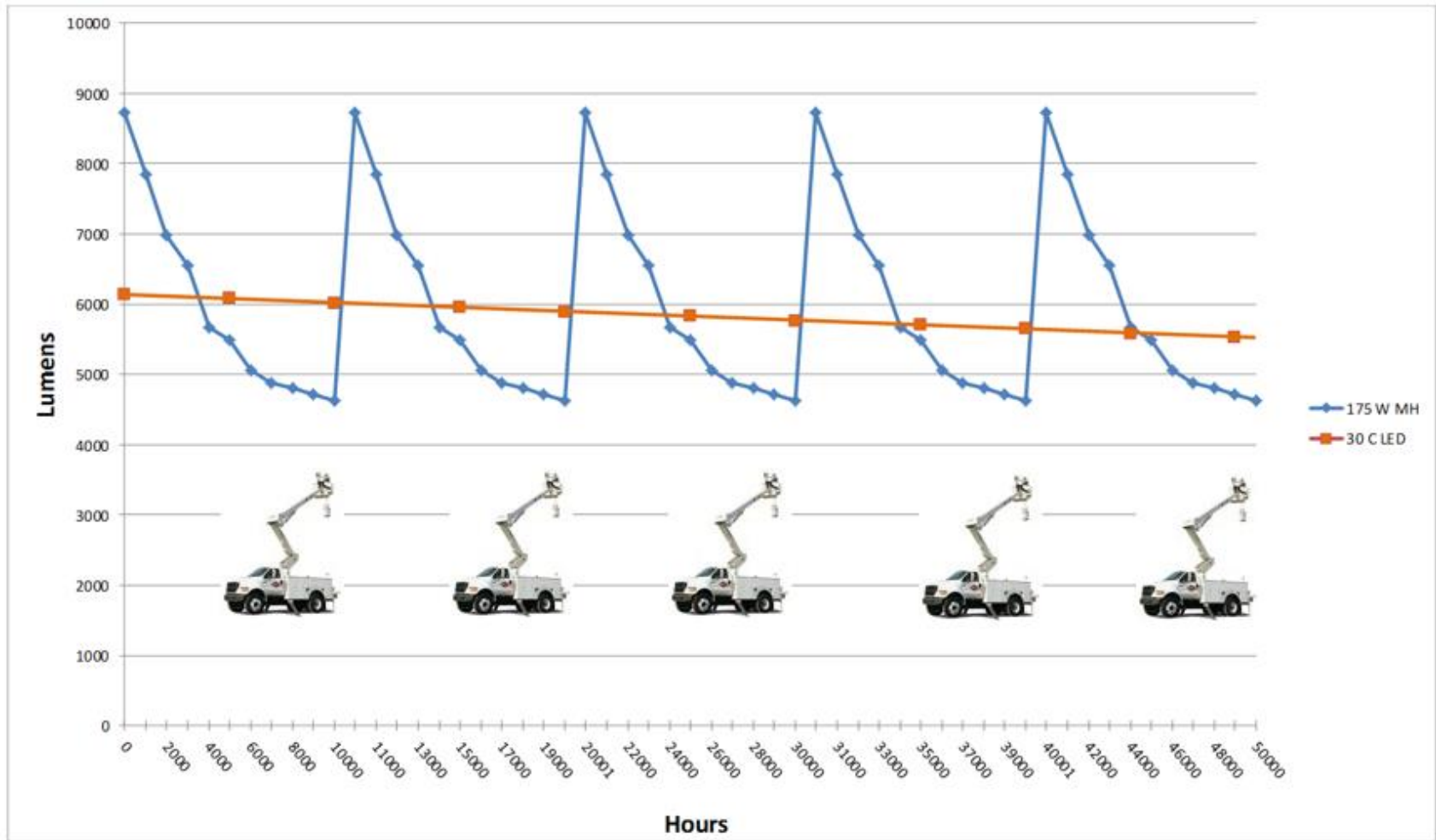
# Comparative Lamp Life

Lamp Type	Lamp Life
Incandescent	600 to 2,000 hours
Halogen	2,000 to 3,000 hours
Fluorescent	12,000 to 60,000 hours
Sodium	12,000 to 24,000+ hours
Probe Start Metal Halide	8,000 to 20,000 hours
Pulse Start Metal Halide	8,000 to 26,000 hours
Mercury	20,000 to 24,000 hours
LED	100,000 hours





# Lamp Depreciation: HID





# Review



## Knowledge Review: Questions





# Question: Light Measurement

*What is the unit of measure for the amount of light on a surface?*



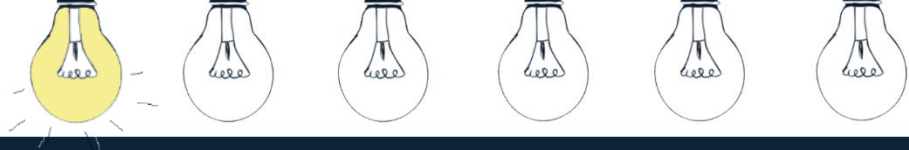


**Next**



**Module Three:**  
**Ballasts**





# Module Three

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## Ballasts





# Learning Objectives

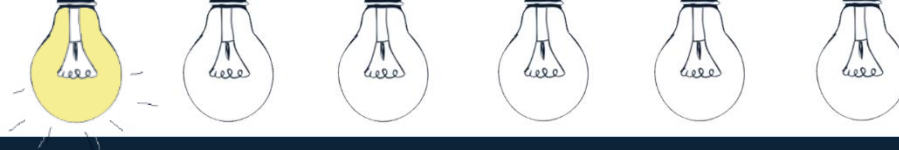


**Describe the characteristics of ballasts.**



**Explain the proper usage of ballasts.**

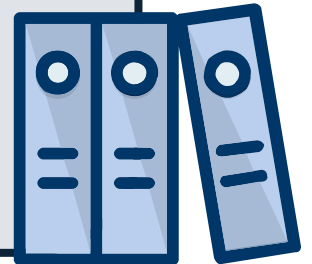




# Definition: Ballasts

## Ballast

A *ballast* is “an auxiliary piece of equipment required to start and properly control the flow of current to gas discharge light sources such as fluorescent and high-intensity discharge (HID) lamps.”







# Acronyms: Ballasts

When discussing ballasts, you should be familiar with the many related acronyms, including:

- **CBM** (*Certified Ballast Manufacturers*)
- **UL** (*Underwriters Laboratories*)
- **ETL** (*Electrical Testing Laboratories*)
- **CSA** (*Canadian Standards Association*)



A row of seven light bulbs is positioned at the top of the slide. The first bulb on the left is illuminated and yellow, while the other six are unlit and white.

# Key Factors

There are *two key factors* associated with ballasts:

1. The Ballast Factor (BF)
2. The Power Factor (PF)





# The Ballast Factor (BF)

The **BF** measures how well a ballast can produce light from the lamp(s) it powers.

It is calculated by *dividing the lumen output of a particular lamp/ballast combination by the lumen output of the same lamp(s) on a reference ballast.*



## Example:

2x4 4L T8 **32w** NPF Electronic Ballast Fixture

**BF = 4 lamps x 32w x .88 (ballast factor) = 112 watts**





# The Power Factor (PF)

The ***PF*** measures the effectiveness with which an electrical device converts volt-amperes to watts. It determines the current drawn by the ballast.



## Example:

A high power factor decreases the “current draw” allowing more fixtures per circuit.



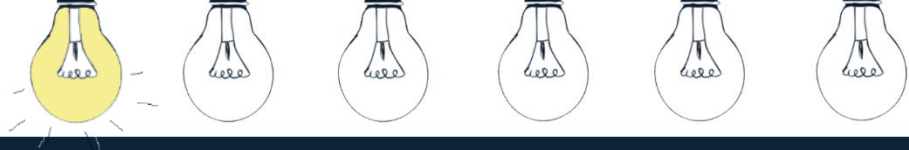


# The Power Factor (PF)

The ***PF*** can range from 0 to 1.0; here are various categories of ***PFs***:

- **High Power Factor (*HPF*):**  $PF \geq 0.90$
- **Power Factor Corrected (*PFC*):** 0.80 to 0.89
- **Normal Power Factor (*NPF*):**  $PF < 0.87$
- **Low Power Factor (*LPF*):**  $PF < 0.78$





# Fluorescent Ballasts

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## Basics



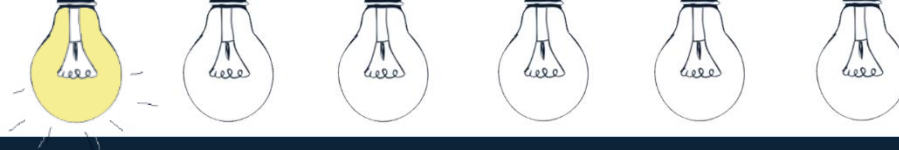


# Fluorescent Ballasts: Magnetic

The ***four*** main starting methods using ***magnetic*** ballasts are:

- Hybrid or cathode cut out ballasts
- Instant start ballasts
- Preheat ballasts
- Rapid start ballasts





# Fluorescent Ballasts: Electronic

## *Advantages:*

- Higher lamp efficiency – 10%
- Lower connected wattage
- Energy savings 25-85%
- Produces less heat
- Produces less noise – sound rated ‘A’
  - A,B,C,D scale
    - “A” being the lowest or best sound rating
- Life span up to 25 years







# Fluorescent Ballasts: Specialty

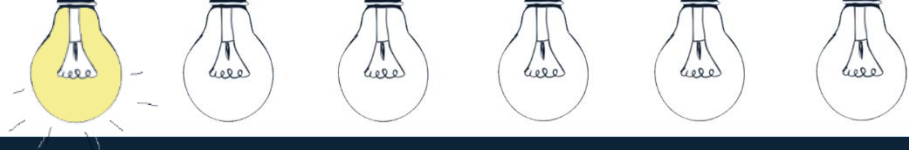
## Cold Weather Ballasts

- Provide higher open circuit voltage to the lamp to aid in starting and maintaining design lumens
- Examples:
  - 0 degrees for Slimline and 34/40 watt rapid start lamps
  - -20 degrees for HO & VHO lamps

## Dimming Ballasts

- Manufactured in both **electronic** and **magnetic** version
- Controlled by a manual dimmer or automatic controls such as a photo cell or daylight sensor
- Typically operate by varying the **VOLTAGE** to the ballast or via 0 – 10V signal that control lights output internally





# HID Ballasts

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## Basics



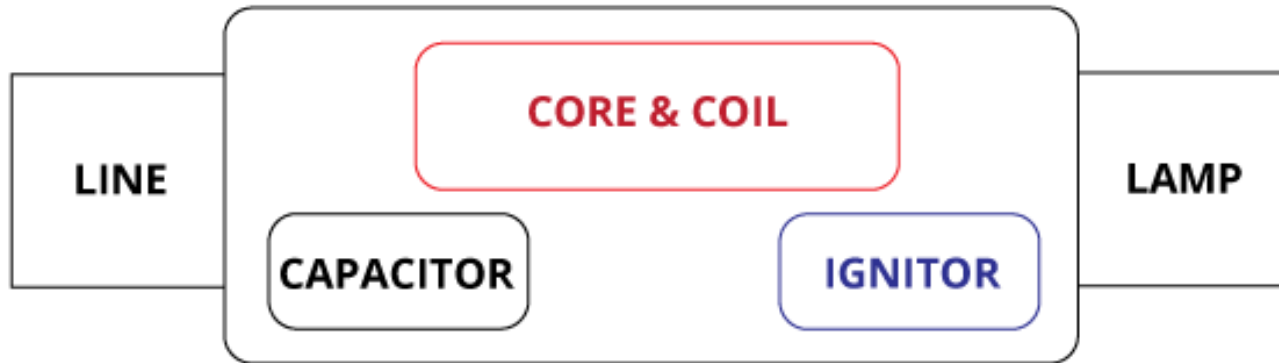


# HID Ballasts

*HID Ballasts* are needed to:

- Start the lamp
- Control the current flow to the lamp

**HID Ballast Components**





# Ballast Circuits

There are *four* main types of *ballast circuits*:

**Reactor (R)**

**High Reactance Autotransformer (HX)**

**Constant Wattage Autotransformer (CWA)**

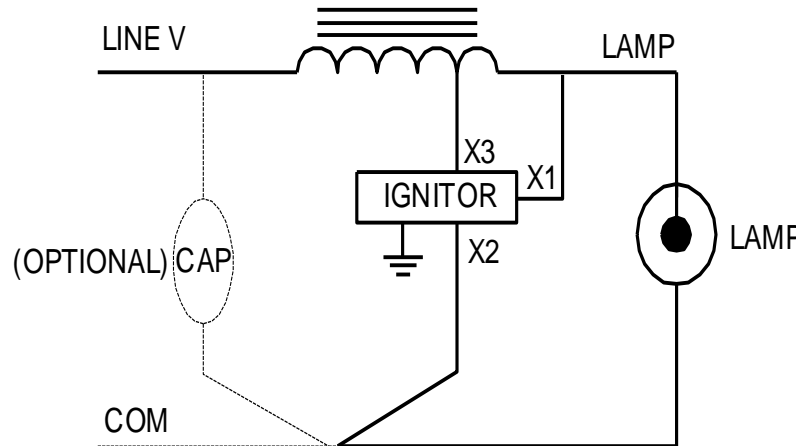
**Constant Wattage Isolated Transformer (CW)**





# Ballast Circuits: Reactor (R)

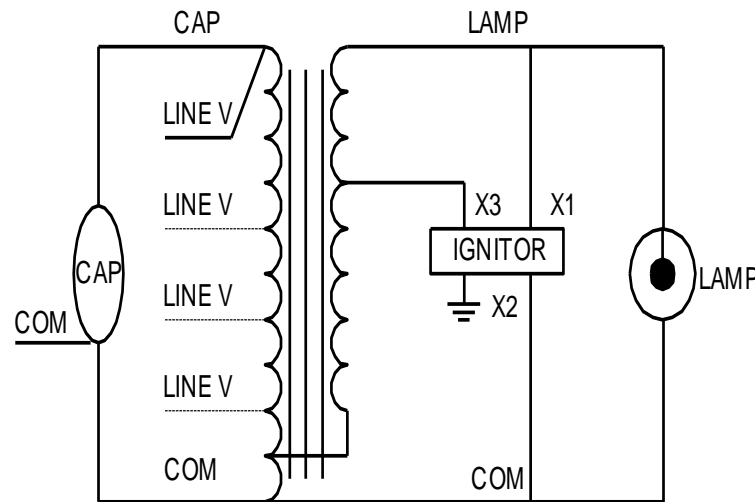
A *reactor* is used when the supply voltage is sufficient to start the lamp on its own. Once the lamp starts, a choke controls the current.





# Ballast Circuits: HX

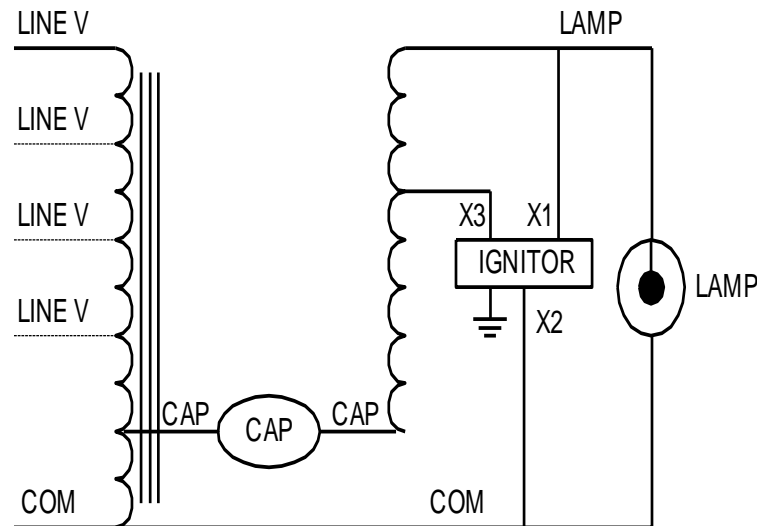
A *high reactance autotransformer (HX)* provides the voltage needed to start the lamp and limits the current through a choke once the lamp starts. It is a combination of the reactor and the autotransformer.

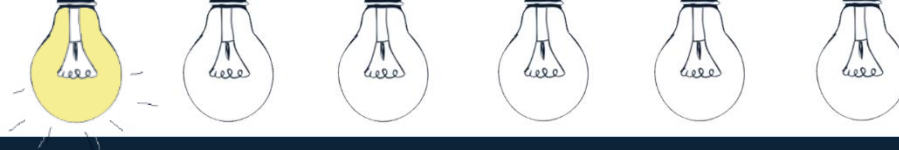




# Ballast Circuits: CWA

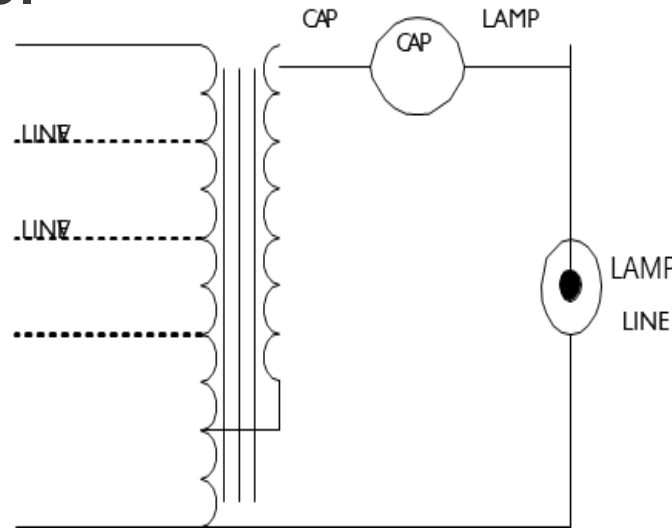
A **constant wattage autotransformer (CWA)** uses a capacitor and a high reactance autotransformer in series with the lamp. A cap assists in controlling the current once the lamp is started. It continues to operate the lamp at a constant wattage regardless of supply voltage variations. It is the most commonly used ballast.





# Ballast Circuits: CW

A **constant wattage isolated transformer (CW)** is similar to the constant wattage autotransformer except the secondary coil is isolated from the primary coil. This type is only used with 400W mercury lamps.







# HID Ballast Configurations

HID ballasts are *categorized* in many ways:

**Core-and-Coil**

**Electronic**

**Potted Or Encapsulated**

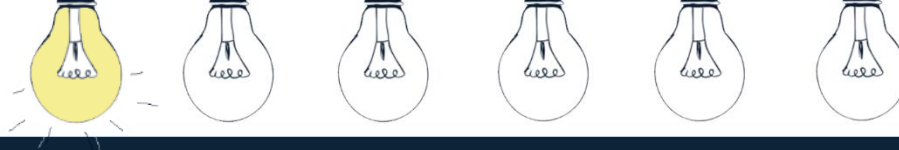
**Encased And Potted (Also Called F-can)**

**Indoor Enclosed**

**Outdoor Weatherproof**

**Post-line**





# Potted Or Encapsulated

## Potted or Encapsulated

- Sealed or potted in a high temperature resin to minimize ballast noise
- Used for remote indoor applications

## Encased and Potted (F-can)

- Similar to the “potted or encapsulated” but packaged similar to fluorescent ballasts





# Potted Or Encapsulated

## Indoor Enclosed

- Used indoors where the ballast must be mounted remotely from the luminaire

## Outdoor Weatherproof

- Designed to operate in all weather conditions separately from the luminaire
- Mounted to the base and sometimes filled with resin



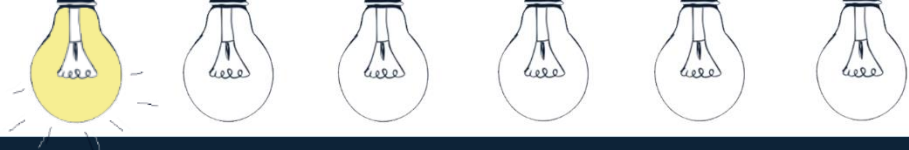


# Potted Or Encapsulated

## Post-Line

- Core-and-coil ballasts that are elongated
- Potted and encased in high temperature resin
- Designed for mounting inside round poles





# Ballast Components

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# Ballast Components

## Capacitor

- Two types:
  - Dry Film
  - Oil Filled
- Corrects power factor
- Controls lamp wattage

## Ignitor

- Provides high voltage pulse to ignite lamp arc
- Ballast Specific
- Mount near, but not on
- MH: 35-150w
- PSMH: 175-1000w
- HPS: 35 – 1000w
- Requires pulse rated sockets





# HID Voltages

## HID voltages

- 120V
- 208V
- 240V
- 277V
- 480V

## Dual-tap

- Operates at two common voltages

## Multi-tap

- 120V
- 208V
- 240V
- 277V

## 5-tap

- 120V
- 208V
- 240V
- 277V
- 480V





# Review



## Knowledge Review: Questions







# Question: Ballast

*The measured ability of a particular ballast to produce light from the lamp(s) it powers is?*



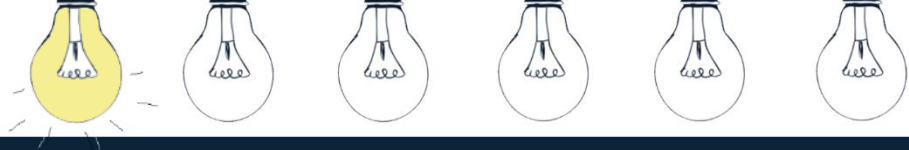


**Next**



**Module Four:**  
**LED's**





# Module Four

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LED's



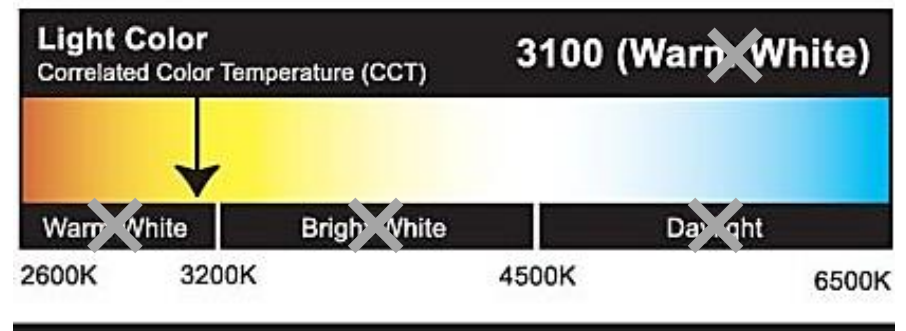


# LED Myth #1

*LEDs give off blue light*

LEDs are offered in a variety of correlated color temperatures (CCT)

When selecting or comparing LED light sources, do not rely on the “names” of colors – these names are for marketing purposes only and may vary widely between manufacturers





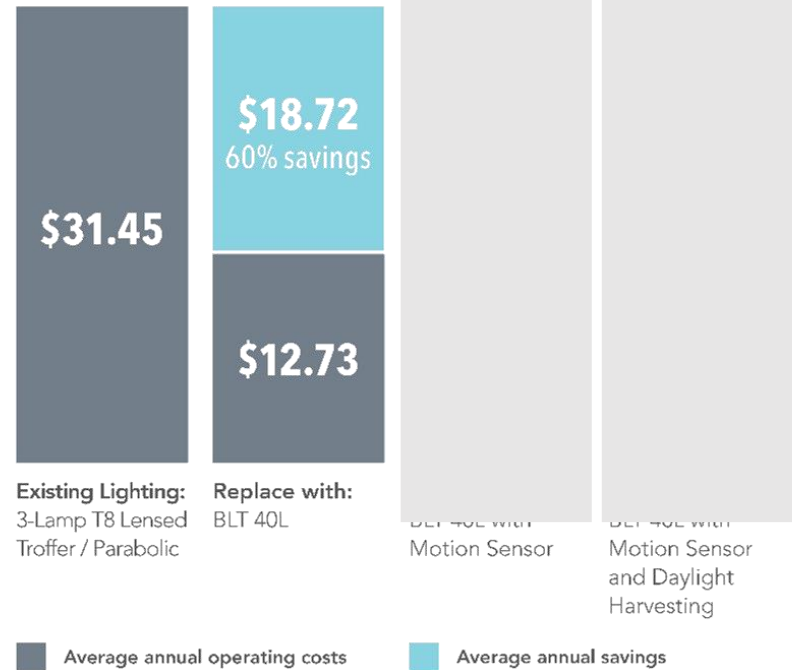
# LED Myth #2

*LED is too expensive*

LED equipment has a higher initial cost

Total Cost of Ownership is less

- Add motion sensing = +15%
- Add daylight harvesting = +8%








# LED Myth #3

*LED is not as bright as traditional sources*

LEDs can be much brighter than traditional sources

Evaluate **LUMEN OUTPUT**, not **WATTS**

Brightness in Lumens		200+	400+	700+	900+	1300+
	Incandescent	25w	40w	60w	75w	100w
	CFL	6w	9w	12w	15w	20w
	LED	4w	6w	10w	13w	18w



# LED is the preferred light source

*for most applications today*

Lumens per watt (LPW) = greater efficacy = energy savings

Excellent selection of color temperatures and color rendering

Exponentially longer expected life = reduced maintenance

Instant-on, instant-off

Controllable/Dimmable





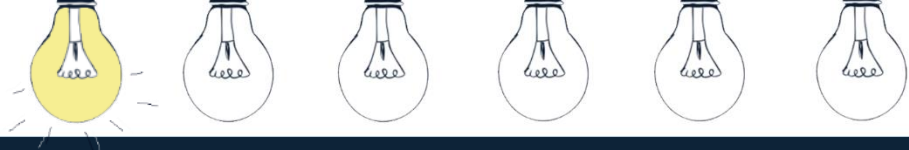
**Next**



**Module Five:**  
**Retrofits**





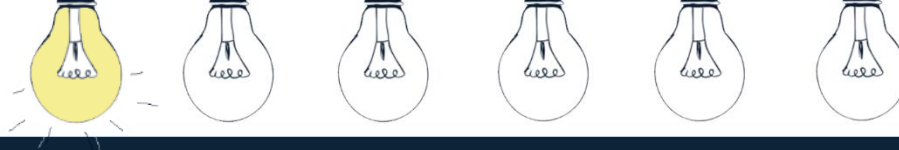


# Module Five

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## Retrofits





# Learning Objectives



**Describe the characteristics and proper usage of luminaires and reflectors.**



**Explain the characteristics and proper usage of lighting controls.**

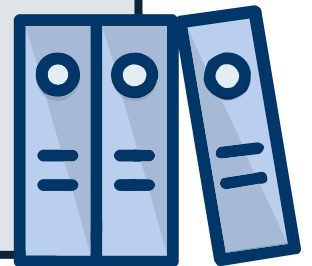




# Definition: Retrofit

## Retrofit

Exchanging older lighting systems for newer ones is called *retrofitting*.





# Retrofit Components

**Lenses and Louvers**

**Reflectors**

**Motion Sensors**

**Codes and Regulations**

**Lighting Audits**

**Formulas**

**Lamp and ballast disposal**





# Louvers

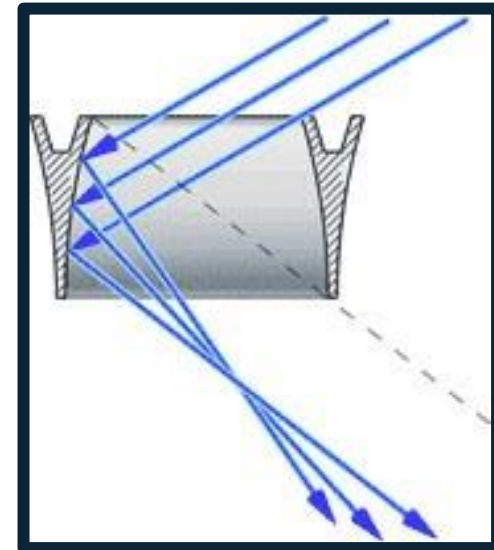
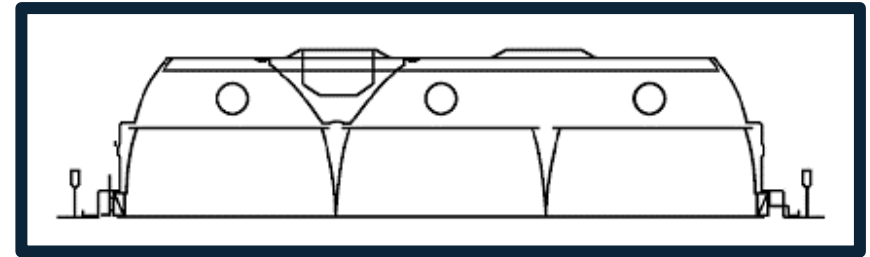
- Variety of sizes and cell configurations
  - 1/2" by 1/2"
  - 3/4" by 3/4"
- Made of various plastics with silver, gold and white finishes
- Parabolic in design to provide reduced glare





# Louvers

- Typical shielding angle of 25%
- Deep cell parabolic louvers typically 2-3 and 4" deep cells are generally anodized aluminized finish



A decorative header at the top of the slide features a row of seven light bulbs. The first bulb on the left is illuminated and yellow, while the other six are unlit and white. The bulbs are arranged in a slightly overlapping, horizontal line.

# Retrofit Components

**Lenses and Louvers**

**Reflectors**

**Motion Sensors**

**Codes and Regulations**

**Lighting Audits**

**Formulas**

**Lamp and ballast disposal**







# Reflectors

Reflector finishes consist of:

- White paint/powder coated
- Polished Aluminum
- Anodized Aluminum
- Silver Film
- All of which can have a reflectivity of over 85%
- Some produce different clarity of lamp image







# Reflectors

- Change the angle of light leaving the fixture to 25 degrees
- Fixtures retrofitted with a reflector that replaces the original ballast cover must carry a UL label for the application





# Retrofit Components

**Lenses and Louvers**

**Reflectors**

**Motion Sensors**

**Codes and Regulations**

**Lighting Audits**

**Formulas**

**Lamp and ballast disposal**





# Motion Sensors: Basic Types

## Passive Infrared (PIR):

Detects changes in heat



## Dual Technology:

Detects changes in heat and sound



## Ultrasonic:

Detects high frequency sound



## Microphonic:

Sends out a pulse much like sonar

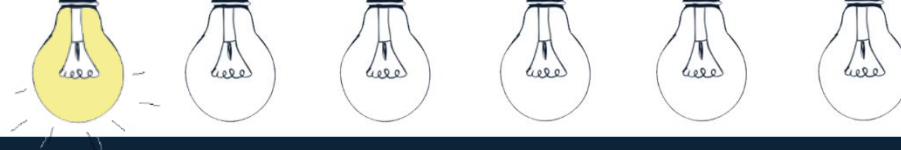




# Motion Sensors

- All available in wall, ceiling or fixture mount configuration
- Proper application is **key to success!**





# Retrofit Components

**Lenses and Louvers**

**Reflectors**

**Motion Sensors**

**Codes and Regulations**

**Lighting Audits**

**Formulas**

**Lamp and ballast disposal**





# Codes and Regulations

- ***EPA toxic leachate procedures*** for a standard 4 T-12 fluorescent lamp must be less than 10mg or proper disposal must be performed
- ***Federal EPA*** takes precedent over any state that has not already adopted the federal guidelines regarding the disposal of hazardous waste

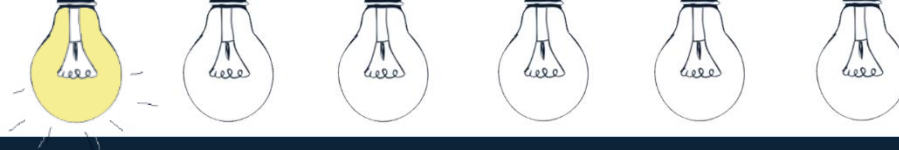




# Codes and Regulations

- Section 410-15(a) of the ***National Electric Code*** states that fixtures weighing more than 6 lbs. and exceeding 16" in any dimension shall not be supported by the screw shell of the lamp holder
- The ***National Energy Conservation Amendments of 1988*** states that a 2-lamp, 4', 120 volt ballast must have a (BEF) Ballast Efficacy Factor of 0.90





# Question: Ballast Factor

*What is the equation for ballast efficacy factor?*

$$BEF = \frac{\text{Ballast Factor} * 100}{\text{Input Watts}}$$

$$.88 * 100 / 50 = 1.76$$







# Codes and Regulations

- Section 410-130 (g) of the **NEC** states that, “all new and existing non-residential fluorescent lighting fixtures must have power disconnects installed to safeguard electricians from shock when replacing ballasts.”





# Retrofit Components

**Lenses and Louvers**

**Reflectors**

**Motion Sensors**

**Codes and Regulations**

**Lighting Audits**

**Formulas**

**Lamp and ballast disposal**





# Lighting Audits and Summaries

Prior to your retrofit, you should conduct an ***onsite lighting audit*** and collect the following information:

**1. Determine the annual burn hours of the system.**

- Offices – 3,000 +
- Schools – 1,800 -2,400
- Exit Signs – 8,760

**2. Identify the electric rate for kilowatt hour (KWH).**

- Demand Charges
- Scale Sliding
- \$0.04 to \$0.22 depending upon location





# Lighting Audits and Summaries

**3. Determine the total system wattage.**

- Total System Wattage = Lamp Wattage \* Number of Lamps

**4. Make note of the lighting system installation date.**

- PCB Ballast disposal issues

**5. Record the foot-candle levels by area.**

- Record existing by area
- Targeted (as recommended by IES for the task)
  - Classrooms – 50+
  - Halls – 20+





# Lighting Audits and Summaries

6. Collect information about the fixture, ballast, lamp types, and how many of each are present.

- **Example:**
  - *Fixture: Ceiling*
  - *Ballast: Electronic Normal Power Factor*
  - *Lamp Types: Fluorescent*
  - *Number: 100*

7. Take the room measurements.

- For redesign purposes
- **Example:** *Gym refixture of Metal Halide to LED*





# Retrofit Components

**Lenses and Louvers**

**Reflectors**

**Motion Sensors**

**Codes and Regulations**

**Lighting Audits**

**Formulas**

**Lamp and ballast disposal**





# Input Wattage Guide

A typical Input Wattage Guide includes the following data fields:

- ***Fluorescent lamp description*** (e.g., F15T12 1.5' 15W)
- ***Number of lamps*** (e.g., 2)
- ***Three types of ballasts*** (standard magnetic, energy-saving magnetic, and electronic)





# Input Wattage Guide

LIGHTING EFFICIENCY

INPUT WATTAGE GUIDE

T12 FLUORESCENT LAMPS

## T12 FLUORESCENT LAMPS

Fixture Input Watts  
(for normal power ballasts)

Fluorescent Lamp Description	Number of Lamps	*Standard Magnetic Ballast	Energy Saving Magnetic Ballast	Electronic Ballast	Fluorescent Lamp Description
F15T12 1.5' 15W	1	-	21	-	F48T12 4' 116W HO

F21T12 3' 21W	1	-	25	-	F64T12 64" 80W HO	3	-	246	-
F21T12 3' 21W	2	-	49	-	F64T12 64" 80W HO	4	-	312	-
F24T12 3' 24W	1	-	45	-	F72T12 6' 168W HO	1	-	169	-
F24T12 3' 24W	2	-	65	-	F72T12 6' 168W HO	2	-	314	-
F25T12 3' 25W	1	-	35	-	F72T12 6' 168W HO	3	-	424	-
F25T12 3' 25W	2	-	71	-	F72T12 6' 57W	1	-	80	67
F25T12 3' 25W	3	-	70	-	F72T12 6' 57W	2	-	122	106
F25T12 3' 25W	4	-	88	-	F72T12 6' 85W HO	1	-	106	-
F30T12 3' 25W	1	-	40	28	F72T12 6' 85W HO	2	-	190	164
F30T12 3' 25W	2	-	64	50	F72T12 6' 85W HO	3	-	291	225
F30T12 3' 25W	3	-	103	80	F72T12 6' 85W HO	4	-	323	-
F30T12 3' 25W	4	-	125	-	F84T12 7' 65W	1	-	89	75
F30T12 3' 30W	1	-	40	30	F84T12 7' 65W	2	-	143	120
F30T12 3' 30W	2	-	75	60	F84T12 7' 100W HO	1	-	113	-
F30T12 3' 30W	3	-	113	90	F84T12 7' 100W HO	2	-	209	190
F30T12 3' 30W	4	-	138	-	F84T12 7' 100W HO	3	-	278	-
F36T12 3' 30W SLIM	1	-	57	-	F96T12 8' 60W	1	-	74	67
F36T12 3' 30W SLIM	2	-	83	-	F96T12 8' 60W	2	-	113	105







# Input Wattage Guide

LIGHTING EFFICIENCY

INPUT WATTAGE GUIDE

T12 U-BEND FLUORESCENT LAMPS				
Fixture Input Watts (for normal power ballasts)				
Fluorescent	Number of	Standard Efficiency, Energy		Standard Efficiency, Energy
		Standard	Standard	Standard

T8 FLUORESCENT LAMPS								
Fixture Input Watts								
Fluorescent	Number of	Energy Saving	Standard Ballast Type			High Efficiency Ballast		
			Low Ballast Factor	Normal Ballast Factor	High Ballast Factor	Low Ballast Factor	Normal Ballast Factor	High Ballast Factor

T12 U-BEND FLUORESCENT LAMPS				
Fixture Input Watts (for normal power ballasts)				
Fluorescent Lamp Description	Number of Lamps	Standard Efficiency, Electronic Ballast	Standard Efficiency, Energy Saving Magnetic Ballast	Standard Efficiency, Energy Saving Magnetic Ballast
FT12 4' 34W	2	60	67	84

T8 FLUORESCENT LAMPS								
Fixture Input Watts								
Fluorescent Lamp Description	Number of Lamps	Energy Saving Magnetic	Standard Ballast Type			High Efficiency Ballast		
			Low Ballast Factor Electronic	Normal Ballast Factor Electronic	High Ballast Factor Electronic	Low Ballast Factor Electronic	Normal Ballast Factor Electronic	High Ballast Factor Electronic
F13T8 1' 13W	1	17	-	-	-	-	-	-
F13T8 1' 13W	2	36	-	-	-	-	-	-
F15T8 1.5' 15W	1	20	-	-	-	-	-	-

SUPER T8 SYSTEM INPUT WATTAGE						
	Instant Start Ballast			Rapid Start Ballast		
	Low Ballast factor (0.77)	Normal Ballast factor (0.87)	High Ballast factor (1.15)	Low Ballast factor (0.71)	Low Ballast factor (0.77)	Normal Ballast factor (0.88)
1 Lamp	25	28	38	25	-	31
2 Lamps	48	55	74	47	48	60

F30T8 4' 30W ES	1	40	-	31	-	-	-	-
F30T8 4' 30W ES	2	82	-	54	-	-	-	-
F30T8 4' 30W ES	3	-	-	77	-	-	-	-
F30T8 4' 30W ES	4	-	-	104	-	-	-	-
F32T8 4' 32W	1	35	-	32	-	25	28	37
F32T8 4' 32W	2	68	52	59	77	50	56	74
F32T8 4' 32W	3	100	78	88	115	75	84	110
F32T8 4' 32W	4	131	104	117	153	100	113	147
F32T8 4' 32W	6	-	-	-	-	150	169	221
F32T8 4' 32W	8	-	-	-	-	200	225	294
F32T8 4' 32W	12	-	-	-	-	300	338	442
F32T8 4' 32W	14	-	-	-	-	349	394	515
F32T8 4' 32W	16	-	-	-	-	399	451	589
F32T8 4' 32W	18	-	-	-	-	449	507	662
F32T8 4' 32W	20	-	-	-	-	499	563	736
F32T8 4' 32W VHLO	3	-	-	-	-	-	279	-
F32T8 4' 32W VHLO	5	-	-	-	-	-	485	-
F32T8 4' 32W VHLO	6	-	-	-	-	-	555	-
F32T8 4' 32W VHLO	8	-	-	-	-	-	793	-
F36T8 4' 36W	2	-	-	74	-	-	-	-
F48T8 HO 4' 44W	1	-	-	59	-	-	-	-
F48T8 HO 4' 44W	2	120	-	98	-	-	-	-
F40T8 5' 40W	1	50	-	39	-	-	-	-
F40T8 5' 40W	2	86	-	76	-	-	-	-





# Input Wattage Guide

LIGHTING EFFICIENCY

INPUT WATTAGE GUIDE

## T5 FLUORESCENT LAMPS

### LIGHTING EFFICIENCY

### INPUT WATTAGE GUIDE

#### T5 FLUORESCENT LAMPS

Fluorescent Lamp Description	Number of Lamps	Fixture Input Watts (for normal power ballasts)	
		Energy Saving Magnetic Ballast	Electronic Ballast
<b>F4T5 6" 4W</b>	<b>1</b>	<b>9</b>	<b>-</b>
F12T5 2' 12W	1	13	14
F13T5 2' 13W	2	26	27
F14T5 2' 14W	1	-	14
F14T5 2' 14W	2	-	28
F24T5 HO 2' 24W	1	-	27
F24T5 HO 2' 24W	2	-	54
F21T5 3' 21W	1	-	25
F21T5 3' 21W	2	-	49
F39T5HO 3' 39W	1	-	42
F39T5HO 3' 39W	2	-	85

Fluorescent Lamp Description	Number of Lamps	Fixture Input Watts (for normal power ballasts)	
		Energy Saving Magnetic Ballast	Electronic Ballast
<b>F28T5 4' 28W</b>	<b>1</b>	<b>-</b>	<b>32</b>
F28T5HO 4' 28W	1	-	63
F54T5HO 4' 54W	2	-	117
F54T5HO 4' 54W	3	-	179
F54T5HO 4' 54W	4	-	234
F54T5HO 4' 54W	5	-	295
F54T5HO 4' 54W	6	-	358
F54T5HO 4' 54W	8	-	468
F54T5HO 4' 54W	10	-	468
F39T5HO 3' 39W	1	-	40
F39T5HO 3' 39W	2	-	77
F80T5HO 5' 80W	1	-	89





# Energy Calculations

The following table shows energy calculations for the original classroom and halls of a building:

## Energy Calculations

Location	Quantity	Fixture Type	Watts	Total
Classroom	10	2 x 4 4-lamp (std. ballasts and F40 lamps)	175	1,750
Halls	6	1 x 4 2 lamps	97	582
Note: Input watts for rebate purposes may vary by specific utilities.			<b>Total</b>	<b>2,332</b>





# Energy Calculations

This table shows the energy calculations for a proposed lighting system for the space described:

## Energy Calculations

Location	Quantity	Fixture Type	Watts	Total
Classroom	10	2 x 4 4-lamp (T8 electronic ballast and F32 lamps)	110	1,100
Halls	6	1x4 2 lamps T8	58	348
Note: Input watts for rebate purposes may vary by specific utilities			<b>Total</b>	<b>1,448</b>





# Energy Calculations

Based on the *two* previous tables:

## Energy Calculations

Existing System	→	2332 Watts
Proposed System	→	1448 Watts
<b>Watts Saved</b>		<b>884 Watts</b>

For this exercise assume  
\$.105 per kWh  
2000 annual hours





# Energy Calculations

Based on the previous tables:

$$\text{Annual Dollars Saved} = \frac{\text{Watts Saved} \times \text{Annual Burn Hours} \times \text{Electric Rate}}{1,000}$$

$$\frac{884 \times 2000 \times \$0.105}{1,000} = \$185.64$$





# Energy Calculations

Based on the *two* tables:

## System Cost

Description	Quantity	Cost	Total
4 lamp ballasts & lamps	10	\$50.00	\$500.00
2 lamp ballasts & lamps	6	\$40.00	\$240.00
	<b>Total System Cost</b>		<b>\$740.00</b>





# Energy Calculations

Based on the previous tables:

ROI (Return on Investment)

**Annual Savings / System Cost = ROI**

$$\boxed{\$185.64 / \$740 = 25.1\%}$$

Simple Payback (Yrs.) –without Utility Rebates

**System Cost / Annual Savings = Payback**

$$\boxed{\$740 / \$185.64 = 3.99 \text{ yrs.}}$$

*\*without utility rebates*







# Energy Calculations

Based on the previous tables:

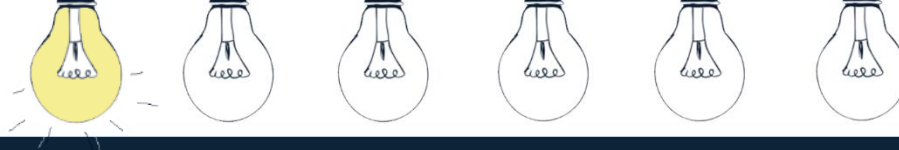
Simple **Payback** (Yrs.) –with Utility Rebates

**System Cost / Annual Savings = Payback**

$$(\$740 - \$250) \$490 / \$185.64 = 2.64 \text{ yrs.}$$

*\*with \$250 utility rebates*





# CLMC<sup>®</sup> Retrofit Key Formulas

## Watts Saved

*Wattage Existing System – Wattage of Proposed System = Watts Saved*

## Return on Investment (ROI):

$$\frac{\text{Annual Savings}}{\text{System Cost}} = \text{ROI}$$

## Simple Payback (yrs) *without* Utility Rebate:

$$\frac{\text{System Cost}}{\text{Annual Savings}} = \text{Payback (yrs.)}$$





# CLMC<sup>®</sup> Retrofit Key Formulas

## Simple Payback (yrs) *with* Utility Rebate:

$$\frac{\text{System Cost} - \text{Rebate}}{\text{Annual Savings}} = \text{Payback (yrs.)}$$

*Proposed System*

## Annual Dollars Saved

$$\frac{\text{Watts Saved} \times \text{Annual Burn Hours} \times \text{kWh rate}}{1,000} = \text{Total \$ Saved}$$





# EPA Ballast and Lamp Disposal

**Who is paying?** *Customer*

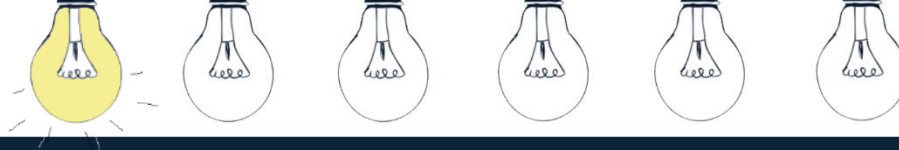
**Who is handling?** *Installer*

**Who is liable?** *Both!!!*





# Review

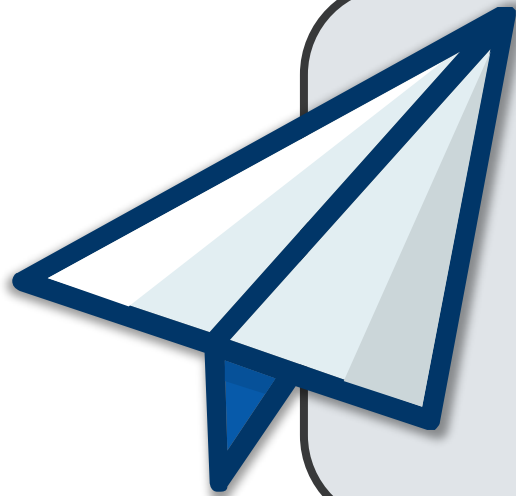
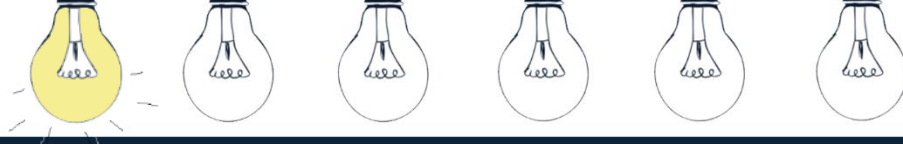


## Knowledge Review: Questions



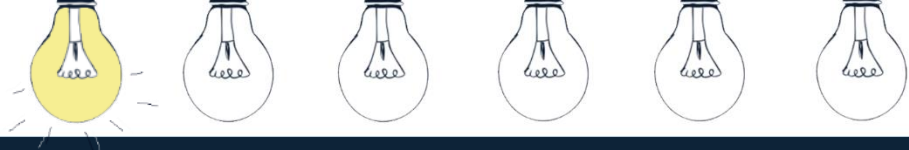


**Next**



# Module Six: Lighting Layout



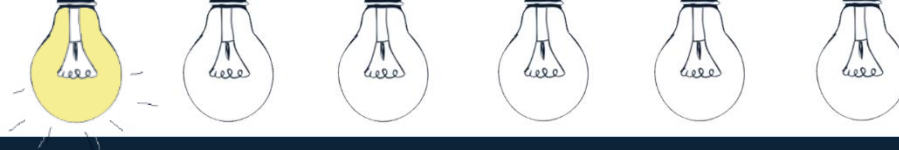


# Module Six

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## Lighting Layout





# Learning Objectives



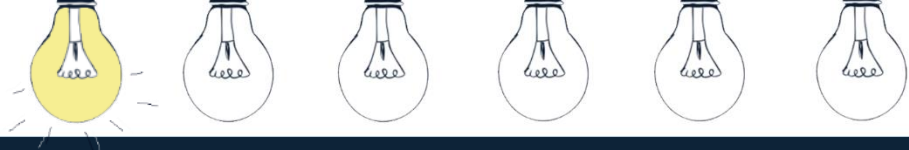
**Explain the calculations involved in lighting layout.**



**Describe what photometric data is involved with lighting layout.**





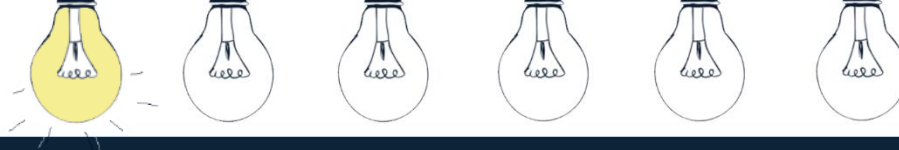


# Area Calculations

---

## Dimensions

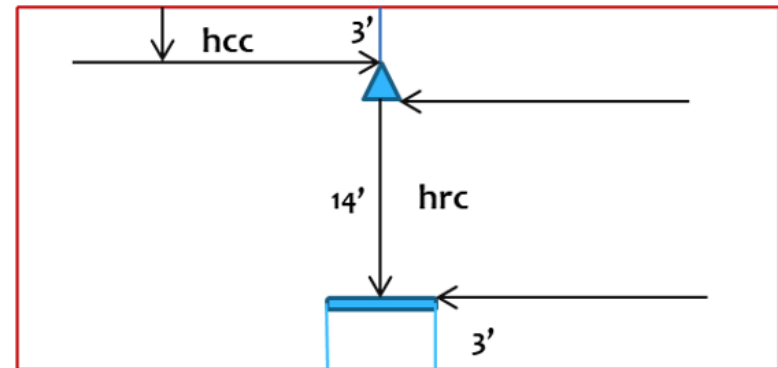




# Area Calculations: hcc and hrc

When considering lighting layout, one of the first things you must obtain are the ***dimensions of the area***:

- Ceiling cavity height (hcc)
- Room cavity height (hrc)

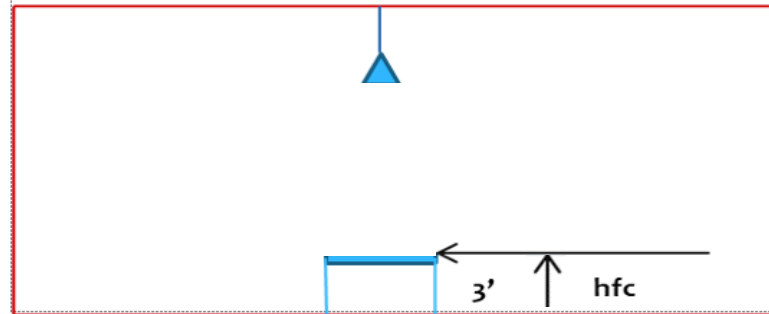




# Area Calculation : hFC

## Floor Cavity Height (Hfc)

***Hfc = Distance from Floor to the work plane***



**Example:**

***hFC*** is the distance from the floor to a desktop.



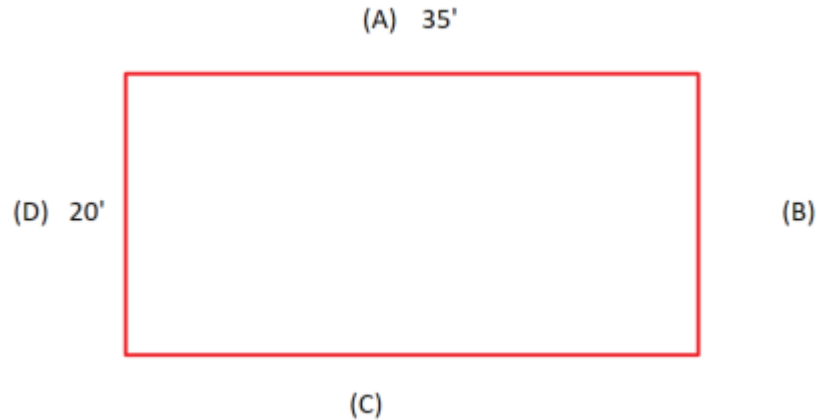


# Area Calculation: Perimeter

Perimeter (P) = Total distance around a given space

$$P = A + B + C + D$$

The *perimeter (P)* is the total distance around the space in which the system will go.



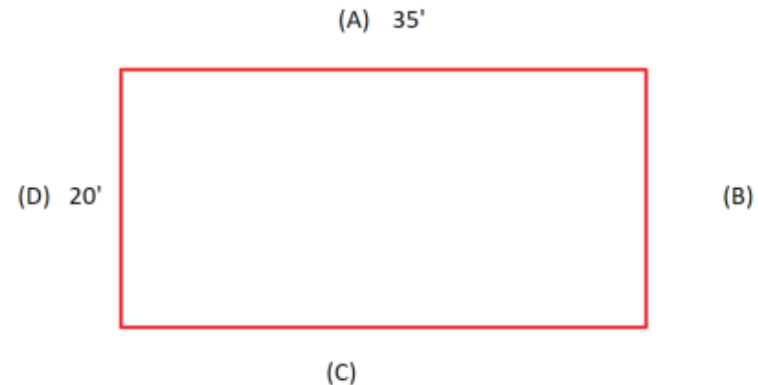


# Area Calculation: Area

Area (A) = Length (L) \* Width (W) of a given space

$$A = L \times W$$

Next, calculate the *area* (A), which is the length of the room times the width of the room.





# Light Loss Factors: LLF

Light Loss Factor (LLF)

$$LLF = LLD \times LDD$$

*LLD = Lamp Lumen Depreciation (provided by Mfg)*

*LDD = Luminaire Dirt Depreciation*

*Another key factor is the **coefficient of utilization (CU)**.*





# Lumen output: Lamp Lumens

## Initial Lamp Lumens

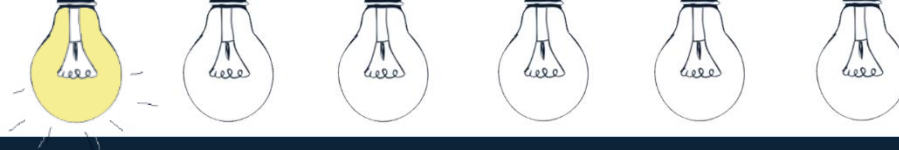
*Lumen output for a new lamp*



### Example:

A space containing F32T841K (32W energy-saving) 4100K color temp, the lumen level is: *2,700 Initial Lumens x 4 Lamps Per Luminaire = 10,800 lumens*





# Delivered light: FC and ALL

## Foot candles (FC) per Luminaire

*FC per Luminaire = (Fixture lamp lumens)(CU)(LLF) ÷ Area of space*

*Foot candles (FC) are produced by each fixture.*

## Average Illuminance Level (AIL)

*AIL = FC per Luminaire x # of Luminaires*







# Ratios

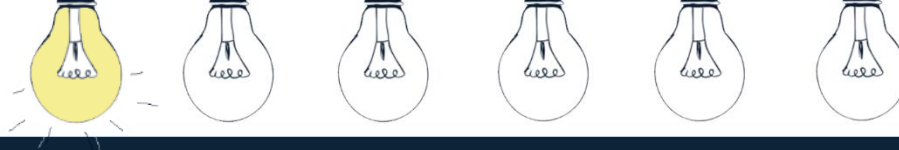
There are three cavity ratios:

- Ceiling cavity ratio (CCR)
- Room cavity ratio (RCR)
- Floor cavity ratio (FCR)

## Cavity Ratio Formula

$$\text{Cavity Ratio Formula} = \frac{5h(L + W)}{L \times W}$$



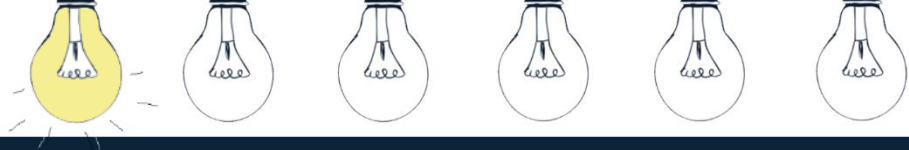


# Lighting Layout

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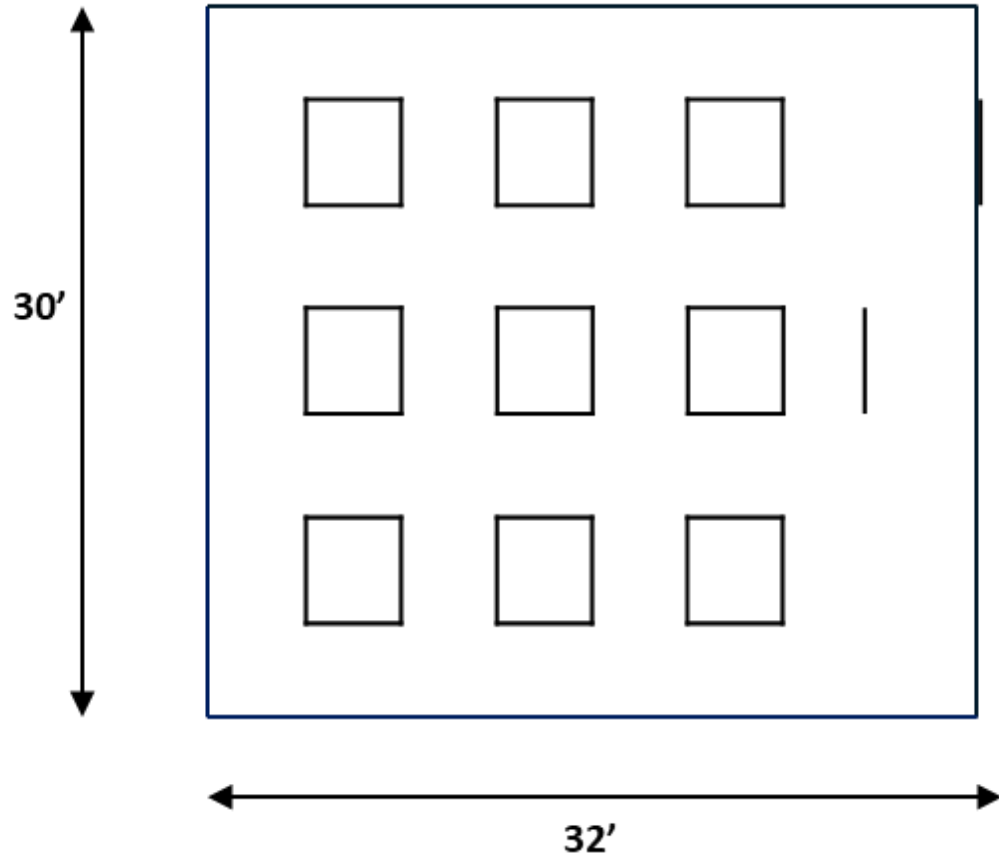
## Average Illuminations





# Average Illuminance: Example 1

Space to be Considered





# Average Illuminance: Example 1

## Atmosphere:

- Med

## Clean/Relamp:

- Every 24 months

## Reflectance:

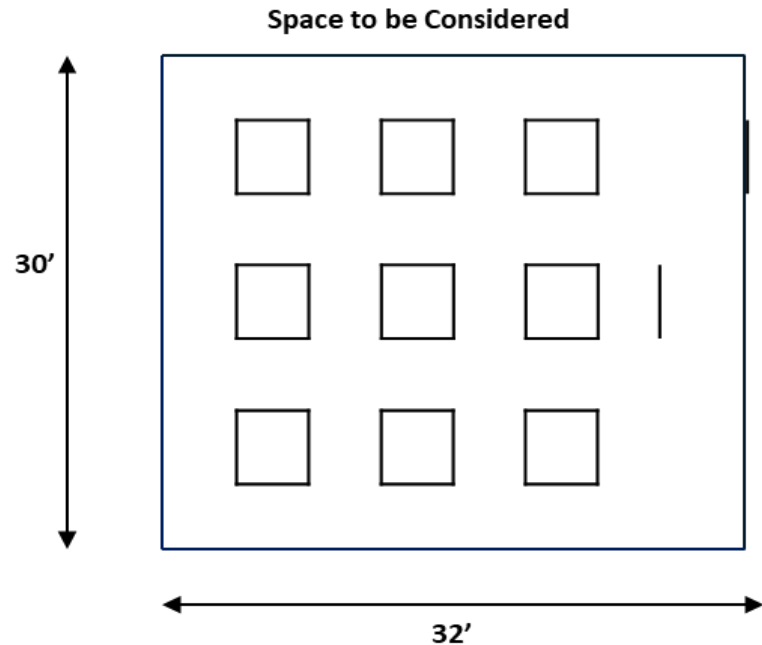
- Ceiling - 80
- Wall - 50
- Floor - 20

## Dimensions:

- Area - 30' x 32'
- Ceiling Height - 10'
- Work plane Height - 2 ½'

## Lighting Equipment:

- 2' x 4'- 4 lamp Lay-in Luminaire/Flat Prismatic Lens
- 4 - 20 Watt/2700 Lumen 4100K color temp LED tubes
- Lamp Lumen Depreciation (LLD) = 1.0 (per manufacturer)

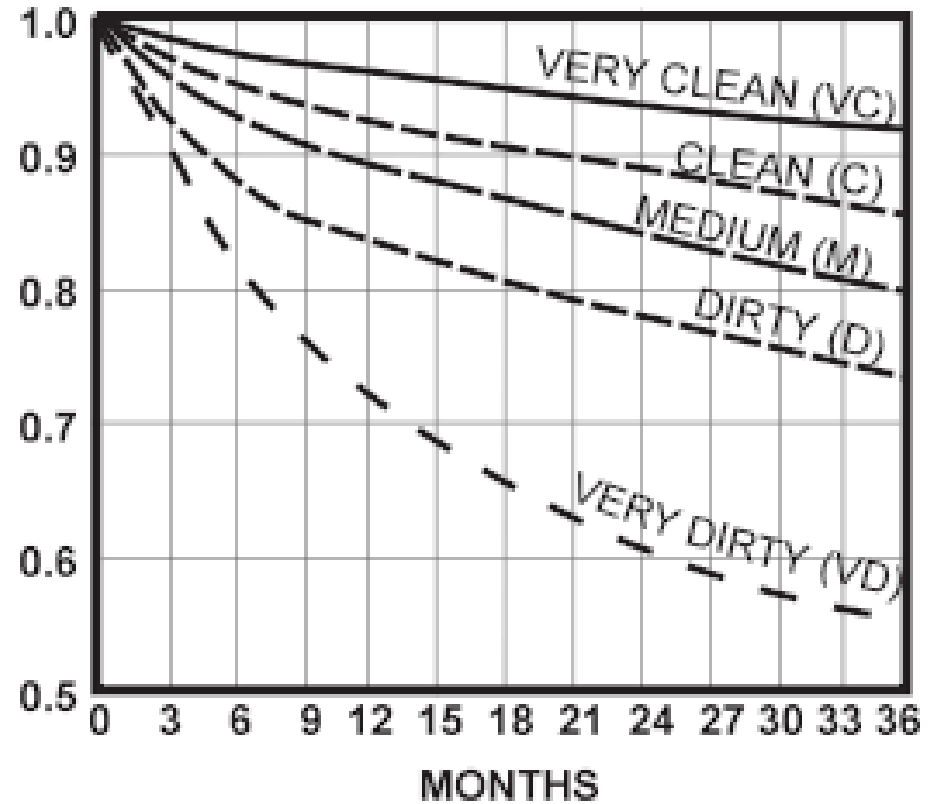




# Calculations – Environmental Chart

## Dirt Depreciation Chart

CATEGORY I





# Calculations

**Coefficients of Utilization - Zonal Cavity Method**

RCC		80				70				50			0
RW		70	50	30	10	70	50	30	10	50	30	10	0
<b>RCR</b>	1	0.90	0.86	0.83	0.80	0.88	0.85	0.82	0.79	0.81	0.79	0.76	0.70
	2	0.83	0.76	0.71	0.67	0.81	0.75	0.70	0.66	0.72	0.68	0.64	0.60
	3	0.76	0.68	0.61	0.56	0.74	0.66	0.61	0.56	0.64	0.59	0.55	0.51
	4	0.70	0.61	0.54	0.49	0.68	0.60	0.53	0.48	0.57	0.52	0.48	0.45
	5	0.65	0.55	0.48	0.42	0.63	0.54	0.47	0.42	0.52	0.46	0.42	0.39
	6	0.60	0.49	0.42	0.37	0.58	0.49	0.42	0.37	0.47	0.41	0.37	0.35
	7	0.56	0.45	0.38	0.33	0.54	0.44	0.38	0.33	0.43	0.37	0.33	0.31
	8	0.52	0.41	0.34	0.30	0.51	0.41	0.34	0.30	0.40	0.34	0.30	28.00
	9	0.49	0.38	0.31	0.27	0.47	0.37	0.31	0.27	0.36	0.31	0.27	0.25
	10	0.46	0.35	0.29	0.25	0.44	0.35	0.29	0.24	0.34	0.28	0.24	0.23





# Calculations: Example 1

- Reference printed slides & practice calc answer pages
- Have on your desk for review and note taking during the calculations





# Average Illuminance: Example 1

## Atmosphere:

- Med

## Clean/Relamp:

- Every 24 months

## Reflectance:

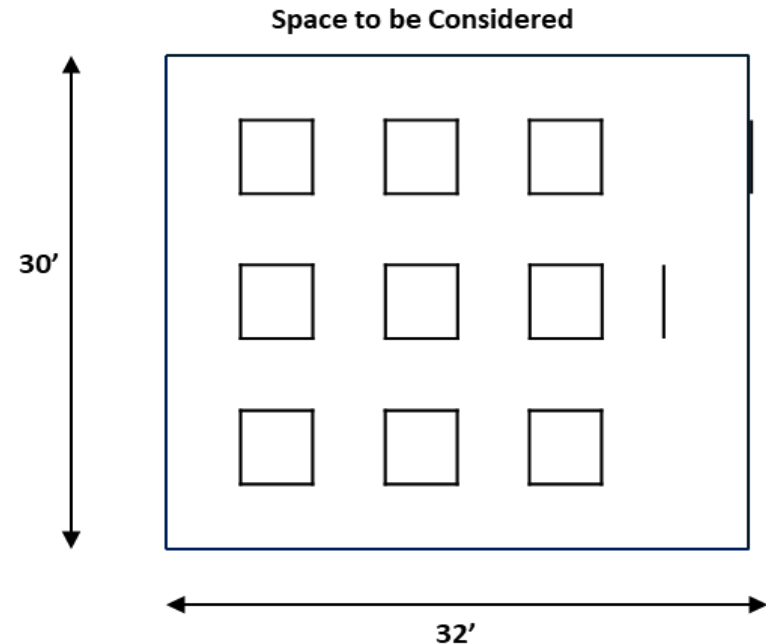
- Ceiling - 80
- Wall - 50
- Floor - 20

## Dimensions:

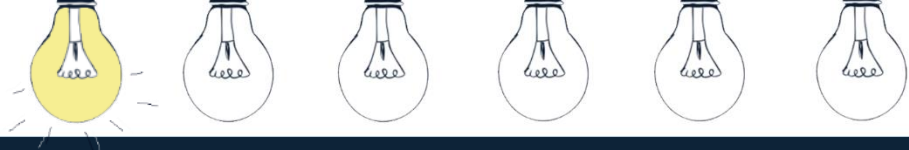
- Area - 30' x 32'
- Ceiling Height - 10'
- Work plane Height - 2 ½'

## Lighting Equipment:

- 2' x 4'- 4 lamp Lay-in Luminaire/Flat Prismatic Lens
- 4 - 20 Watt/2700 Lumen 4100K color temp LED tubes
- Lamp Lumen Depreciation (LLD) = 1.0 (per manufacturer)







# Practice Calculations: Example 1

## Dimensions

Ceiling Cavity Height (hcc)

---

Room Cavity Height (hrc)

---

Floor Cavity Height (hfc)

---

Perimeter (p)

---

Area (A)

---

Ceiling Cavity Ratio (CCR)

---

Room Cavity Ratio (RCR)

---

Floor Cavity Ratio (FCR)

---

Initial Lumens @ LED Tube

---

Total Lumens @ Luminaire

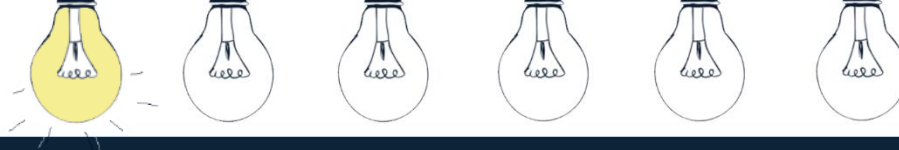
---

**Cavity Ratios:**

$$\frac{5h(L + W)}{L \times W}$$

$$L \times W$$





# Average Illuminance: Example 1

## Atmosphere:

- Med

## Clean/Relamp:

- Every 24 months

## Reflectance:

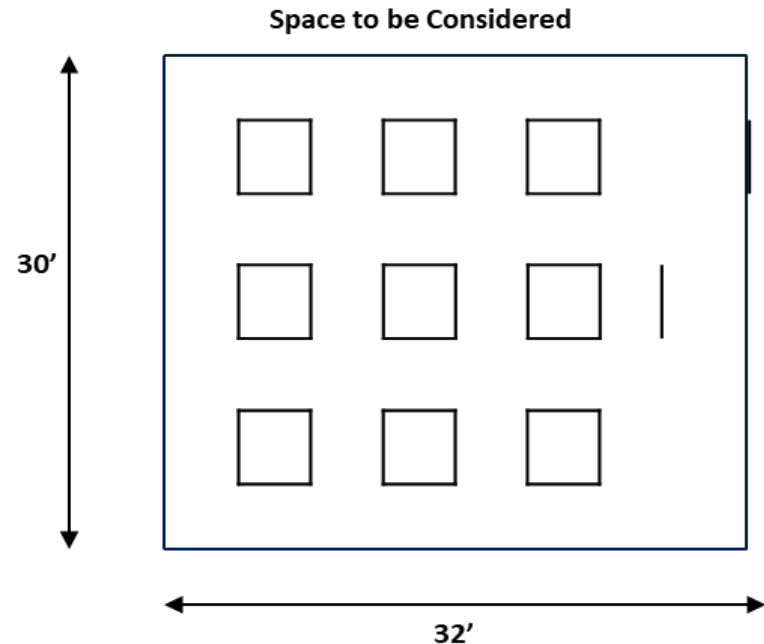
- Ceiling - 80
- Wall - 50
- Floor - 20

## Dimensions:

- Area - 30' x 32'
- Ceiling Height - 10'
- Work plane Height - 2 ½'

## Lighting Equipment:

- 2' x 4'- 4 lamp Lay-in Luminaire/Flat Prismatic Lens
- 4 - 20 Watt/2700 Lumen 4100K color temp LED tubes
- Lamp Lumen Depreciation (LLD) = 1.0 (per manufacturer)

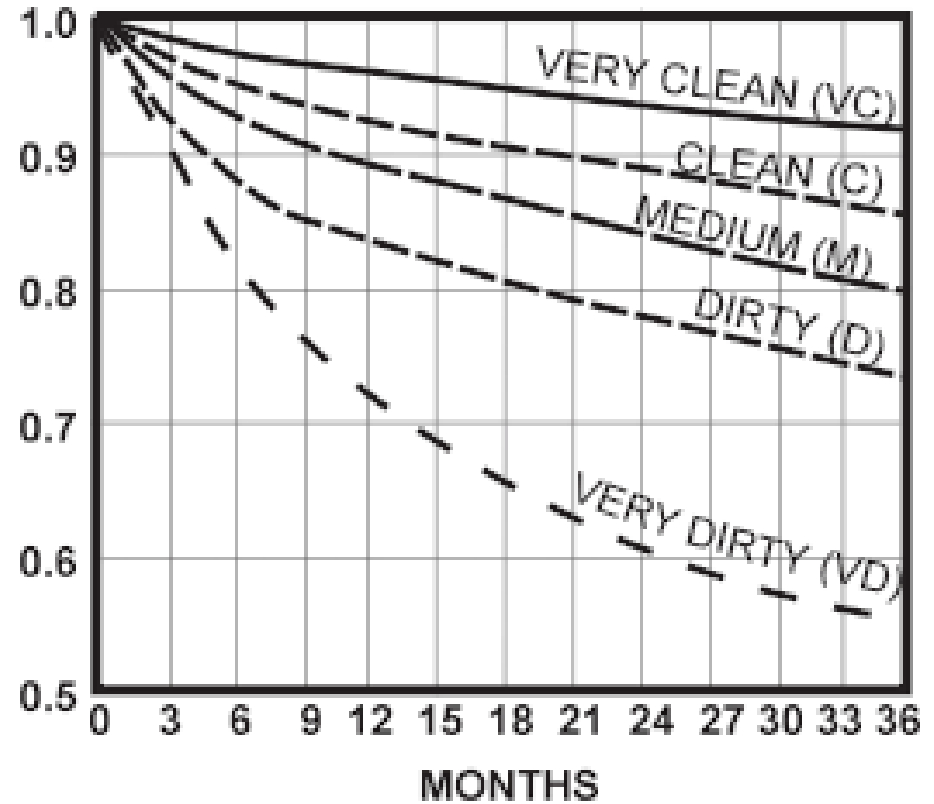




# Calculations – Environmental Chart

## Dirt Depreciation Chart

CATEGORY I





# Calculations

**Coefficients of Utilization - Zonal Cavity Method**

RCC		80				70				50			0
RW		70	50	30	10	70	50	30	10	50	30	10	0
<b>RCR</b>	1	0.90	0.86	0.83	0.80	0.88	0.85	0.82	0.79	0.81	0.79	0.76	0.70
	2	0.83	0.76	0.71	0.67	0.81	0.75	0.70	0.66	0.72	0.68	0.64	0.60
	3	0.76	0.68	0.61	0.56	0.74	0.66	0.61	0.56	0.64	0.59	0.55	0.51
	4	0.70	0.61	0.54	0.49	0.68	0.60	0.53	0.48	0.57	0.52	0.48	0.45
	5	0.65	0.55	0.48	0.42	0.63	0.54	0.47	0.42	0.52	0.46	0.42	0.39
	6	0.60	0.49	0.42	0.37	0.58	0.49	0.42	0.37	0.47	0.41	0.37	0.35
	7	0.56	0.45	0.38	0.33	0.54	0.44	0.38	0.33	0.43	0.37	0.33	0.31
	8	0.52	0.41	0.34	0.30	0.51	0.41	0.34	0.30	0.40	0.34	0.30	28.00
	9	0.49	0.38	0.31	0.27	0.47	0.37	0.31	0.27	0.36	0.31	0.27	0.25
	10	0.46	0.35	0.29	0.25	0.44	0.35	0.29	0.24	0.34	0.28	0.24	0.23





# Practice Calculations: Example 1

## Calculations

Lamp Lumen Depreciation (LLD)

\_\_\_\_\_

Luminaire Dirt Depreciation (LDD)

\_\_\_\_\_

Light Loss Factor (LLF)

\_\_\_\_\_

Coefficient of Utilization (CU)

\_\_\_\_\_

Foot Candle (FC) @ Luminaire

\_\_\_\_\_

Average Illuminance Level (AIL)

\_\_\_\_\_

## Foot candle Formulas

$$FC \text{ per Luminaire} = \frac{(\text{Fixture lamp lumens})(CU)(LLF)}{\text{area of space}}$$

## Light Loss Factor (LLF)

$$LLD \times LDD = LLF$$

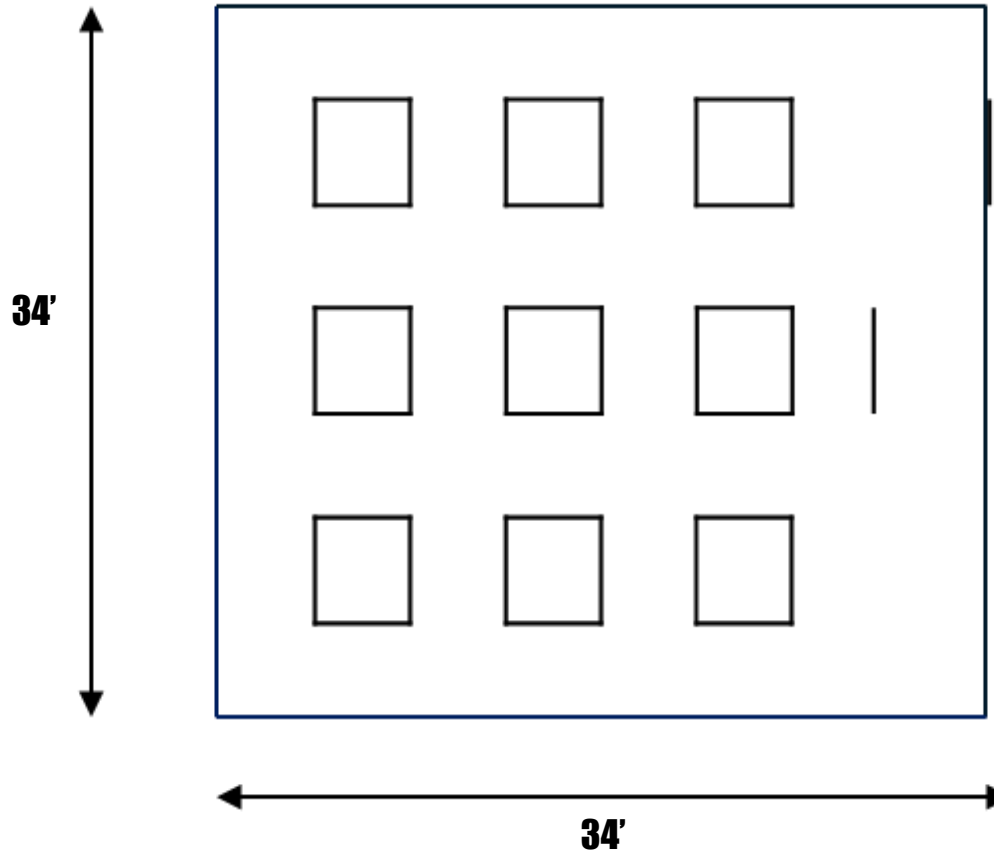
$$AIL = FC \text{ per Luminaire} \times \# \text{ of luminaires}$$





# Average Illuminance : Example 2

Space to be Considered





# Average Illuminance : Example 2

## Atmosphere:

- Med

## Clean/Relamp:

- Every 24 months

## Reflectance:

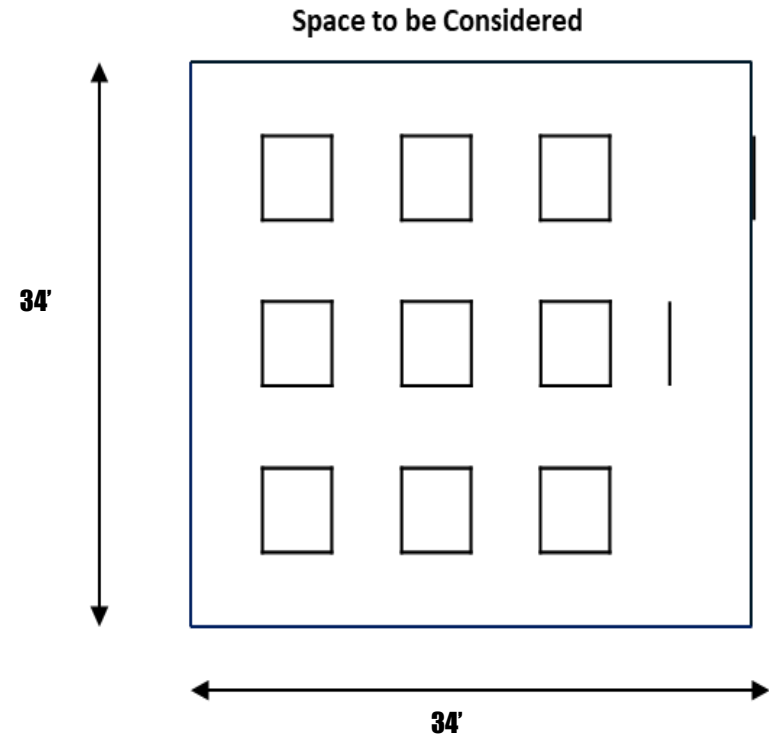
- Ceiling - 80
- Wall - 50
- Floor - 20

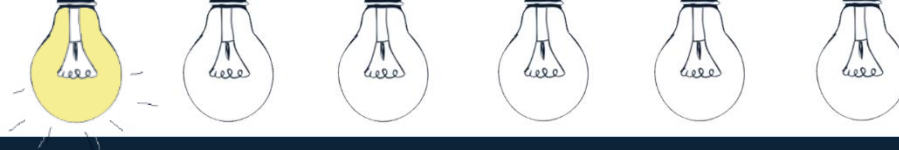
## Dimensions:

- Area - 34' x 34'
- Ceiling Height - 12'
- Work plane Height - 3'

## Lighting Equipment:

- 2' x 4'- 3 lamp Lay-in Luminaire/Flat Prismatic Lens
- 3 - 20 Watt/2700 Lumen 4100K color temp LED tubes
- Lamp Lumen Depreciation (LLD) = 1.0 (per manufacturer)

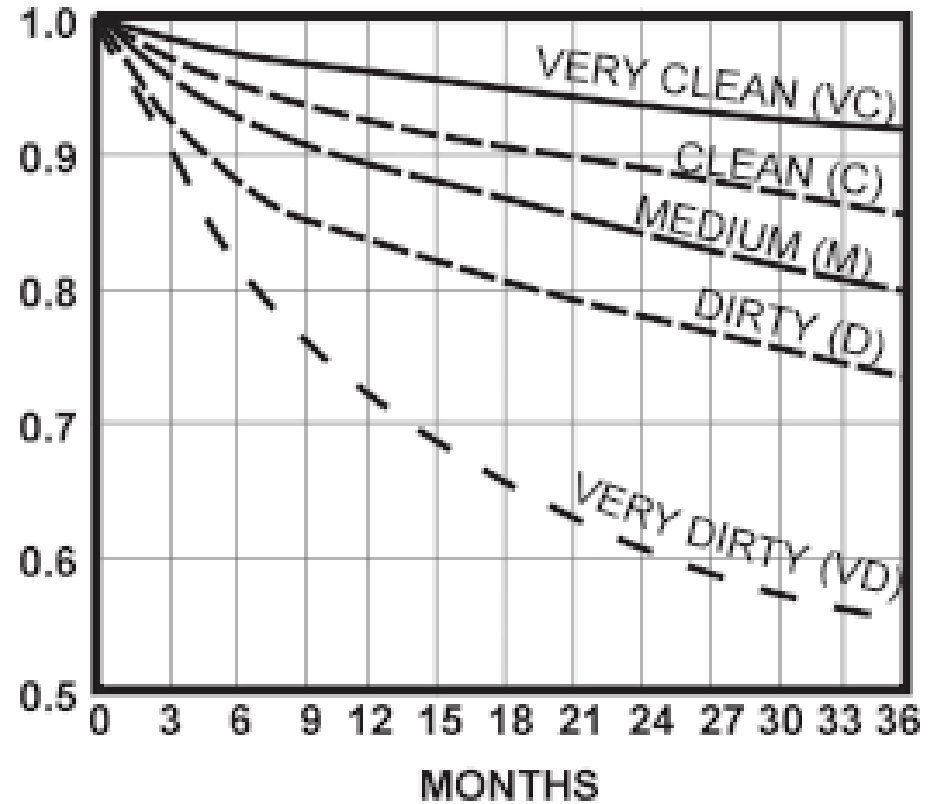




# Calculations – Environmental Chart

## Dirt Depreciation Chart

CATEGORY I





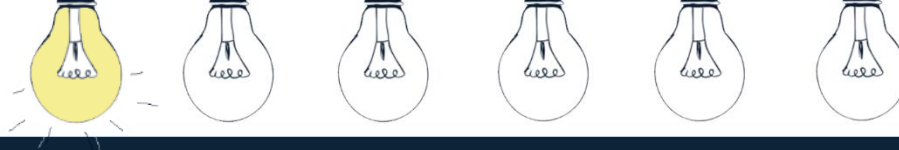


# Calculations

**Coefficients of Utilization - Zonal Cavity Method**

RCC		80				70				50			0
RW		70	50	30	10	70	50	30	10	50	30	10	0
<b>RCR</b>	1	0.90	0.86	0.83	0.80	0.88	0.85	0.82	0.79	0.81	0.79	0.76	0.70
	2	0.83	0.76	0.71	0.67	0.81	0.75	0.70	0.66	0.72	0.68	0.64	0.60
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	4	0.70	0.61	0.54	0.49	0.68	0.60	0.53	0.48	0.57	0.52	0.48	0.45
	5	0.65	0.55	0.48	0.42	0.63	0.54	0.47	0.42	0.52	0.46	0.42	0.39
	6	0.60	0.49	0.42	0.37	0.58	0.49	0.42	0.37	0.47	0.41	0.37	0.35
	7	0.56	0.45	0.38	0.33	0.54	0.44	0.38	0.33	0.43	0.37	0.33	0.31
	8	0.52	0.41	0.34	0.30	0.51	0.41	0.34	0.30	0.40	0.34	0.30	28.00
	9	0.49	0.38	0.31	0.27	0.47	0.37	0.31	0.27	0.36	0.31	0.27	0.25
	10	0.46	0.35	0.29	0.25	0.44	0.35	0.29	0.24	0.34	0.28	0.24	0.23





# Calculation: Example 2

- Reference printed slides & practice calc answer pages
- Have on your desk for review and note taking during the calculations





# Practice Calculations: Example 2

## Dimensions

Ceiling Cavity Height (hcc)

---

Room Cavity Height (hrc)

---

Floor Cavity Height (hfc)

---

Perimeter (p)

---

Area (A)

---

Ceiling Cavity Ratio (CCR)

---

Room Cavity Ratio (RCR)

---

Floor Cavity Ratio (FCR)

---

Initial Lumens @ LED Tube

---

Total Lumens @ Luminaire

---

**Cavity Ratios:**

$$\frac{5h(L + W)}{L \times W}$$

$$L \times W$$





# Average Illuminance : Example 2

## Atmosphere:

- Med

## Clean/Relamp:

- Every 24 months

## Reflectance:

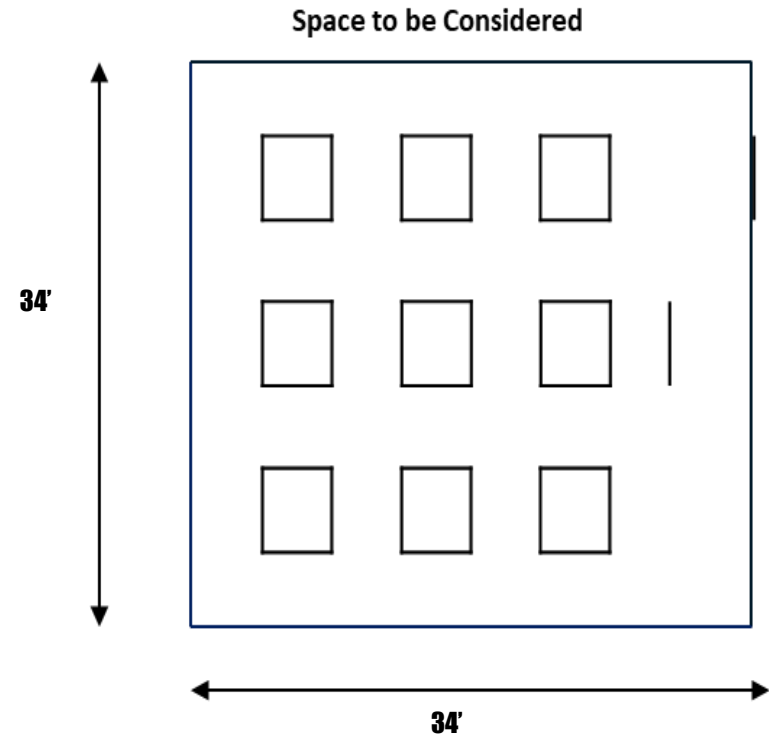
- Ceiling - 80
- Wall - 50
- Floor - 20

## Dimensions:

- Area - 34' x 34'
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- Work plane Height - 3'

## Lighting Equipment:

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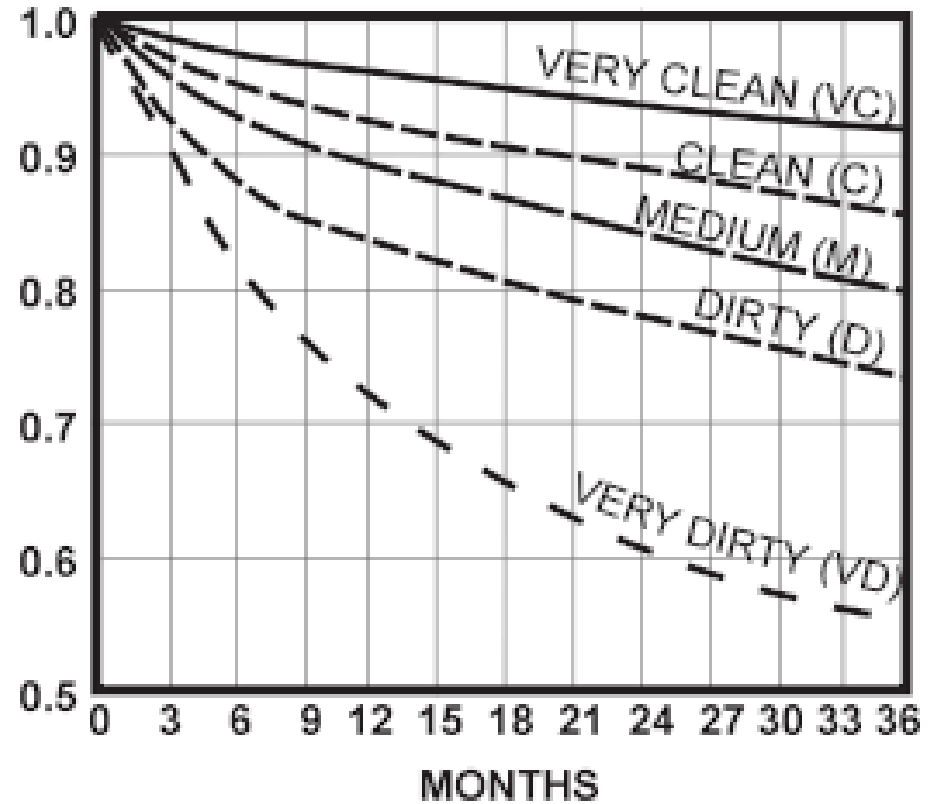


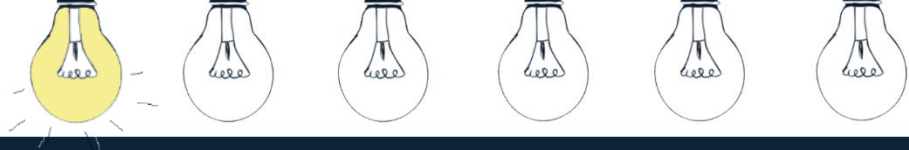


# Calculations – Environmental Chart

## Dirt Depreciation Chart

CATEGORY I





# Calculations

**Coefficients of Utilization - Zonal Cavity Method**

RCC		80				70				50			0
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	4	0.70	0.61	0.54	0.49	0.68	0.60	0.53	0.48	0.57	0.52	0.48	0.45
	5	0.65	0.55	0.48	0.42	0.63	0.54	0.47	0.42	0.52	0.46	0.42	0.39
	6	0.60	0.49	0.42	0.37	0.58	0.49	0.42	0.37	0.47	0.41	0.37	0.35
	7	0.56	0.45	0.38	0.33	0.54	0.44	0.38	0.33	0.43	0.37	0.33	0.31
	8	0.52	0.41	0.34	0.30	0.51	0.41	0.34	0.30	0.40	0.34	0.30	28.00
	9	0.49	0.38	0.31	0.27	0.47	0.37	0.31	0.27	0.36	0.31	0.27	0.25
	10	0.46	0.35	0.29	0.25	0.44	0.35	0.29	0.24	0.34	0.28	0.24	0.23





# Practice Calculations: Example 2

## Calculations

Lamp Lumen Depreciation (LLD) \_\_\_\_\_

Luminaire Dirt Depreciation (LDD) \_\_\_\_\_

Light Loss Factor (LLF) \_\_\_\_\_

Coefficient of Utilization (CU) \_\_\_\_\_

Foot Candle (FC) @ Luminaire \_\_\_\_\_

Average Illuminance Level (AIL) \_\_\_\_\_

### Foot candle Formulas

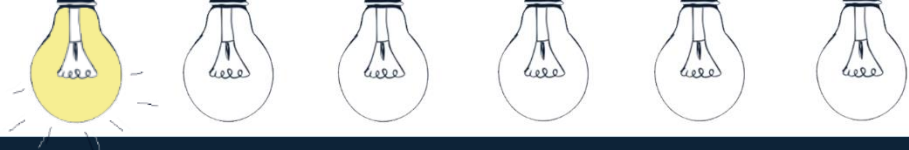
$$FC \text{ per Luminaire} = \frac{(\text{Fixture lamp lumens})(CU)(LLF)}{\text{area of space}}$$

### Light Loss Factor (LLF)

$$LLD \times LDD = LLF$$

$$AIL = FC \text{ per Luminaire} \times \# \text{ of luminaires}$$





# Lighting Layout

---

## Footcandles







# Area Calculation: FC

**Foot candles (FC)** are produced by each fixture and are calculated like this:

$$(\text{Fixture lamp lumens})(CU)(LLF) \div \text{Area of space} = \text{FC per luminaire}$$





# Coefficient of Utilization

Before – 250w MH, 295w



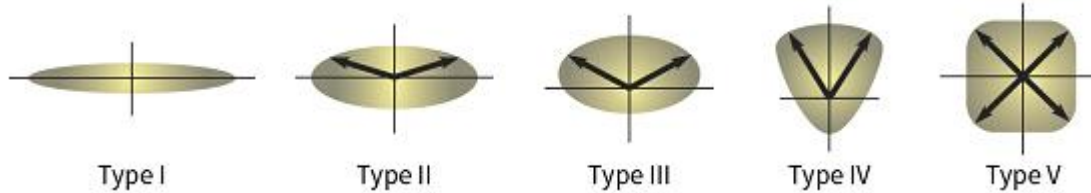
After – 144w LED



**50% energy savings**  
**More even illumination**



# Exterior Lighting Distribution Types



Above are the five main distribution types for exterior area lighting. Each type has certain applications that it is best suited for.

**Type I** – Used for pathways, narrow roadways and at the front row of car dealerships

**Type II** - Also often used on roadways, when you need light distributed very far to the sides, but not very far forward

**Type III** – Provides not as much distribution to the sides, but more forward distribution

**Type IV** - Sometimes just called “Forward Throw.” It does just that, it distributes light forward from the pole. Most suitable along the perimeter of sites

**Type V** – Can be round or square. It distributes light relatively evenly in all direction from the poles. Most suitable in the center of larger sites

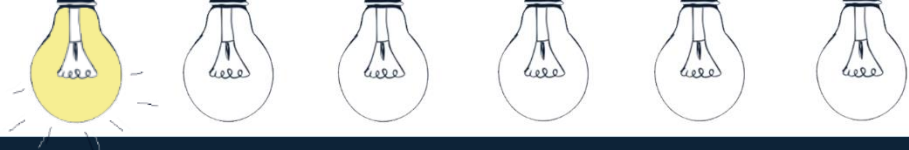




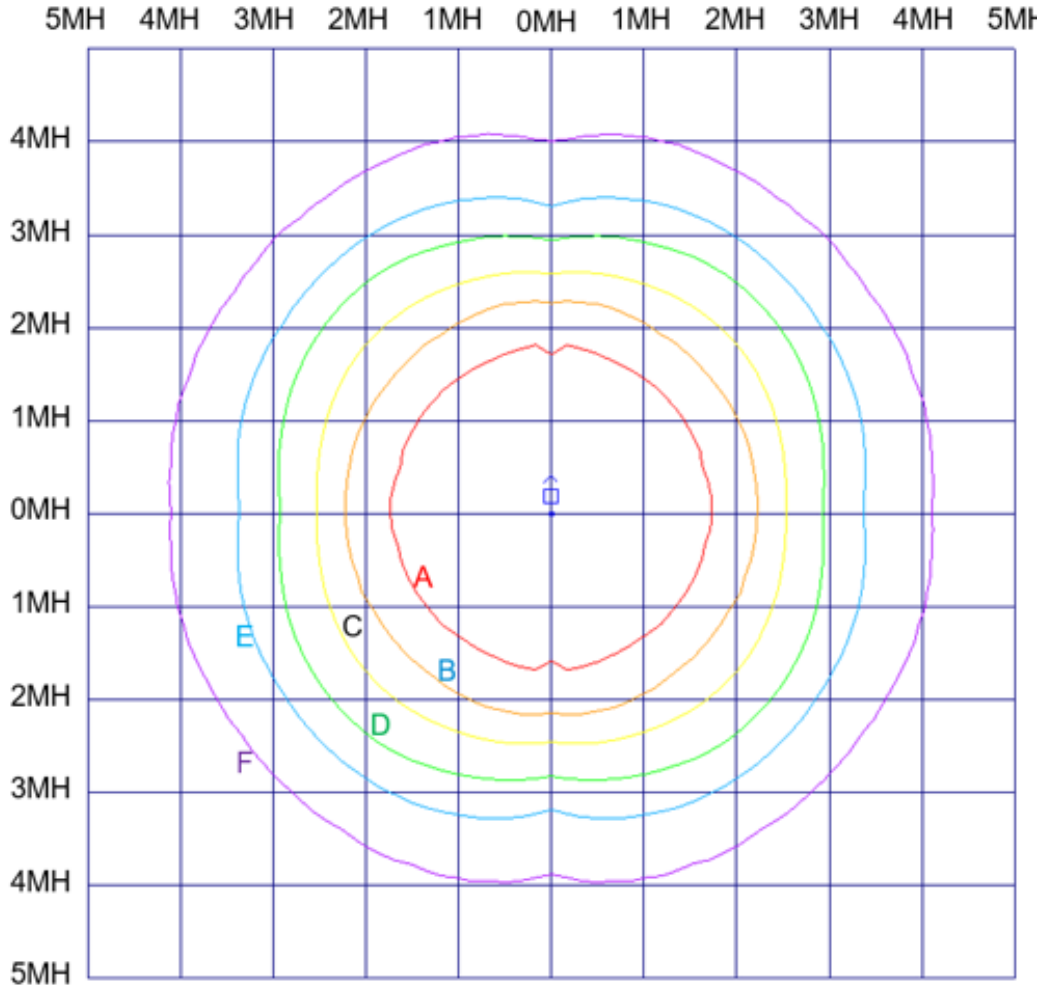
# Practice Calculations: Footcandles

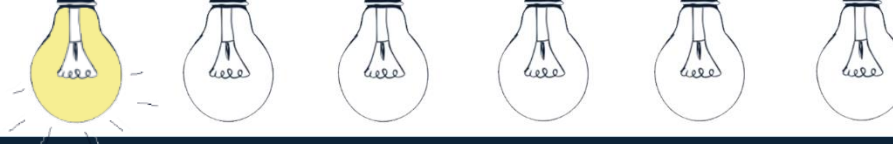
In a nearby parking lot, there are **9 poles**, each having one **22,317 lumen post top luminaire with Type 5 distribution** mounted at 30'. The manufacturers specifications for the post top luminaires are provided in the following table





# Practice Calculations: Footcandles





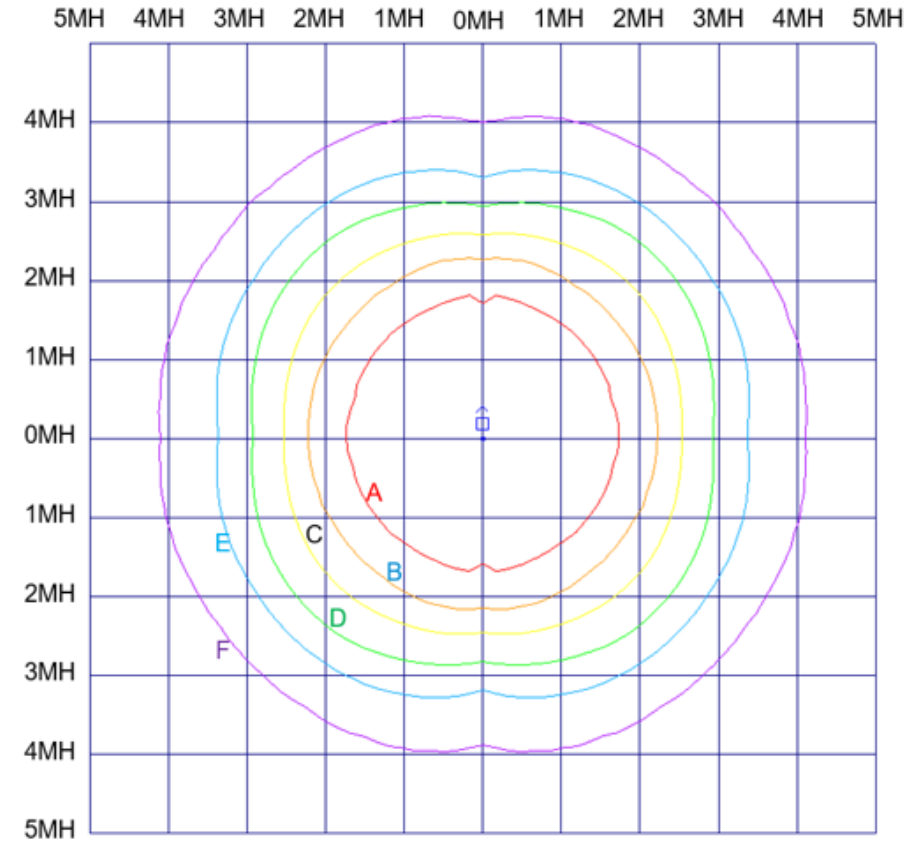
# Practice Calculations: Footcandles



Luminaire Used:

- RSX2 LED P3 40K R5 (22,317 lumens)
- Scale: 1 Square = 1 Mount Height

Mounting Height	Foot-candle Values for Following Curves					
	A	B	C	D	E	F
10'	10.3	7.4	5.7	3.7	2.2	1.4
15'	4.6	3.3	2.5	1.6	1.0	0.6
20'	2.6	1.8	1.4	0.9	0.6	0.4
25'	1.6	1.2	0.9	0.6	0.4	0.2
30'	1.1	0.8	0.6	0.4	0.3	0.2





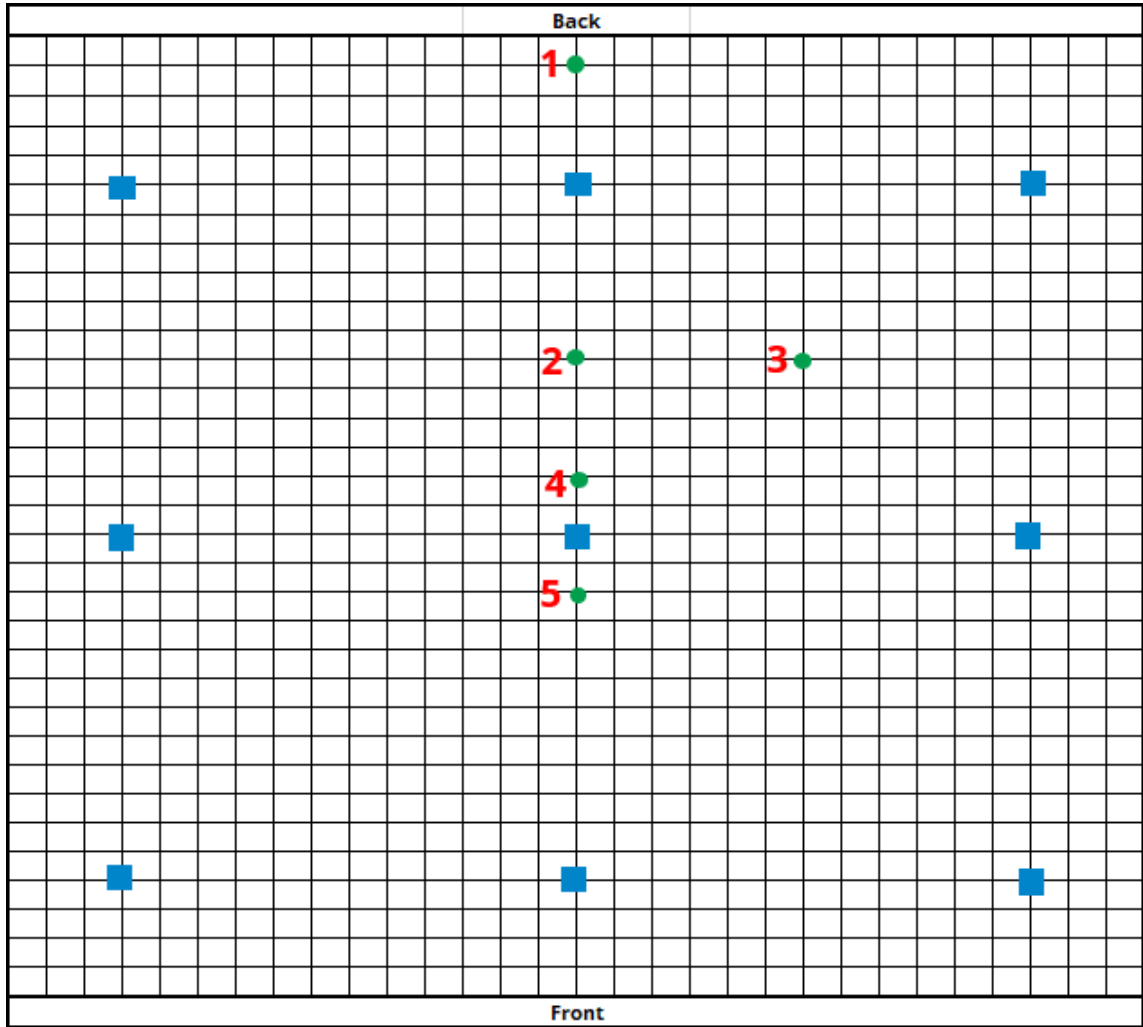
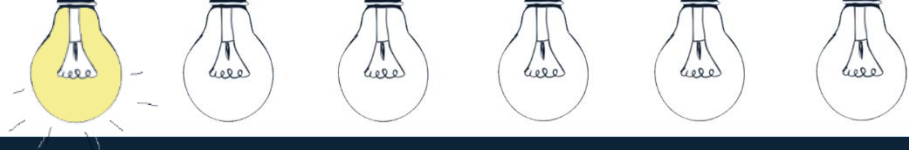


# Practice Calculations: Footcandles

Foot-candle Values for Following Curves

Mounting Height	A	B	C	D	E	F
10'	10.3	7.4	5.7	3.7	2.2	1.4
15'	4.6	3.3	2.5	1.6	1.0	0.6
20'	2.6	1.8	1.4	0.9	0.6	0.4
25'	1.6	1.2	0.9	0.6	0.4	0.2
30'	1.1	0.8	0.6	0.4	0.3	0.2





Scale: 1 square = 10'

Fixture mount height = 30'

■ = 22,317 lumen post top luminaire  
Type 5 optics

● = Foot Candle Level Point







# Practice Calculations

## Footcandle Values

*Point*

*Answer*

Point 1

---

Point 2

---

Point 3

---

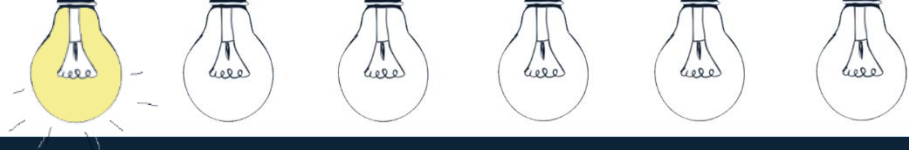
Point 4

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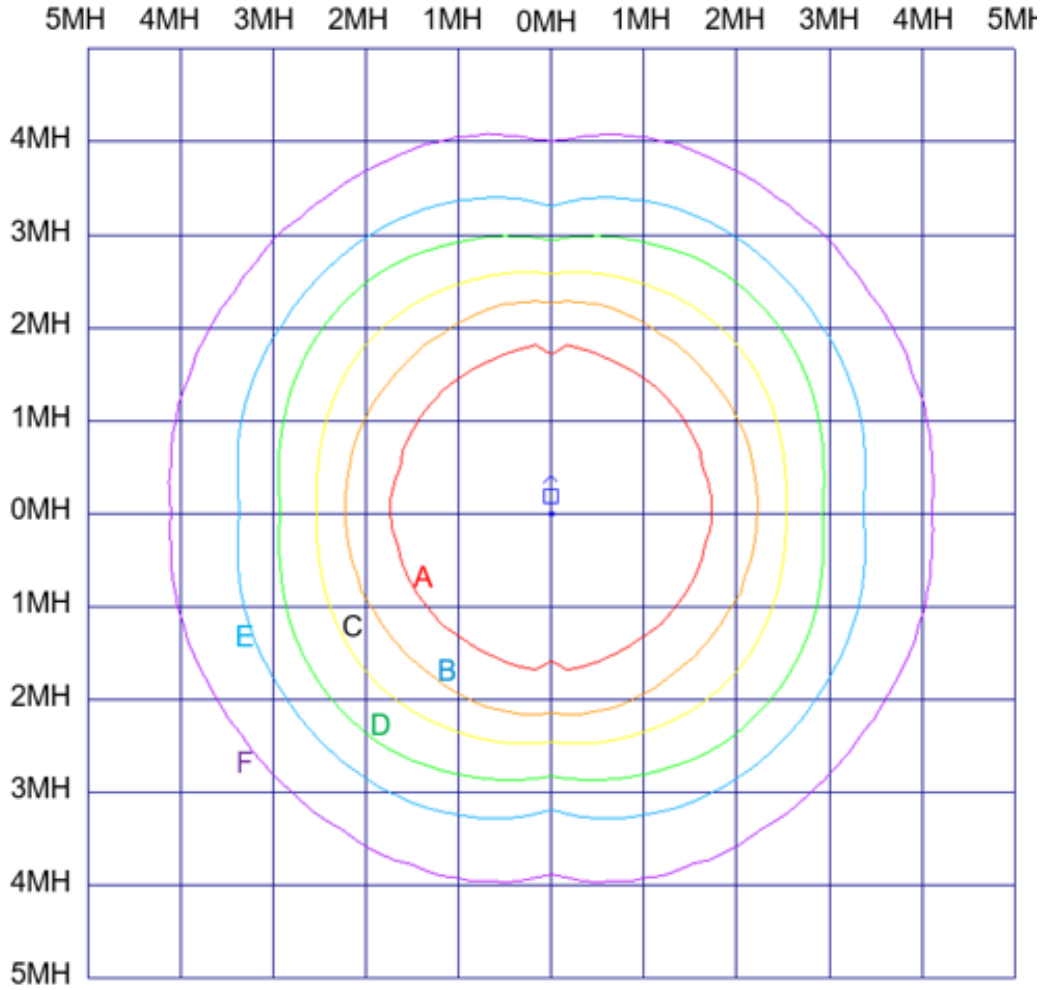
Point 5

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# Practice Calculations: Footcandles



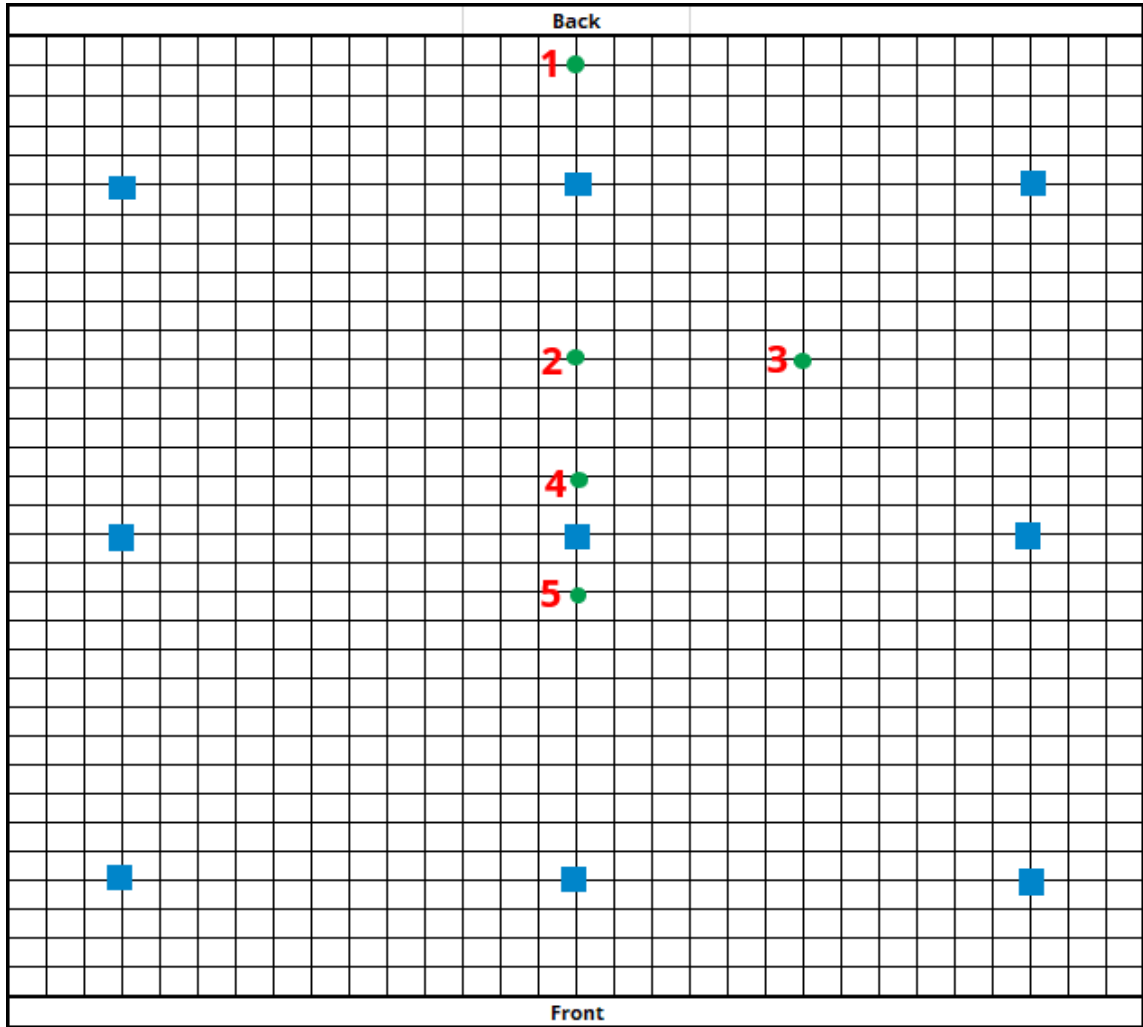
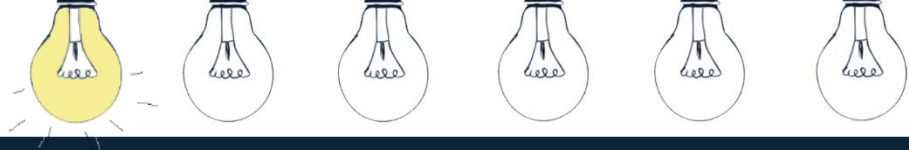


# Practice Calculations: Footcandles

Foot-candle Values for Following Curves

Mounting Height	A	B	C	D	E	F
10'	10.3	7.4	5.7	3.7	2.2	1.4
15'	4.6	3.3	2.5	1.6	1.0	0.6
20'	2.6	1.8	1.4	0.9	0.6	0.4
25'	1.6	1.2	0.9	0.6	0.4	0.2
30'	1.1	0.8	0.6	0.4	0.3	0.2





Scale: 1 square = 10'

Fixture mount height = 30'

■ = 22,317 lumen post top luminaire  
Type 5 optics

● = Foot Candle Level Point





# Practice Calculations

## Footcandle Values

*Point*

*Answer*

Point 1

---

Point 2

---

Point 3

---

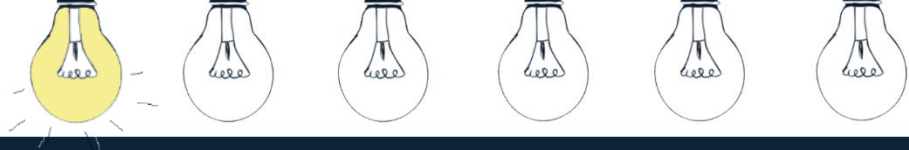
Point 4

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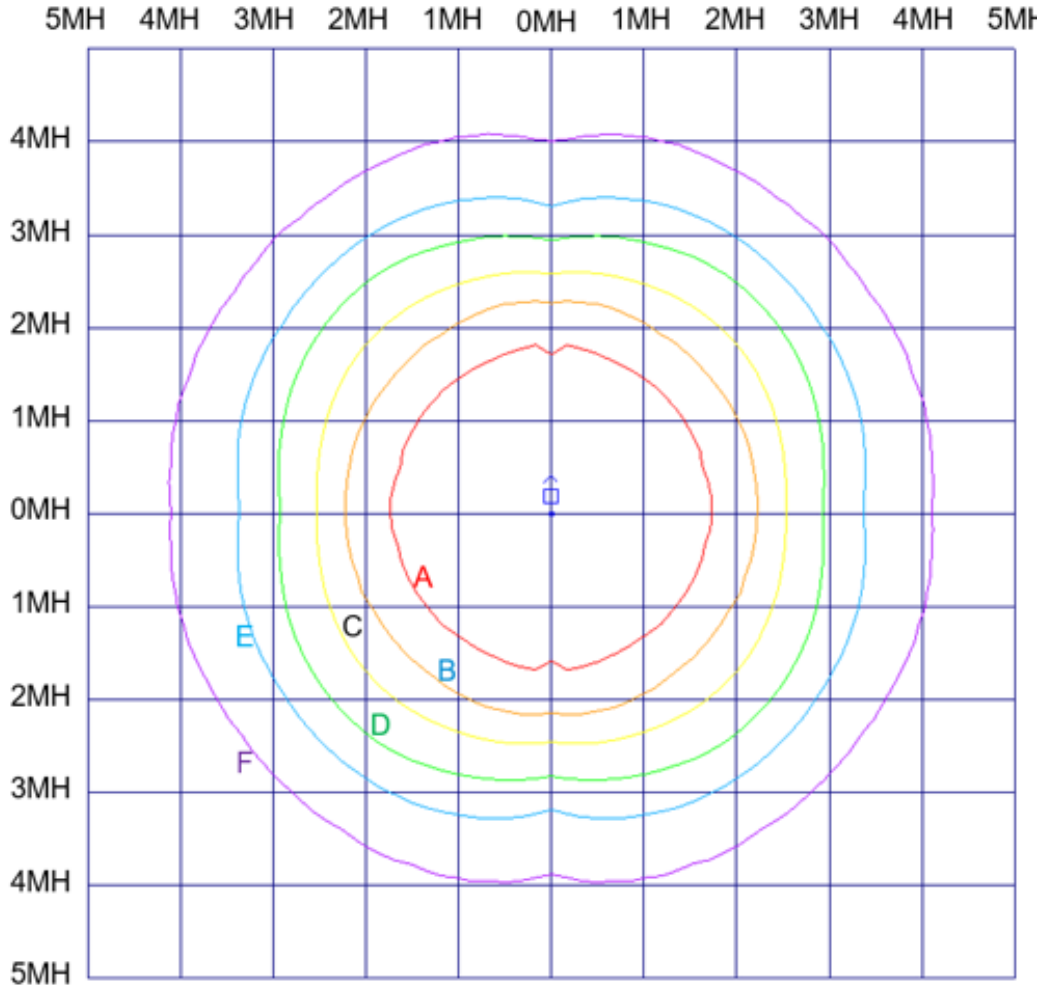
Point 5

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# Practice Calculations: Footcandles



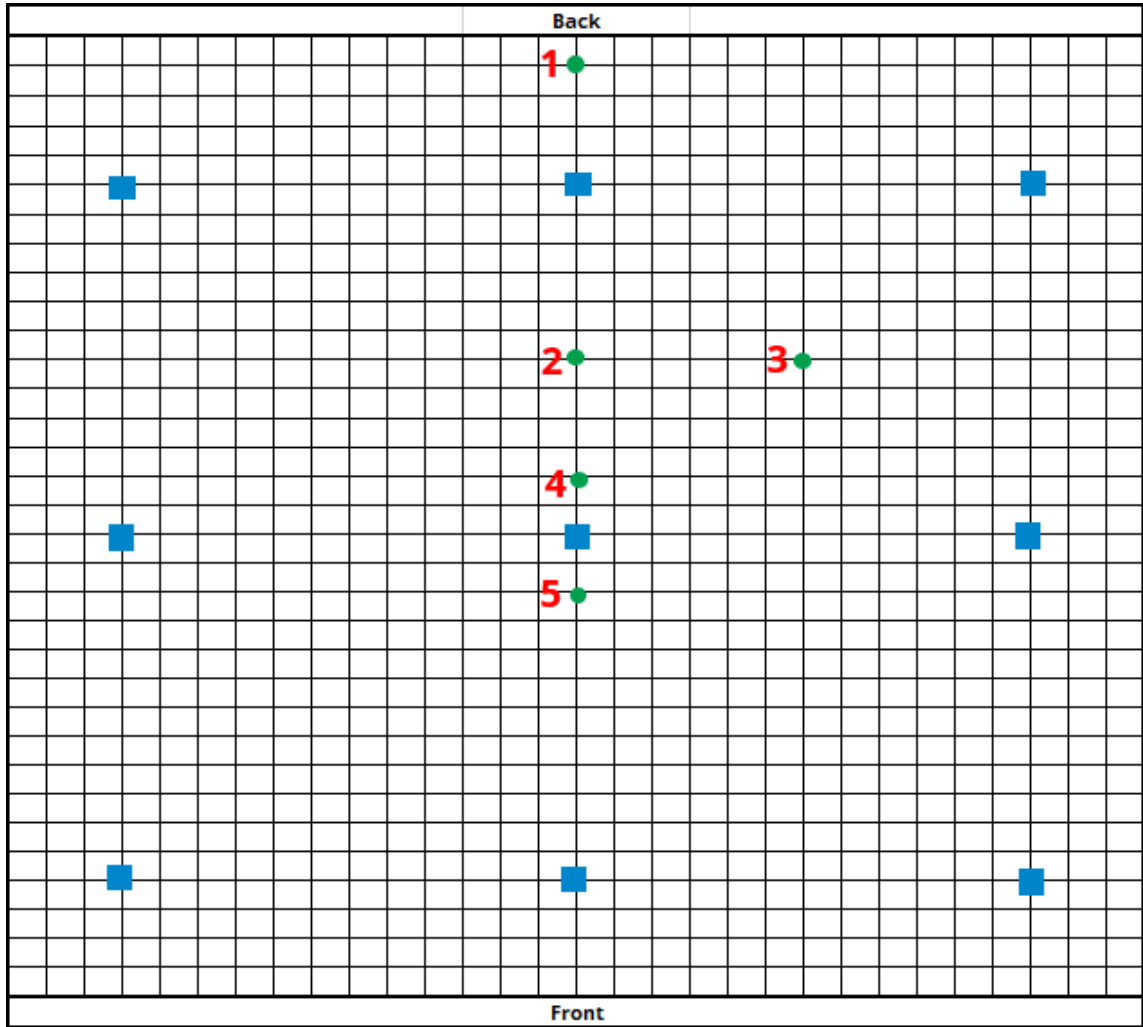
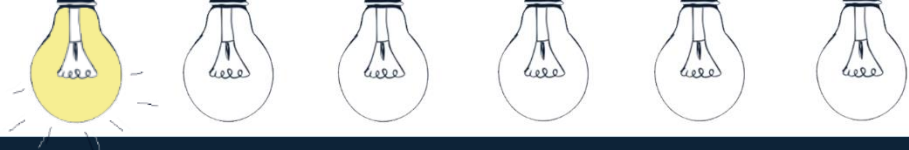


# Practice Calculations: Footcandles

Foot-candle Values for Following Curves

Mounting Height	A	B	C	D	E	F
10'	10.3	7.4	5.7	3.7	2.2	1.4
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25'	1.6	1.2	0.9	0.6	0.4	0.2
30'	1.1	0.8	0.6	0.4	0.3	0.2





Scale: 1 square = 10'

Fixture mount height = 30'

■ = 22,317 lumen post top luminaire  
Type 5 optics

● = Foot Candle Level Point







# Practice Calculations

## Footcandle Values

*Point*

*Answer*

Point 1

---

Point 2

---

Point 3

---

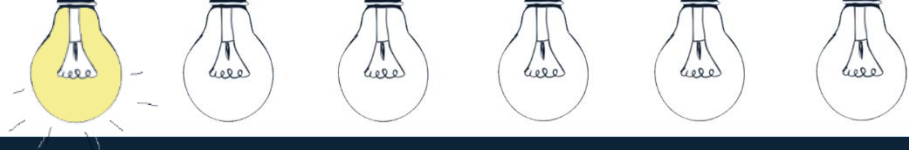
Point 4

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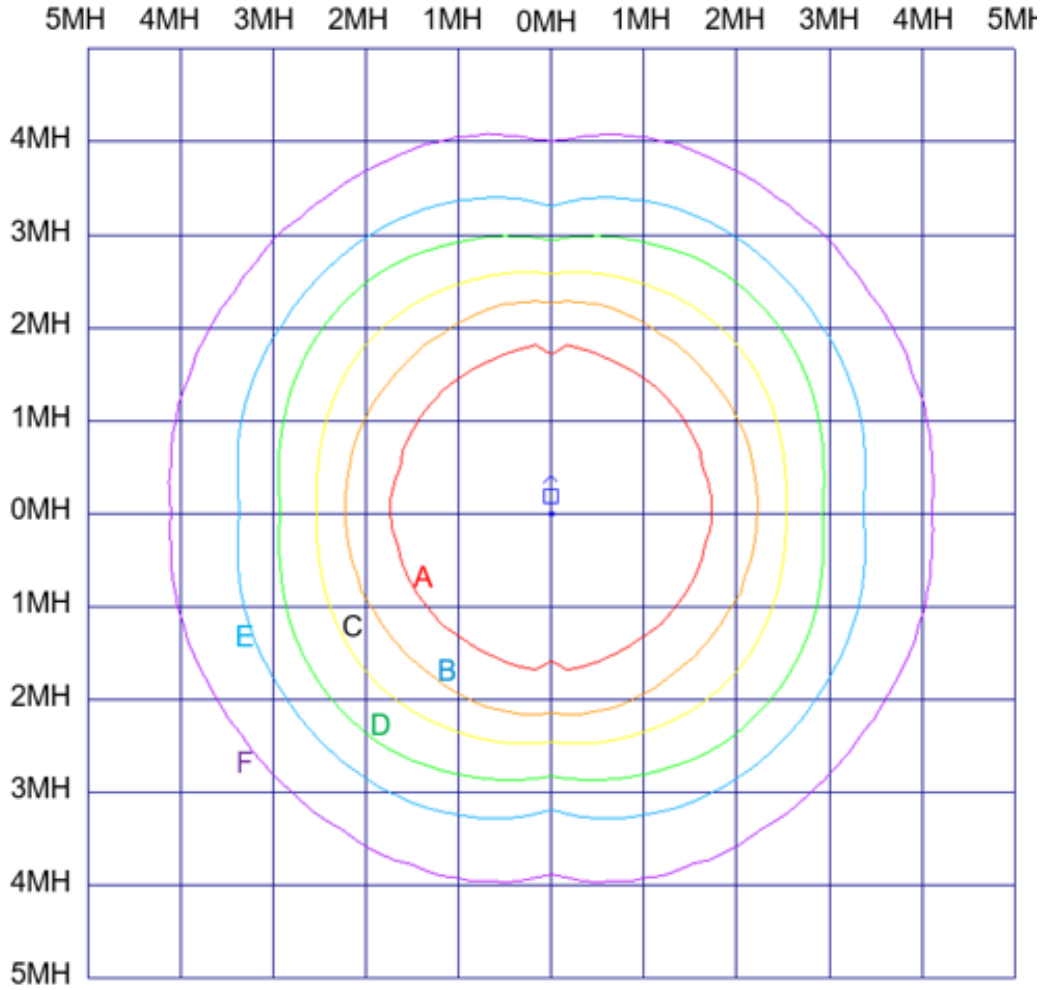
Point 5

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# Practice Calculations: Footcandles



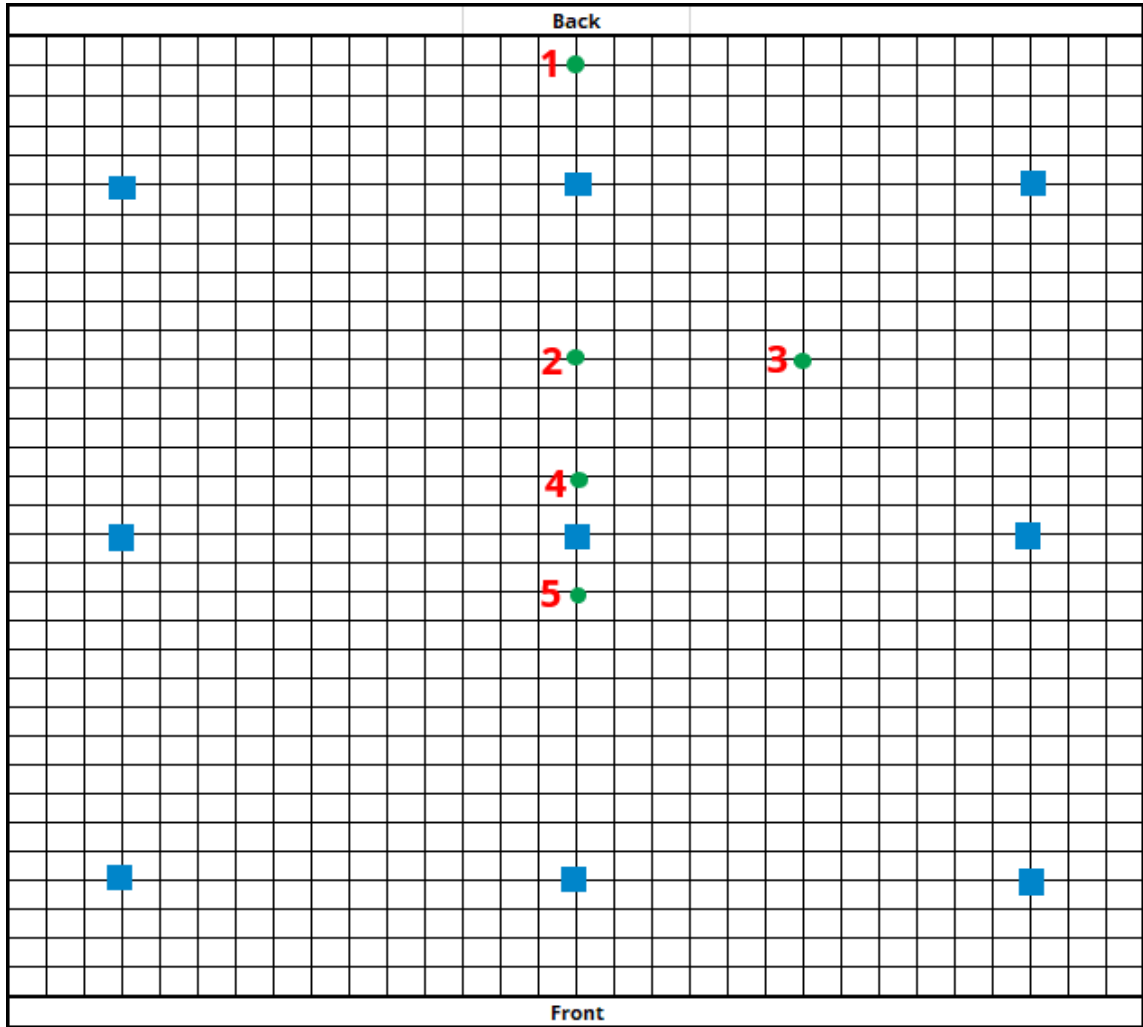
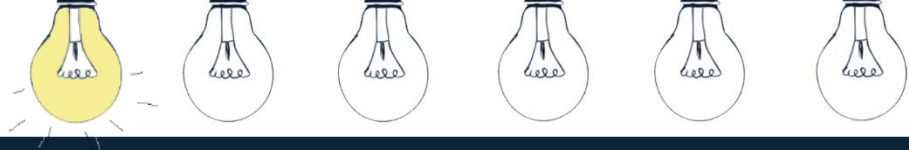


# Practice Calculations: Footcandles

Foot-candle Values for Following Curves

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Scale: 1 square = 10'

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Type 5 optics

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# Practice Calculations

## Footcandle Values

*Point*

*Answer*

Point 1

---

Point 2

---

Point 3

---

Point 4

---

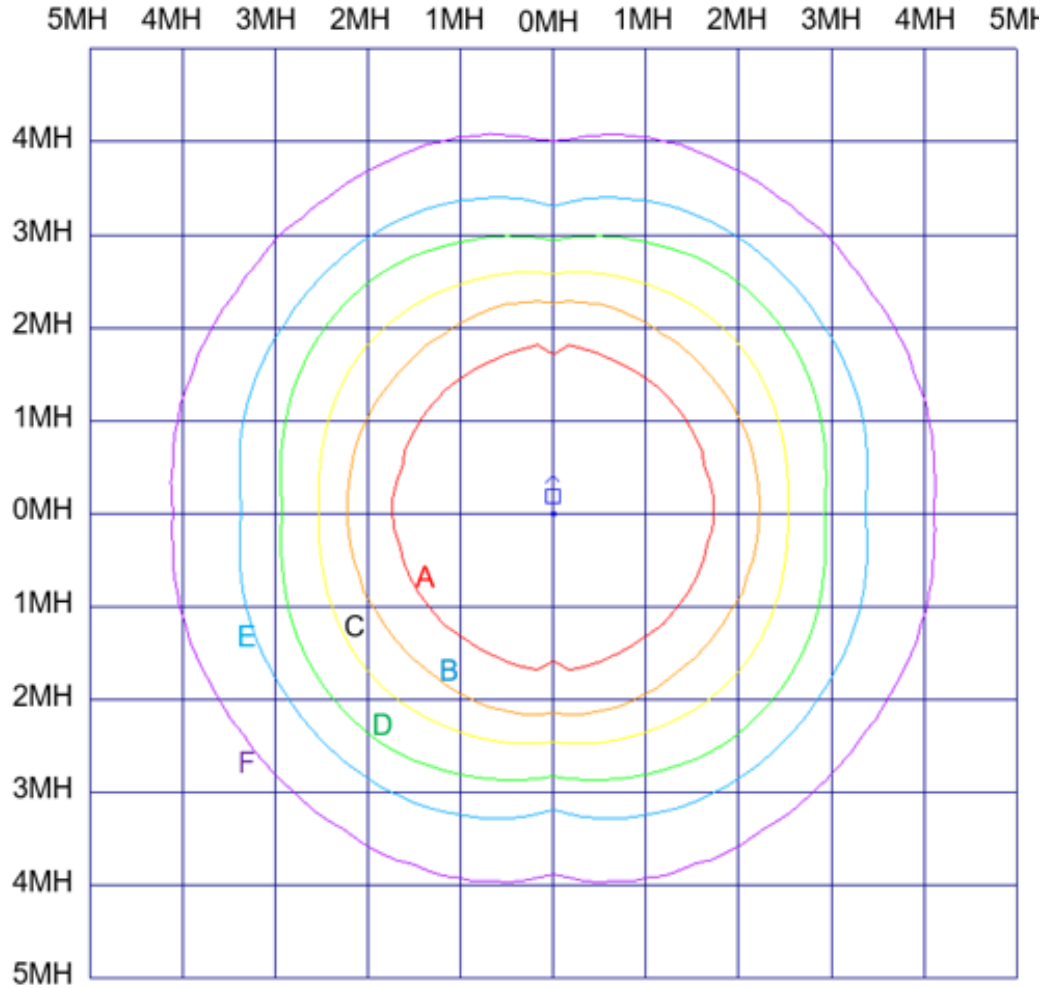
Point 5

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# Practice Calculations: Footcandles



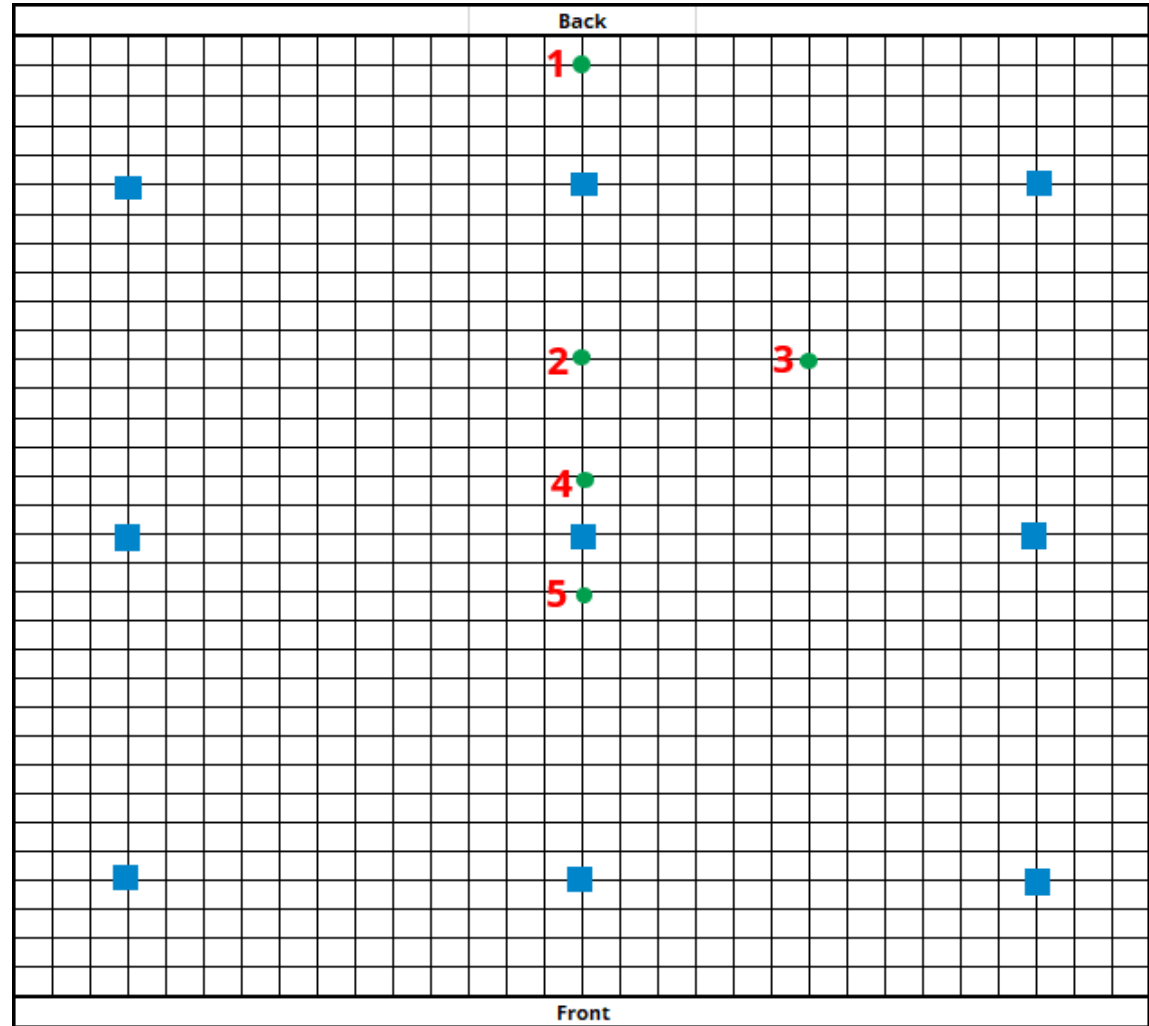
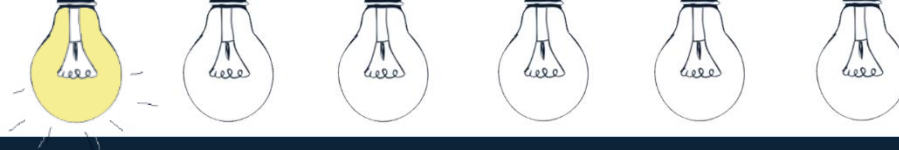


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# Practice Calculations

## Footcandle Values

*Point*

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Point 1

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Point 2

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Point 3

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Point 4

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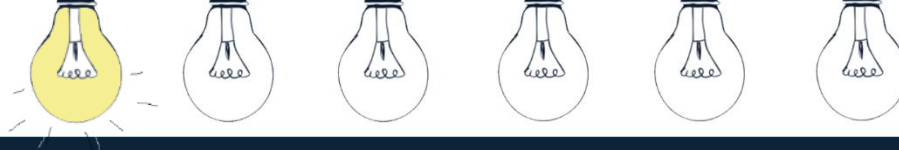
Point 5

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# Review

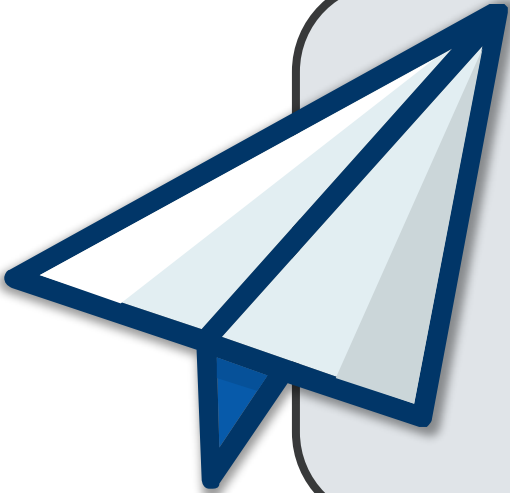


## Knowledge Review: Questions



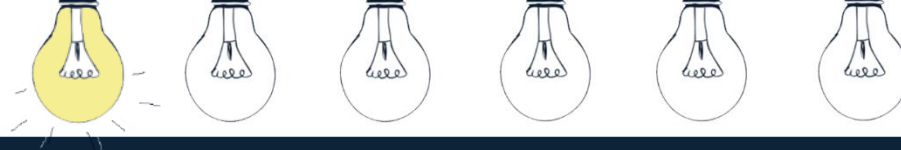


**Next**



**Module Seven:**  
**Legislation**





# Module Seven

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## Legislation



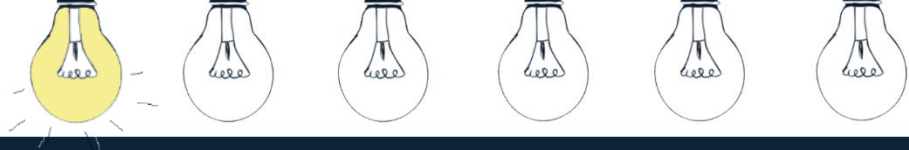


# Learning Objectives



**Describe legislation pertaining to lighting systems, including energy conservation credits and disposal regulations.**





# Legislation

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## Lighting Systems





# Energy Policy Act 2005

- Up to \$1.80/sq. ft. **Tax Credit to Owners** for installation of energy efficient systems
- Up to \$0.60/sq. ft. **Tax Benefit to Lighting Contractors** for installation of energy savings lighting systems in new or existing public buildings owned by federal, state or local government





# Glossary



## Arc (Arc Tube)

Intense luminous discharge formed by the passage of electrical current across a space between two electrodes.

## Auto-Restrike

Circuitry used to restart the lamps without resetting the power to the ballast.

## Ballast Efficacy Factor (BEF)

Measure used to compare various lighting systems based upon light output and input power.  $BEF = \text{Ballast Factor} \times 100 / \text{Input Watts}$

## Ballast Factor (BF)

Measure of light output from lamp operated by commercial ballast, as compared to laboratory standard reference ballast specified by ANSI

## Ballast Losses

Power that is supplied to the ballast but is not converted into light energy.

## Capacitor

Device in ballast that stores electrical energy.

***\*\*See handout for complete glossary***







# Question: Legislation

***Section 410-15(a) of the National Electric Code states that a fixtures weighing:***





**Next**



**Module Eight:**  
**Sustainability**





# Module Eight

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## Sustainability





# Learning Objectives



**Describe sustainability with regard to manufacturing, packaging, and transporting**



**Explain financial impacts of lighting systems including life cycle costs and energy calculations**



**Describe lumen delivery and control systems and how they impact tenants**



**Explain the societal and environmental impacts of lighting systems**





# What is “Sustainability” ?

Meets the needs of the present without compromising the ability of future generations to meet their own needs.





# Definitions & Terminology

**Terms and concepts you should be familiar with include:**

- Productivity
- Recycler
- Recycling
- Renewable Materials
- Renewable Resources
- Scotopic
- Supply Chain
- Sustainability
- TCLP
- Toxicity
- Transporter
- USGBC
- Waste Management
- Waste Stream
- Watts

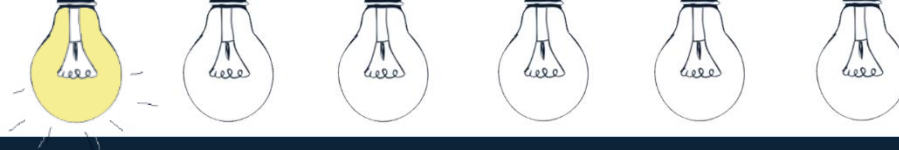




# MPT Sustainability

Manufacturing, Packaging  
and Transporting





# MPT Sustainability

Processes and strategies used to make and to bring a particular product to its intended use.

Which product and/or manufacturer effectively performs these functions while minimizing environmental impact and energy usage?

**Manufacturing Materials Used**

**Packaging Methods**

**Transportation Choices**







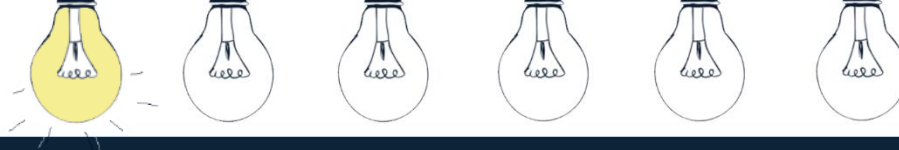
# Manufacturing Considerations

Where and how is the product manufactured?

What are the practices within the manufacturer's facility?

Does the manufacturer recycle products in the process?





# Packaging Considerations

How is the product packaged?

Is packaging made of recycled materials?

Are there local options for product procurement?



Photo credit: [animaster](#) via [VisualHunt](#) / CC





# Transporting Considerations

How is the product transported?

How far is it transported?

Are we unnecessarily disposing of products that could be re-used or retrofitted?





# Life Cycle Costs and Energy Usage

The Impact of Design





# Sustainable Life Cycle Costs

Ensuring that long life products and intelligent maintenance practices are uncompromised by lower initial costs

- Weighed and analyzed in the design stage







# Sustainable Life Cycle Costs

CLMCs must be familiar with:

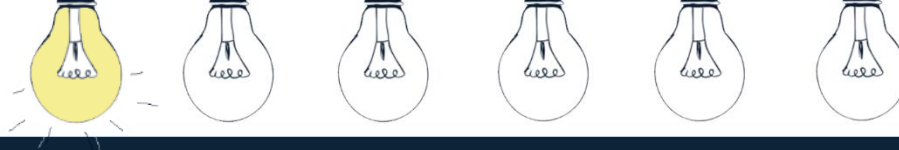
- General life expectancies of various lighting systems
- Effect(s) of external factors on expected life



## Example:

- Control systems
- Occupancy patterns
- Space conditioning
- Environmental conditions





# Sustainable Life Cycle Costs

Convey the impact  
of design choices  
on Life Cycle Costs





# Energy Considerations

Identify and quantify all factors which allow for:

- The most accurate representation of an existing lighting system
- Potential improvements to that system

Utility Rate  
Structures

Lighting  
Control  
Systems

Energy  
Usage

Climate  
Technology  
Choices





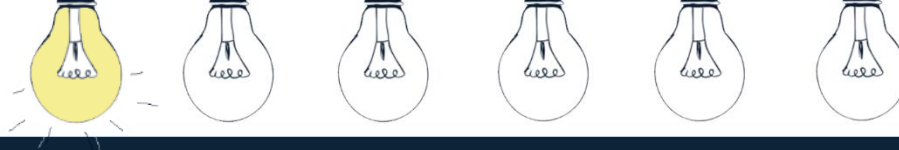


# Energy Calculations

A CLMC must:

- Know the difference between demand and energy charges
- Know the effect of the ballast factor on the energy consumption in a lighting system
- Be able to analyze different systems for the most effective solution that meets the customer's needs





# Energy: Modifying Lighting Systems

Modifications will have impacts on other building systems, such as the HVAC system.

- Calculate the impact by converting watts to BTU/Hr

$$1 \text{ watt} = 3.412 \text{ BTU/Hr}$$

$$1 \text{ BTU/Hr} = 0.293 \text{ watts}$$

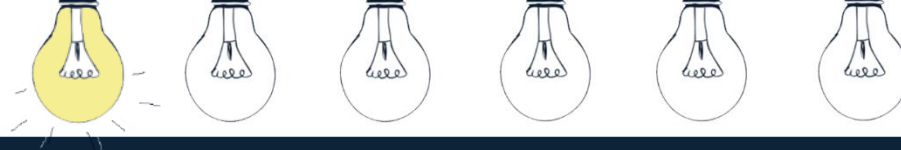




# Lumen Delivery Systems

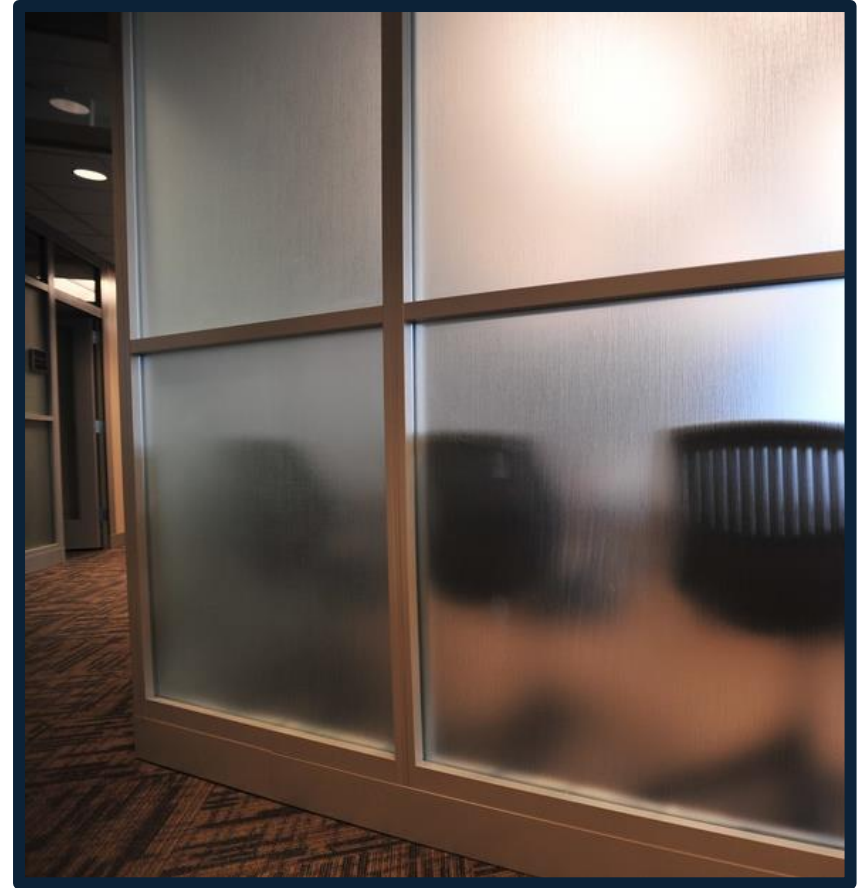
Comprehensive Content Area  
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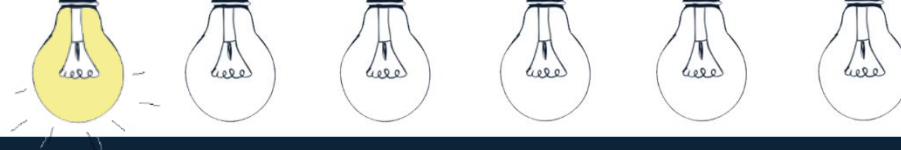




# Lumen Delivery Systems

A CLMC uses the knowledge accumulated over the course of their career to design the most sustainable lighting system that meets the needs of the system's users.





# Lumen Delivery Systems

CLMC candidates must have an understanding of the following:

All associated **costs** of a lighting system in every phase of operation

How each system component affects the **overall** performance of the system

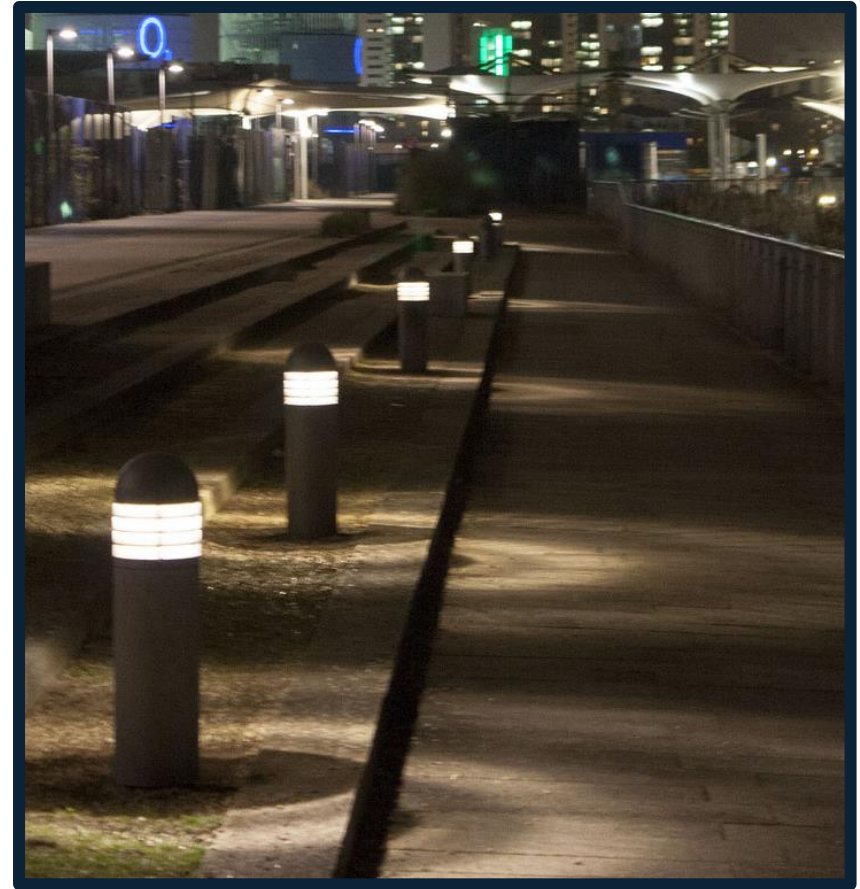
Creating a **usable** lighting system for all its users





# Lumen Delivery Systems

The CLMC must consider a variety of issues when it comes to designing or upgrading exterior lighting systems.







# Exterior Lighting Considerations

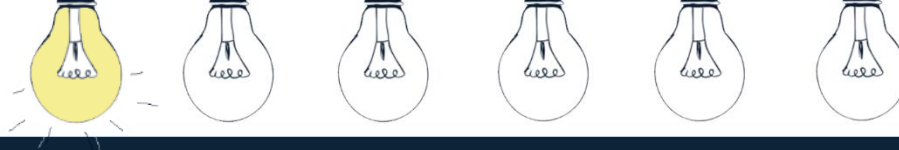
Whether designing or upgrading exterior lighting systems, consider the following:

**ASHRAE Standards and Terminology for Design and Analysis**

**Usability of Different Light Sources**

**Maintenance Practices and Future Upgrades or Enhancements**





# **Control Systems**

Fast Growing and Complex  
Lighting Design Component





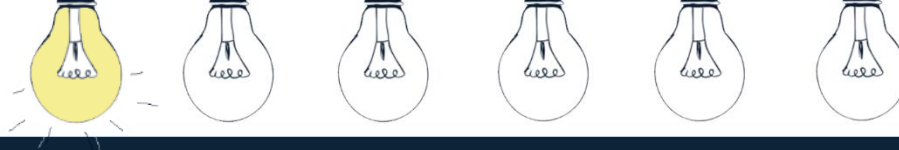


# Sustainable Control Systems

## Design considerations:

- Whether the controls are an enhancement rather than just a cost-saving measure
- Effectiveness of various technologies in the overall lighting strategy
- Functionality as it relates to tenant comfort and productivity





# Sustainable Control Systems

## *Lighting Controls*

Stand-alone control of a space's lighting

Includes:

- Timeclocks
- Photocells
- Occupancy sensors

## *Lighting Control Systems*

Networked, intelligent systems that facilitate lighting controls

Devices such as:

- Relays
- Light control switches
- Signals from other entities (*i.e. fire alarm or BMS*)





# Question

**ASHRAE/IES Standard (90.1-2010 and -2013) requires automatic shut off if \_\_\_\_\_ or more of the connected lighting load is replaced as part of a lamp-plus-ballast retrofit.**





# Question

**ASHRAE/IES Standard (90.1-2016) and (IECC 2018) require that when occupancy sensors are used, they must turn controlled interior general lighting OFF within \_\_\_ minutes of the space being vacated.**





# Question

**ASHRAE/IES Standard (90.1-2019) specifies a maximum lighting power density (LPD) of 0.70 W/sq. ft. for an open office application. The current system used a T8 fluorescent system with electronic ballasts that yields a lighting power density of 1.0 W/sq. ft. Which of the following solutions gives the BEST opportunity to meet or exceed the LPD target?**





# Control Technologies

CLMCs need to recognize control opportunities and the requirements involved:

- Integrate lighting controls with other systems' controls to maximize lighting performance



## Example:

- Passive infrared (PIR)
- Ultrasonic & microphonic
- Time-based controls
- Ambient light sensing
- Dimming/step dim systems



# Sustainable Usability of Space

**Lumen Delivery  
System**

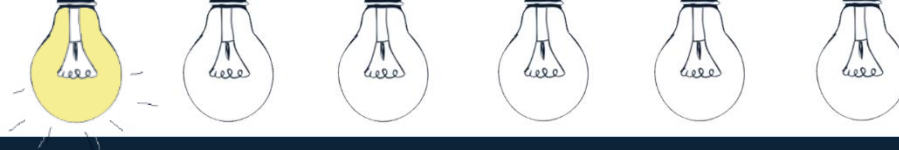


**Lighting Controls**



**Direct Effect on Employee  
Productivity and Comfort  
Levels**





# Sustainable Usability of Space

**Weigh all considerations when analyzing a lighting system, including:**

- Will the lighting affect the tenant's productivity?
- Does the lighting support the tasks, work, culture and intended use of the space?





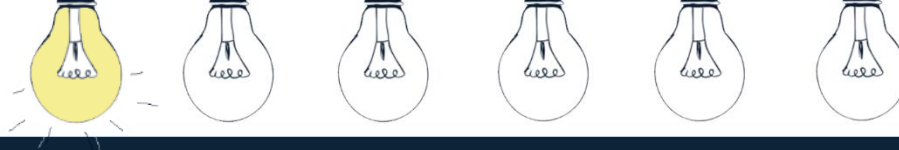


# Productivity and Tenant Comfort

According to the *National Lighting Bureau*, lighting affects performance both directly and indirectly, which in turn influences overall productivity:

- How much light?
- What type of light?





# Sustainable Usability of Space

**Effective System  
with the Latest  
Technologies**

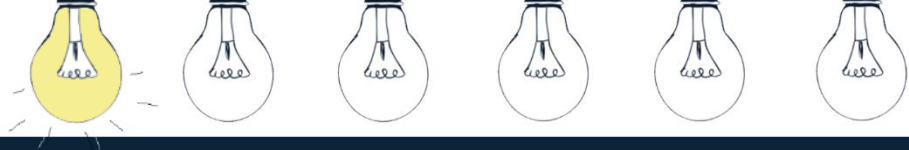


**Inappropriate  
Lighting  
Environment**



**Useless and Ineffective  
Lighting System**





# Environmental and Societal Impacts

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A row of six light bulbs is shown at the top of the slide. The first bulb on the left is illuminated with a yellow glow and radiating lines, while the other five bulbs are unlit and shown in outline.

# Environmental Impacts

CLMC should have knowledge of:

- Raw material content in equipment
- Energy consumption's effect on carbon footprint, pollutants, safety

## Major Factor:

Use of electricity during peak demand times causes the generation of electricity with the use of **less efficient** and **more polluting** methods.





# Environmental Impacts

Four key areas of lighting generate carbon footprints:

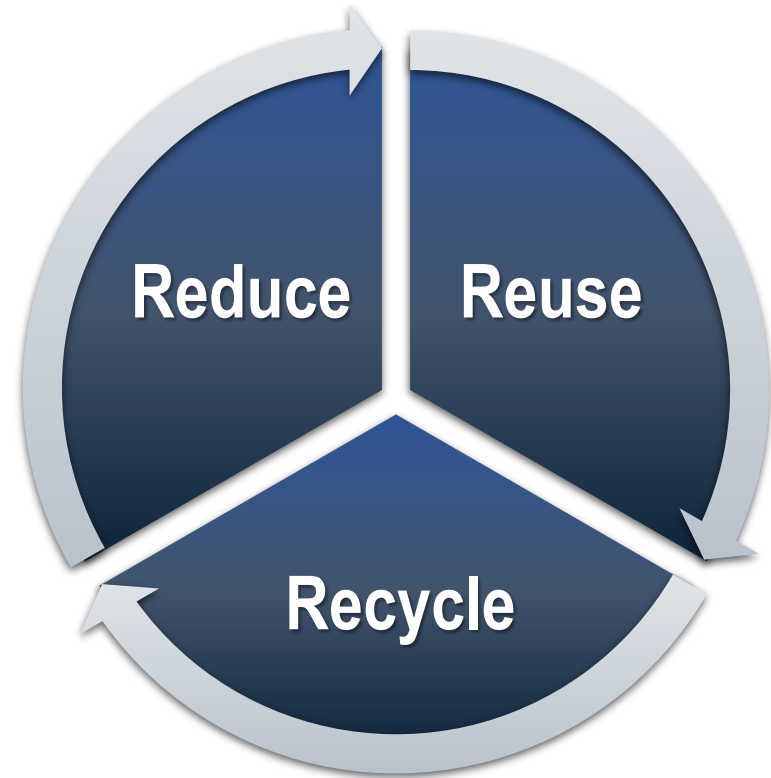
- Extracting the raw materials needed to make the lighting components
- Manufacturing the product
- Transporting the product through the supply chain
- The energy consumed while the product is in use





# Disposal and Recycling

- Know disposal and recycling techniques and how they affect the environment
- Existing systems must be reviewed for reusable components before specifying a new product



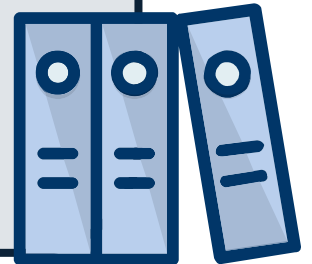


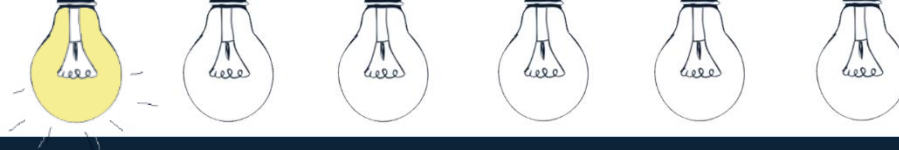
# Disposal/Recycling Key Term

## Hazardous Waste Generator

Per the EPA, a *hazardous waste generator* is any person or site whose processes and actions create hazardous waste (see 40 CFR 260.10).

- Generators are divided into three categories based upon the quantity of waste they produce.





# Hazardous Waste Generators

## LQGs

### Large Quantity

- 1,000 kg or more per month, *or*
- 1 kg per month of acutely hazardous waste, *or*
- > 100 kg per month acute spill residue or soil

## SQGs

### Small Quantity

- > 100 kg per month, but < 1,000 kg per month of hazardous waste

## CESQGs

### Conditionally Exempt Small Quantity

- 100 kg or less per month, *or*
- 1 kg or less/month acutely hazardous waste, *or*
- < 100 kg per month acute spill residue





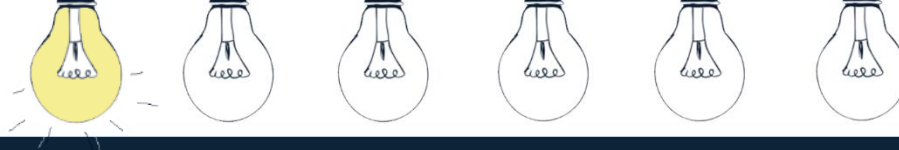


# Societal Impacts: Light Pollution

Dark sky issues are a main concern, causing light pollution. Adverse effects include:

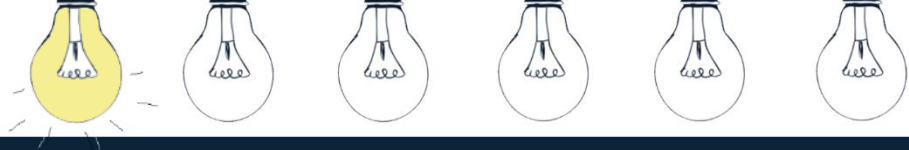
- Glare
- Skyglow
- Light trespass
  - CLMCs should know accepted strategies for resolving light trespass concerns





# Knowledge Review: Questions





*thank you*  
**And Good Luck!**

\*Images from Free Vector

